



G-Cloud 15 Service Definition

Accenture SAP SuccessFactors

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 **accenture**

Contents

1.0 Scope of our services 1

2.0 Pricing 4

3.0 Contacts 5

4.0 About Accenture 6

1.0 Scope of our services

Introduction

Accenture focuses on strategy, consulting, implementation and application managed services support of the SAP solution set. We are an award-winning leading SAP Platinum Partner in the UK. We innovate together with SAP, creating advanced capabilities and packaged solutions clients can't access anywhere else.

Accenture are widely recognised as the go-to partner for SAP implementations, consultancy, and support. With many successful cloud implementations already completed, we understand the importance of ensuring a rapid turnaround from project inception to go-live alongside the assurance of quality and consistency. Now as part of Accenture, we can draw the best industry and tech expertise in the world

Accenture's greatest asset is its people and with more than 150 consultants, all of whom are focused on SAP and with an average of 15 years' experience in the SAP solution set. Accenture possess the depth of experience and capability to ensure your investment in SAP is a success. Not only delivering a successful implementation, but also by considering ways that the solution can be extended to implement key improvements and innovations to your organisational processes now and into the future.

We are the SAP partner for high-potential businesses of tomorrow.

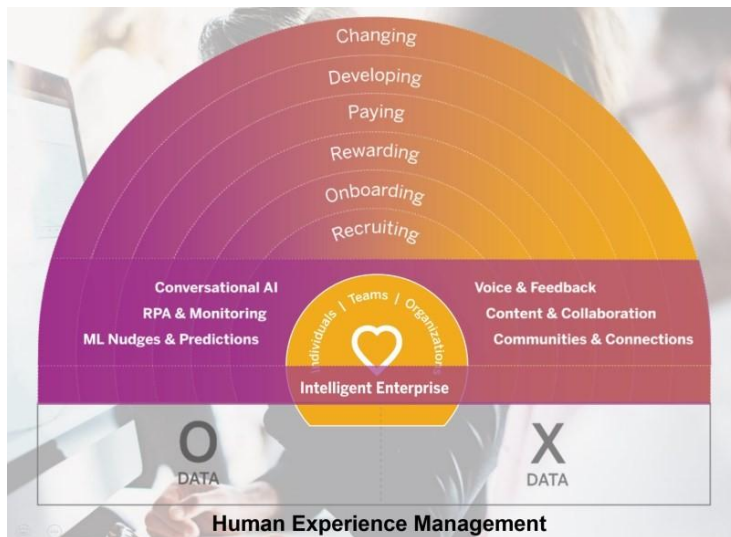
2.1 SAP SuccessFactors

SAP SuccessFactors offer a comprehensive cloud-based Global HCM suite to manage your total workforce and tackle the ever-increasing workforce complexity. It encompasses all pillars of talent management (Recruiting, On/Off/Cross-boarding, Learning, Performance & Goals, Succession & Development, and Compensation & Reward), as well as a modern and global core HR and Payroll solution called Employee Central (Employee Record- keeping, Organisational Management, Time Management, Self-Services, Payroll, and more).

Each of the SAP SuccessFactors solutions can be implemented in any order, enabling you to choose the starting point for your SuccessFactors journey based on your specific business needs and priorities. As part of SAP's Intelligent Core, SAP SuccessFactors is the market leading cloud-based software solution that focus' on People Engagement.

In the past, HR solutions have been robust systems of record, holding massive amounts of historical data and ticking all your functional and compliance related boxes. With SAP SuccessFactors they have reimagined the entire User Experience, with a Mobile First approach and the adoption of Machine Learning and Artificial Intelligence solutions.

Through a true system of engagement, you can get a better understanding of your employees and tailor an experience to them and their work on an interaction to interaction level, deliver significant benefit to the organisation by enabling and empowering employees, and finally, you can give everyone efficient, flexible tools that are dynamic and critical to their working day.

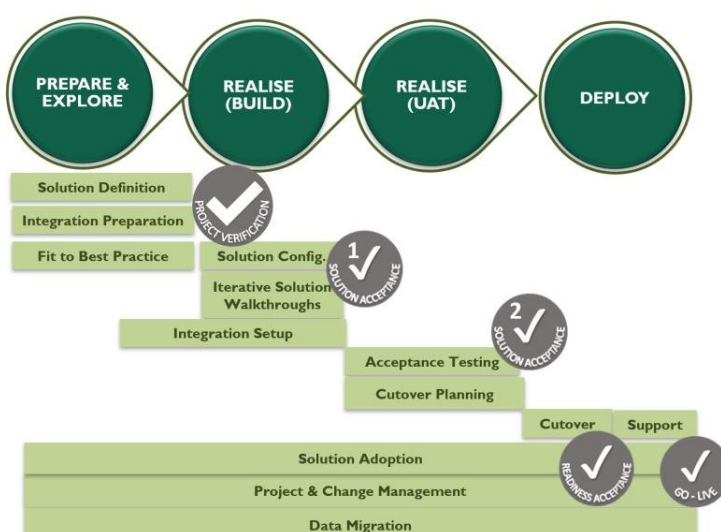


2.2 Project Methodology and Approach

Accenture's project management approach is based around SAP's 'Activate' methodology, which has been enhanced to include experience gained from our successful cloud implementations and is based on a working partnership with our customers to build a joint collaborative team that will deliver the solution.

At a high level, the project phases are -

- Prepare & Explore (Project Definition, Solution Definition & Design)
- Realise - Build (Build through a highly iterative process, Integration and Unit Testing)
- Realise - UAT (User Acceptance Testing and Prepare for Go Live)
- Deploy (Go Live and Hyper-care support)



- Clearly defined **Project Phases**
- Ownership & Accountability throughout project with clearly defined project **Roles and Responsibilities**
- Clear focus on communication through effective **Project Management & Change Management**
- **Solution Defined** during Explore phase
- **Business Change** managed from project inception
- **Data Migration** strategy and options clear throughout project

2.3 Project Timelines

Implementation timelines for SAP SuccessFactors projects are very much dependant on the number of modules that are being deployed and the ability of the organisation to adopt the levels of related process change.

Deployments of single modules delivered based on the adoption of leading practices can be live in as little as 3-5 months, whereas more complex multi-module/multi-country deployments generally last for around 9-18 months.

Customers who have purchased numerous SuccessFactors modules will often choose to phase their project. The order in which the modules are implemented will generally fall in line with the customer's internal HR processes/timelines, choosing to begin with the key solutions that the organisation requires most. Each phase will generally deliver two or three modules concurrently.

2.4 Conclusion

At Accenture we recognise the importance of a collaborative approach in delivering all IT enabled business transformation projects and from the outset of any project we make it our business to become embedded within your organisation so that we operate as a single high-performance team. Accenture believe this approach is proven to not only deliver the project on time and within budget but also enables us, collectively, to react quickly to the inevitable risks and issues that arise before they have an adverse impact on the project's progress.

We have tried to avoid a chapter and verse story of our experience and full-service offerings, favouring instead the opportunity to engage with you directly. We can evidence a long history of quality consultancy services and support and believe with our experienced consultants and expert skills; best practices and rapid deployment methodologies we are the ideal partner for your IT business transformation operating as highly skilled SAP specialists and your dedicated support partner.

Please contact us further to discuss your requirements and options in more detail.

2.0 Pricing

Please refer to the associated pricing document/ rate card relevant for this service.

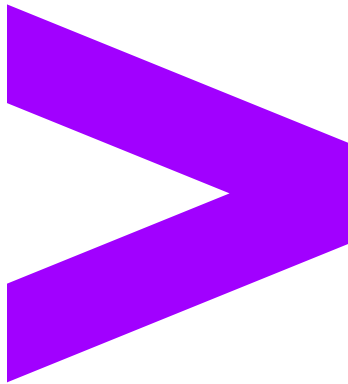
3.0 **Contacts**

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4.0 About Accenture

Accenture is a leading global professional services company that helps the world's leading businesses, governments and other organisations build their digital core, optimise their operations, accelerate revenue growth and enhance citizen services—creating tangible value at speed and scale. We are a talent- and innovation-led company with approximately 799,420 people serving clients in more than 120 countries. Technology is at the core of change today, and we are one of the world's leaders in helping drive that change, with strong ecosystem relationships. We combine our strength in technology and leadership in cloud, data and AI with unmatched industry experience, functional expertise and global delivery capability. We are uniquely able to deliver tangible outcomes because of our broad range of services, solutions and assets across Strategy & Consulting, Technology, Operations, Industry X and Song. These capabilities, together with our culture of shared success and commitment to creating 360° value, enable us to help our clients reinvent and build trusted, lasting relationships. We measure our success by the 360° value we create for our clients, each other, our shareholders, partners and communities



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