



G-Cloud 15 Service Definition

Accenture Red Hat Services

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1.0 Scope of our services

Red Hat enables organisations to determine a holistic cloud strategy, which is the first step in managing the complexity of cloud migrations. Technologies such as OpenShift and Ansible Tower empower organisations to take control of their cloud infrastructure across on-prem, public and private clouds as well as edge. The platform creates a sustainable enterprise grade hybrid cloud solution that gives organisations the ability to choose any target end state and move seamlessly between providers.

The holistic hybrid cloud strategy will determine:

1. When and which public cloud/Hyperscalers to use, and how to integrate Hyperscaler platform services [architect, configure target landscape or “landing zones”]
2. How to move most workloads to public cloud and how to handle workloads which cannot be hosted in Hyperscaler data centres (public cloud) nor Hyperscaler private cloud [migrate based on optimal roadmap across landing zones]
3. How to manage, operate and optimize across the cloud continuum, including governance and operating model considerations [manage landing zones]
4. Value comes from actively shifting share of wallet, by eliminating complexity associated with specific workloads

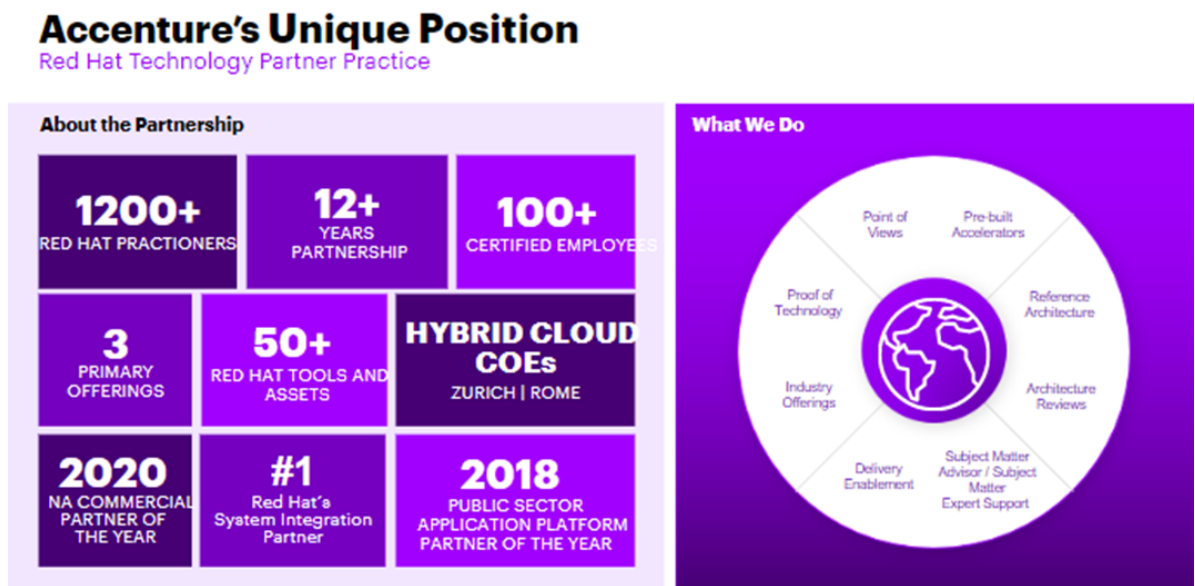


Figure 1: Accenture Red Hat Technology Partner Practice

Accenture is a Red Hat Premier Partner. The Premier level is for partners that have a strategic relationship with Red Hat and provide the highest contribution to Red Hat and the Red Hat partner ecosystem. Premier Business Partners have the highest level of visibility at Red Hat.

Accenture has also invested in our partnership, creating the Accenture Red Hat Business Group. In addition to being a Premier Partner, Accenture has also invested in building a strategic alliance with Red Hat. [As strategic partners](#), Red Hat and Accenture work hand-in-hand to bring world-class innovation to enterprise clients, while facilitating and accelerating their transformation journeys. Each company brings its own unique set of capabilities—coming together in an extremely powerful value proposition—to significantly increase agility, accelerate innovation, reduce costs and improve quality and security.

2.0 Approach

Accenture can assist with defining the strategy, designing, delivering and support Red Hat products. Our approach for delivering fit-for-purpose solutions uses an agile development methodology allowing clients to realise the power and benefits of the solutions from early stages of delivery.

Our approach to delivery Red Hat enterprise open source is always Client and context based, building on Accenture vast experience around strategy definition, solution design and delivery. We typically recommend a delivery approach that embeds a knowledge transfer capability into the iterative delivery framework. These include:

1. **Technology Advisory and Strategy for enterprise open source:** Assessing the organisational context (technology, people and processes), business strategy and technology requirements, to then create a technology strategy roadmap and recommendations mapped to Red Hat enterprise open-source solutions that will support the business strategy and transformation roadmap
2. **Solution and Architecture Definition and Delivery:** Our experienced Red Hat architects not only work with you to define the overall solution and technology architecture but also support the delivery across Red Hat software products and Accenture solutions based on Red Hat and non-Red Hat products. We combine our Red Hat product experience with best practices to ensure a smooth journey from design to implementation and handover to support. Our architects work in collaboration with the delivery teams to enable architecture delivery in agile and scaled agile environments.
3. **End-to-end delivery:** From design to implementation to management, Red Hat software or products and Accenture solutions based on Red Hat and non-Red Hat products, combined with our assets, provide a one stop shop for enterprise open source. Our experienced agile practitioners will help you deliver at scale and in a distributed environment.
4. **Post go-live support:** Our offering doesn't stop at implementation. We can support and manage your environments based on Red Hat and non-Red Hat technologies. We deliver a single point of contact and through our strong alliance with Red Hat, manage and coordinate all interactions with Red Hat engineering teams to achieve maximum speed and efficiency of issues resolution

3.0 Assets and Tools

Accenture has a wide set of assets and tools to accelerate delivery of many Red Hat products. We have also invested to create solutions based on key Red Hat products and assembled them along with other enterprise open source solutions to solve common enterprise needs. Projects are enabled to deliver on “Day One” reducing Delivery Time, Risks and Cost.

The list below is a high-level overview of some of our assets and accelerators.

Accenture has included Red Hat Technologies in it’s largest assets and accelerators as well as building particular ones tailored to use cases our clients frequently face. These include

MyNav®

Accenture has taken the cloud assessments, frameworks, code libraries and other assets from over 36,000 projects and 29 industry solutions globally and created myNav® which brings together all the capabilities organisations need to succeed in creating a full-spectrum cloud platform.

Accenture uses myNav® to take organisations from cloud insights to cloud action using a pragmatic approach that simplifies complexity. It simulates how potential solutions will function at scale, validating it’s the right fit the first time. It then executes the migration and enables seamless operation of a company’s cloud ambition to achieve and maintain the expected business value.

myNav® includes Red Hat technologies OpenShift and Ansible Tower to help determine the benefits of a hybrid cloud solution.

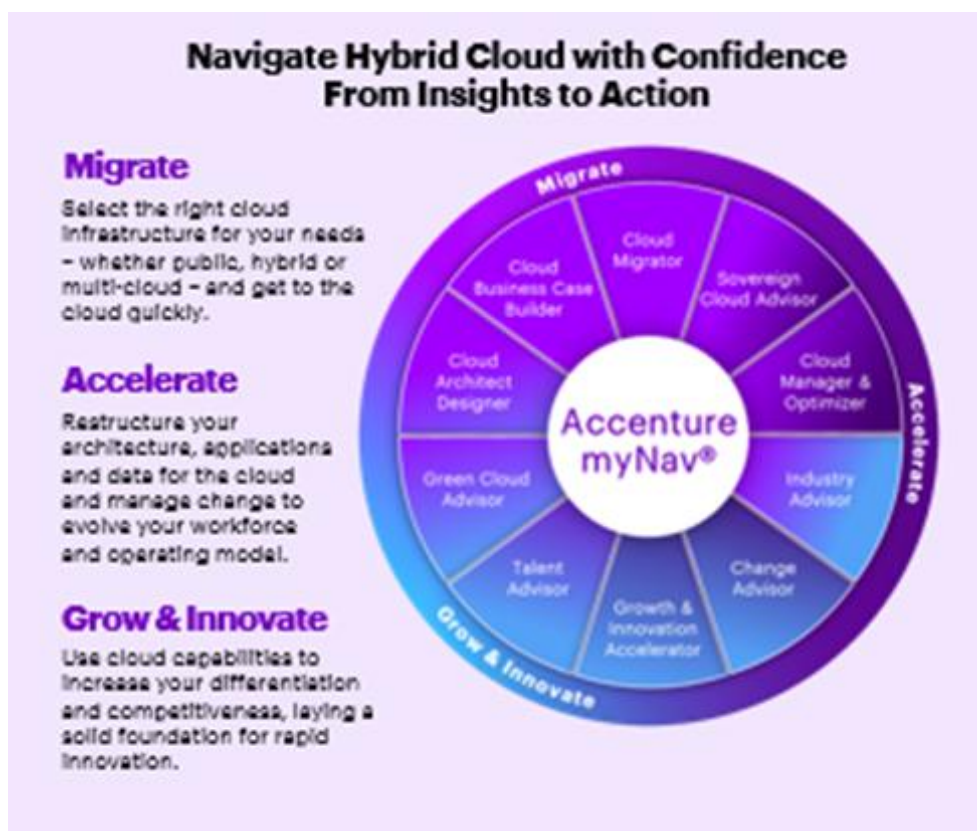


Figure 2: MyNav

Accenture has also built **OpenShift reference architectures** to outline:

1. How we can leverage the latest technologies like Microservices, Micro front ends to build Cloud Native applications
2. Showcases how an organisation can organise its teams to work independently on the technology of their choice and create a close net of services performing their own respective functions in an application
3. How we can leverage OpenShift as a Cloud Native Platform to deploy, run , monitor , observe our Microservices .
4. It showcases how we can marry the legacy and the New IT using Change Data Capture and Event driven model using Streams like Kafka in a Hybrid Cloud Setup.
5. Showcases how you can leverage Multi cluster management tools like Red Hat Advanced Cluster Management to monitor multiple clusters as you plan for your cloud journey with an intention to make is scalable across multiple clouds avoiding vendor lock in , using the best of all the hyperscalers and building a solution with the most optimal Cloud Provider choice.

Other assets and accelerators include:

Cloud Mover Accelerator for Red Hat technologies. Cloud Mover is an accelerator that automates the tasks required to move on-prem or vm workloads to a cloud environment utilizing docker images and OpenShift containerisation.

AIOP – Accenture Intelligent Orchestration Platform. This solution builds on top of key Red Hat and non-Red Hat products like OpenShift and Turbonomic to deliver workload orchestration across for multi-cloud and hybrid cloud. Run your workloads anywhere using a single control plane and minimal effort.

Hybrid Cloud on OpenShift – Accenture’s approach design and deliver a container-based hybrid cloud solution on top of OpenShift container platform deployed on-prem, AWS, Azure and Google Cloud.

Digital Decoupling – Accenture’s tools and approach to breakdown monolithic applications and deliver a modern and decoupled Agile architecture that enables faster change and lower cost of maintenance.

Application modernisation factory – Accenture’s approach to assess brownfield application landscapes and migrate them to OpenShift container platform, delivering modernisation, optimisation and densification of your applications.

ADOP for OpenShift – Accenture DevOps Platform - Accenture’s pre-packaged and pre-configured DevOps platform based on popular open-source projects that enables automated building, testing and delivery of applications to Red Hat OpenShift container platform. Deliver faster and use Agile best practices with ADOP.

Network automation – Accenture’s pre-packaged and pre-configured network equipment configuration and management through Red Hat Ansible. Simplify your network management and reduce the manual effort.

Overall, our accelerators, templates, tools, DevOps and cloud services help clients achieve:

- Accelerated speed to market
- Reduced development time
- Enhanced maintainability
- Lower cost of integration
- Lower number of defects

Accenture has also built two hybrid and multi-cloud POC & Showcase environments on OpenShift. [The Accenture Cloud Innovation Centre \(ACIC\)](#) environment was built in conjunction with Red Hat architects to create enterprise-ready, compliance-ready “blueprints” for common, high-value use cases in the industry (e.g., Compostable Enterprise, App Containerisation and more). Based on open-source technology and developed in a decoupled style, the blueprints are highly flexible, so when customers engage the ACIC, Accenture advisors help them to understand the applicable blueprints and adapt them to the customers’ needs.

4.0 Expected Outcomes

The combination of Red Hat products with Accenture is a powerful force to help clients accelerate their journey to an enterprise grade opensource and Agile organisation. Whether companies need to innovate quickly, create new services, or isolate new business opportunities to drive revenue and reduce costs, Accenture Red Hat practice will help them get there faster and with lower risk. Our delivery outcomes are defined in line with project and delivery context, after initial scoping discussions with our client's organisation.

5.0 Pricing

Please refer to the associated pricing document/ rate card relevant for this service.

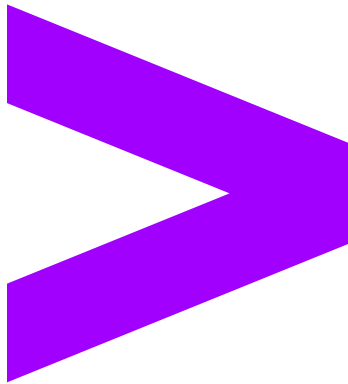
6.0 **Contacts**

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7.0 About Accenture

Accenture is a leading global professional services company that helps the world's leading businesses, governments and other organisations build their digital core, optimise their operations, accelerate revenue growth and enhance citizen services—creating tangible value at speed and scale. We are a talent- and innovation-led company with approximately 799,420 people serving clients in more than 120 countries. Technology is at the core of change today, and we are one of the world's leaders in helping drive that change, with strong ecosystem relationships. We combine our strength in technology and leadership in cloud, data and AI with unmatched industry experience, functional expertise and global delivery capability. We are uniquely able to deliver tangible outcomes because of our broad range of services, solutions and assets across Strategy & Consulting, Technology, Operations, Industry X and Song. These capabilities, together with our culture of shared success and commitment to creating 360° value, enable us to help our clients reinvent and build trusted, lasting relationships. We measure our success by the 360° value we create for our clients, each other, our shareholders, partners and communities



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