



G-Cloud 15 Service Definition

Accenture IBM Technology Services

Jan 2026

Contents

1.0	Scope of our services	3
2.0	Approach.....	5
3.0	Assets and Tools.....	6
4.0	Expected Outcomes	1
5.0	Pricing	2
6.0	Contacts.....	3
7.0	About Accenture.....	4

1.0 Scope of our services

This document describes Accenture's IBM technology services and should be read in conjunction with the associated G-Cloud 13 Services documentation.

Accenture offers professional services on a wide range of IBM technologies along with added value solutions. These can be broadly summarised as:

- **Technology Advisory and Strategy for enterprise Hybrid Cloud:** Assessing the organisational context (technology, people and processes), business strategy and technology requirements, to then create a technology strategy roadmap and recommendations mapped to IBM Cloud solutions (inc. Cloud Paks, Public and Hybrid Multi Cloud) that will support the business strategy and transformation roadmap
- **Solution and Architecture Definition and Delivery:** Our experienced IBM architects not only work with you to define the overall solution and technology architecture but also support the delivery across IBM Software and Hybrid Cloud products and Accenture solutions based on these IBM technologies. We combine our IBM product experience with leading practices to ensure a smooth journey from design to implementation and handover to support. Our architects work in collaboration with the delivery teams to enable architecture delivery in agile and scaled agile environments.
- **End-to-end delivery:** From design to implementation to management of IBM software and Hybrid Cloud products and Accenture solutions based on these IBM technologies, combined with our assets, provide a one stop shop for enterprise Hybrid Cloud built on open source. Our experienced agile practitioners will help you deliver at scale and in a distributed environment.
- **Post go-live support:** Our offering doesn't stop at implementation. We can support and manage your environments based on IBM technologies. We deliver a single point of contact and through our strong alliance with IBM, manage and coordinate all interactions with IBM product offering teams to achieve maximum speed and efficiency of issues resolution.

As a leading IBM partner, we have an extensive pool of IBM architects and engineers worldwide, successfully delivering numerous projects and products to customers across multiple industries. Our highly skilled practitioners offer delivery certainty and standardisation through an unmatched combination of experience and proven expertise.

Accenture is a Platinum Level Business Partner and has demonstrated superior skills and market success. We actively collaborate with IBM to deliver significant client value through innovative solutions.

Accenture and IBM have a joint investment program where we:

- Collaborate on the delivery of innovative solutions for our clients.
- Invest in accelerators and unique capabilities built on IBM Technology.
- Advance the skills of thousands of our technology specialists every year through training and development programs.
- Built estimators and project delivery tools to deliver with better predictability.

The engine of our global partnership is the Accenture Centre for IBM Technologies (ACIT).

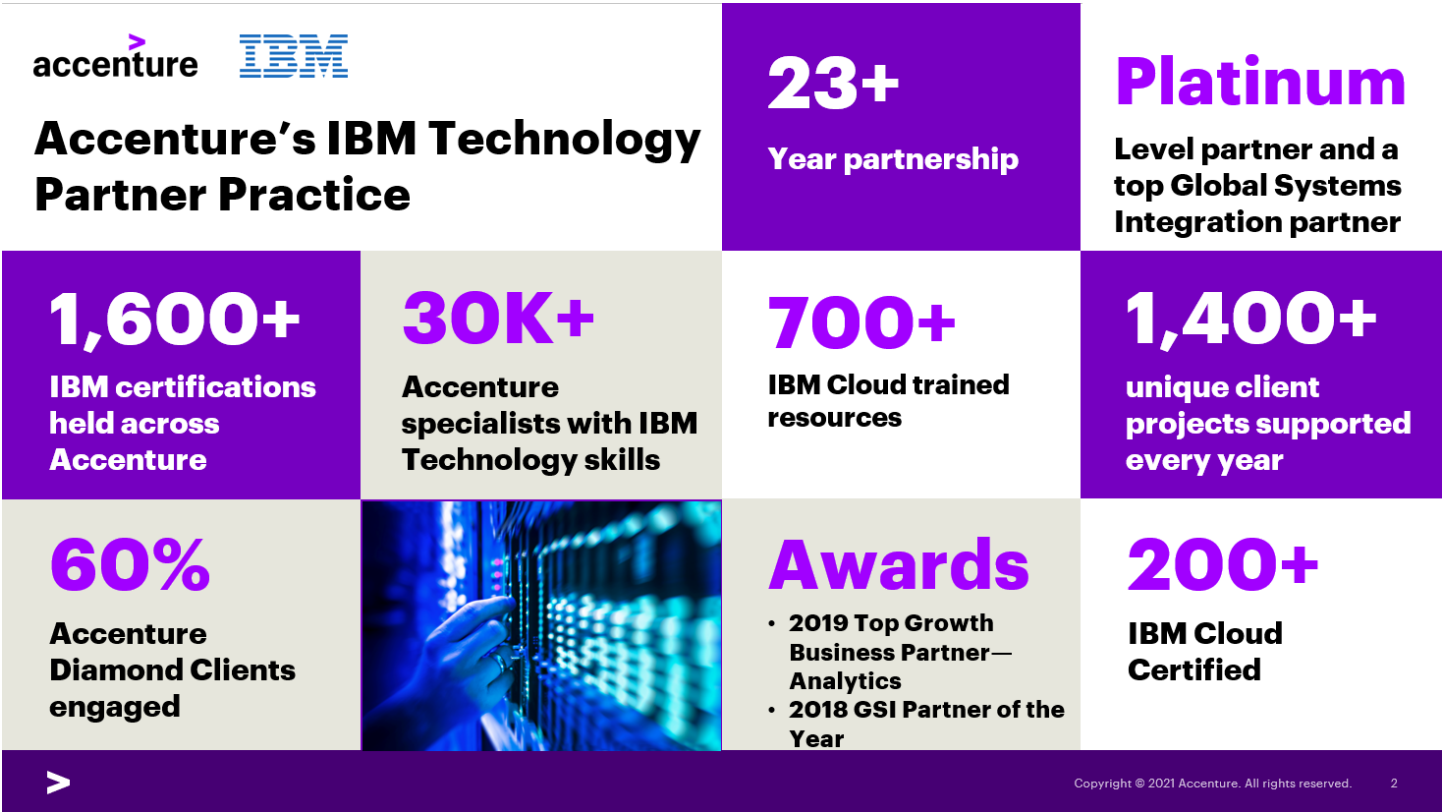


Figure 1: Accenture & IBM

2.0 Approach

Accenture can assist with defining the strategy, designing, delivering and support IBM products. Our approach for delivering fit-for-purpose solutions uses an agile development methodology allowing clients to realise the power and benefits of the solutions from early stages of delivery.

Our approach to delivery IBM Software & Hybrid Cloud Solutions is always Client and context based, building on Accenture vast experience around strategy definition, solution design and delivery. We typically recommend a delivery approach that embeds a knowledge transfer capability into the iterative delivery framework.

End-to-end IBM technology support

Our key offerings include:



Application modernization

Leveraging the power of a hybrid cloud ecosystem to improve business agility, availability, speed to market, and security—while enhancing customer experience and reducing OpEx costs



Copyright © 2020 Accenture. All rights reserved.

7

Figure 2: End to End IBM Technology Support

3.0 Assets and Tools

Accenture has a wide set of assets and tools to accelerate delivery of many IBM products. We have also invested to create solutions based on key IBM products and assembled them along with other enterprise open source solutions to solve common enterprise needs. Projects are enabled to deliver on “Day One” reducing Delivery Time, Risks and Cost.

The list below is a high-level overview of some of our assets and accelerators.

Application modernisation – Accenture’s approach to assess brownfield application landscapes. Focusing on portability, predictability, and productivity to deliver modern and cloud native, optimised applications.

Hybrid Cloud / Multi-cloud Management - Manage and simplify deployment of applications across multiple public and private cloud instances, across container clusters and VMs. We provide visibility, consistent automation, and management of workloads across infrastructures.

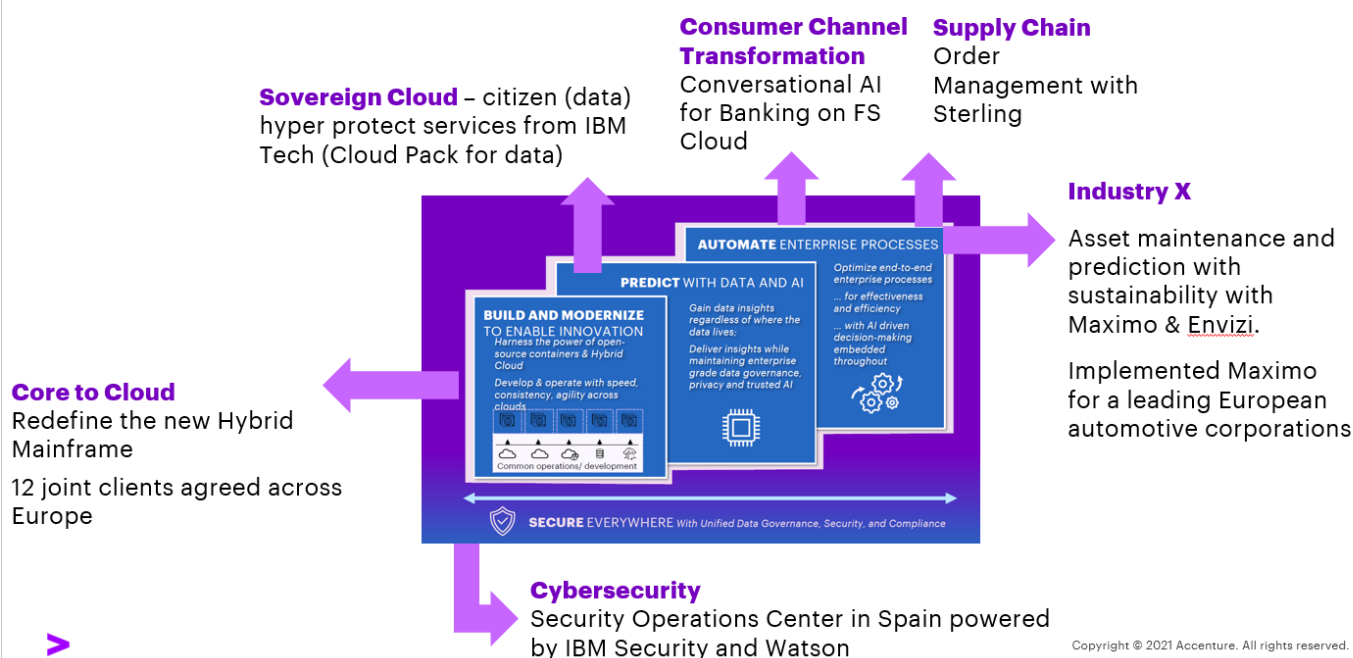
Digital Decoupling – Accenture’s tools and approach to breakdown monolithic applications and deliver a modern and decoupled Agile architecture that enables faster change and lower cost of maintenance.

Architecture estimators – Accenture has a wide set of estimators that enable an accurate design and delivery of IBM products and Accenture solutions based on IBM products. These are built on our long-standing experience delivering all type and sizes of projects.

Overall, our accelerators, templates, tools, DevOps and cloud services help clients achieve:

- Business Enablement:
 - Accelerated speed to market
 - Business Agility
 - Improved Customer Experience
 - Increased Revenue
- IT Efficiency
 - Reduced development time
 - Automation
 - Risk Mitigation
 - Operational Resilience
 - Enhanced maintainability
 - Lower cost of integration
 - Lower number of defects

IBM Strategy and Accenture Key Plays are aligned



Copyright © 2021 Accenture. All rights reserved.

3

Figure 3: IBM Strategy and Accenture Key Plays

4.0 Expected Outcomes

The combination of IBM products with Accenture is a powerful force to help clients accelerate their journey to an enterprise grade hybrid cloud solution. Whether companies need to innovate quickly, create new services, or isolate new business opportunities to drive revenue and reduce costs, Accenture IBM practice will help accelerate delivery, and reduce risk. Our delivery outcomes are defined in line with project and delivery context, after initial scoping discussions with our client's organisation.

5.0 Pricing

Please refer to the associated pricing document/ rate card relevant for this service.

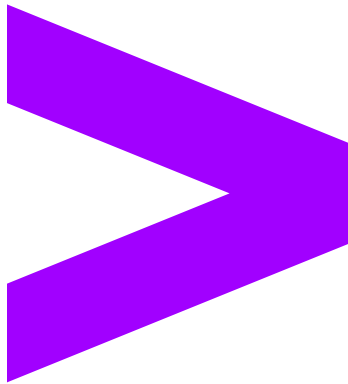
6.0 **Contacts**

Email: UK.TenderMonitoring@accenture.com

Telephone: +44 (0) 20 7844 4444

7.0 About Accenture

Accenture is a leading global professional services company that helps the world's leading businesses, governments and other organisations build their digital core, optimise their operations, accelerate revenue growth and enhance citizen services—creating tangible value at speed and scale. We are a talent- and innovation-led company with approximately 799,420 people serving clients in more than 120 countries. Technology is at the core of change today, and we are one of the world's leaders in helping drive that change, with strong ecosystem relationships. We combine our strength in technology and leadership in cloud, data and AI with unmatched industry experience, functional expertise and global delivery capability. We are uniquely able to deliver tangible outcomes because of our broad range of services, solutions and assets across Strategy & Consulting, Technology, Operations, Industry X and Song. These capabilities, together with our culture of shared success and commitment to creating 360° value, enable us to help our clients reinvent and build trusted, lasting relationships. We measure our success by the 360° value we create for our clients, each other, our shareholders, partners and communities



Copyright © 2026 Accenture
All rights reserved.
Accenture and its logo are trademarks of Accenture.