



G-Cloud 15 Service Definition

**Accenture ERP & HCM Cloud Services for
Education**

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accenture

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1.0 Scope of our services

Accenture Enterprise Services for Education

Service Overview

Accenture's Enterprise Services for Education (AESE) is a modern and effective Finance and HR solution for Education organisations in the UK. This templated solution has been developed specifically to accommodate the needs of leaders and staff in Education and Universities and is based on Oracle Cloud ERP and Oracle Cloud HCM. AESE supports the full range of Education organisations, from Central Government Departments to Universities, Colleges and Education Charities.

Accenture started to develop AESE by looking at leading practices across Education organisations in the UK and globally. This was then refined to bring the best practice processes for Government in the UK.

AESE allows Education organisations to adopt leading practice back-office business processes by providing pre-defined configuration of ERP and HCM product suites. We find that organisations often are limiting their progress towards becoming Digital as their back-office solutions are aged, fragmented and expensive. Employees find existing back-office solutions difficult to use and impossible to draw valuable management information linking back, middle and front offices.

In these times of stressed funding and increasing demands on services, back-office solutions must be delivered using proven templated solutions to provide:

- Value for money
- Low risk to delivery and business operations
- Short time to value realisation

AESE is fully Cloud delivered, accessible through any modern browser on any modern device. Being designed for Leaders and Staff means that it is fully Self Service enabled enabling a full range of business benefits to be achieved.

Accenture offers AESE as two service offerings:

- Implementation service, which can cover the full business case to realisation lifecycle (or just individual parts):
 - a. Organisational strategy (identify how to move to the right organisation design to support the complex Education delivery needs).
 - b. Back office value analysis (quantify the metrics and levers present within Education, show the benefits that can be achieved when moving an organisation to upper quartile performance).
 - c. Pre-built solution (AESE's Oracle Cloud ERP and HCM solution is proven to work, can be deployed with speed, at low risk, to give immediate benefits).
 - d. Data driven benefits realisation (measuring and tracking both the immediate benefits from AESE along with continuous improvement activities.).
- Implementation service plus ongoing Applications Management:
 - a. Implementation service as above plus.
 - b. Incident and Problem Management.
 - c. Change Management.
 - d. Release and Deployment Management.

e. Service Management.

AESE requires the purchase of relevant Oracle licences. These can be purchased directly from Oracle or via Accenture. Oracle will host the Software-as-a-Service solution and provide:

- Service Reporting.
- Event and Availability Management.
- Capacity Management and Service Metering.
- Service Provisioning.
- Access to the Software and the required infrastructure to run the Software.

Accenture offers flexible commercial models for AESE, ranging from traditional milestone-based implementation to pay-as-you-go models where implementation fees are amortised over the duration of the Applications Management Service.

Business Need

Education organisations need to do more with less. Back Office Transformation, with a move to Cloud applications, supports the strategic journey of the Organisation as well as being cash releasing and benefit generating.

Moving to new cloud based applications achieves the following outcomes:

- Better use of resources.
- Improved staff engagement.
- Cost Reduction.
- Have a quick, efficient and reliable back office.
- Provide value for money.
- Be right first time, and have reduction in data errors.
- Ease the integration of front and back offices. 

These outcomes are achieved by:

- Delivering a back office which is leaner, more productive and open to collaboration across Government and Partners
- Sharing best practice within the organisation
- Automating of performance data, both employee and financial related
- Automating employee relations case file and decisions
- Using shared and templated solutions.

2.0 Approach

Accenture developed AESE as part of its wider commitment to Public Service in the UK and globally. Accenture, through the many successful projects delivered in Public Sector, have identified the leading practice design patterns. These patterns cover the full project lifecycle, from business case to business processes, from configuration to data conversion, and from transition to steady stage. These design patterns have been further refined and extended for UK Government organisations.

Accenture's implementation approach is one of Adopt – bringing an 80%+ fit solution to an organisation and focusing on your business critical processes and policies. The implementation model for AESE is summarised below. It highlights the key items within the implementation methodology.

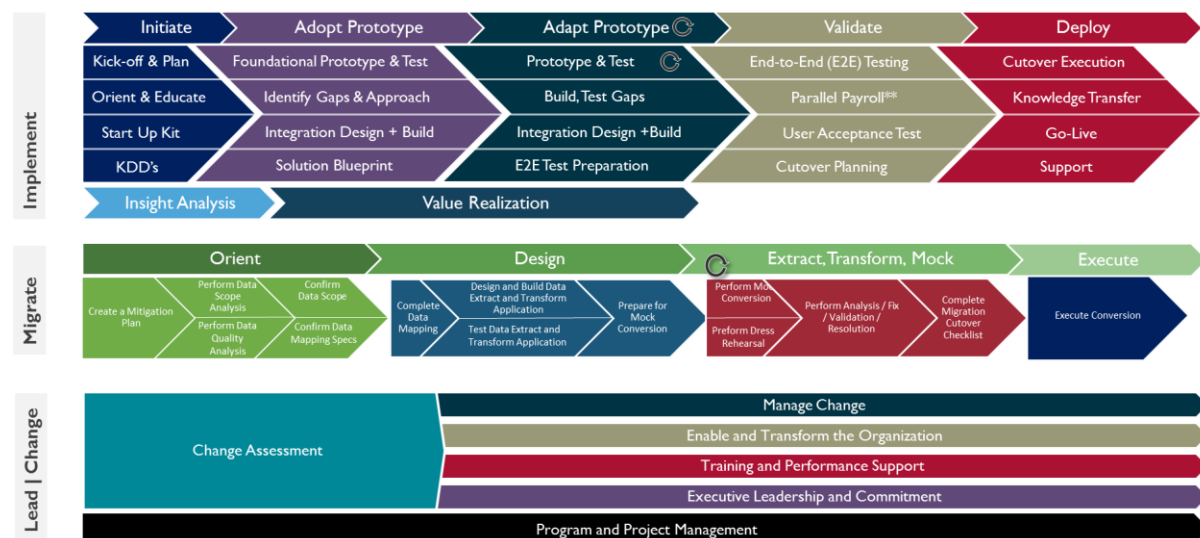


Figure 1: Implementation model for AESE

AESE offers Education access to the highly rated (by analysts and users) Finance and HCM software delivered by Oracle. AESE is the Education specific configuration and extension layer that fits over the top of Oracle, based on our Cross-Government Design Patterns. The following business areas are available within AESE.

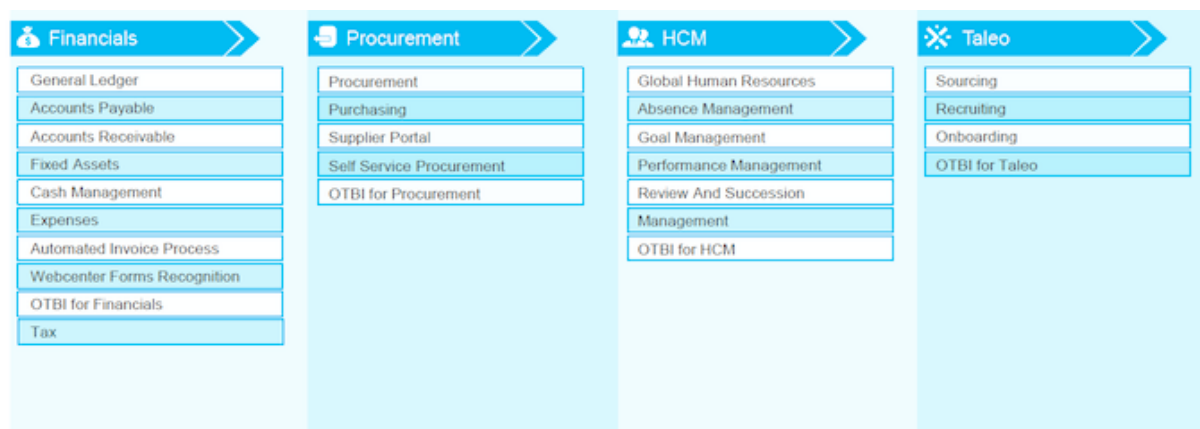


Figure 2: Business Areas

The following table gives details of the relevant Oracle applications and their applicability to AESE.

Product Area	Product	Option	in AESE?
ERP Cloud	Financial Cloud		Yes
	Revenue Management Cloud		Yes
	Accounting Hub Reporting Cloud		Yes
	Project Financial Management Cloud	Project Financials	Optional
		Project Contract Billing	Optional
	Project Management Cloud	Project Management	Optional
		Task Management	Optional
		Project Resource Management	Optional
	Procurement Cloud	Sourcing	Yes
		Procurement Contracts	Yes
	Risk Management Cloud	Financial Reporting Compliance	Yes
		Advanced Financial Controls	Optional
	ERP Analytics		Yes
HCM Cloud	Global Human Resources		Yes
	Talent Management	Talent Acquisition	Yes
		Learning	Yes
		Goal Management	Yes
		Performance Management	Yes
		Career Development	Yes
		Talent Review and Succession	Yes
	Workforce Rewards	Workforce Compensation	Optional
		Payroll	Optional
	Workforce Management	Time and Labour	Optional
	Work Life Solutions	Human Resources Helpdesk	Optional
		My Wellness	Optional
		My Reputation	Optional
	HCM Analytics		Yes
	Enterprise Planning		Optional

Enterprise Performance Management	Planning and Budgeting		Optional
	Enterprise Performance Reporting		Optional
	Financial Consolidation and Close Cloud		Optional
	Account Reconciliation Cloud		Optional
	Profitability and Cost Management Cloud		Optional
	Tax Reporting Cloud		Optional

All other Oracle products can be integrated with AESE, using either pre-written integration or Oracle's PAAS capabilities.

3.0 Expected Outcomes

Accenture believes that Education Organisations need the most appropriate solution available to allow them to fully achieve their potential. Education Organisations can expect to achieve several benefits following the implementation of AESE, including:

- Reduction in sickness levels, driven through improved Self Service, Absence tracking, Reporting and Health and Safety tracking.
- Reduction in turnover levels, achieved as Leader and Staff engagement levels increase through improved goal and performance management and increased service levels offered by HR.
- Reduced Financial processing times, enabled by better technology allowing increased data input times and reduced data reconciliation times.
- Better decision making, supported by cleaner data and more accurate and informative Management Information; Draining the swamp of data to leave information.
- Improved citizen engagement, linked to better trained people, deployed efficiently.
- Mobile enablement reducing the need of travel, leading to greener Education that operate at lower cost.
- Reduced IT costs through fewer, better connected and systems.

4.0 Pricing

Please refer to the associated pricing document/ rate card relevant for this service.

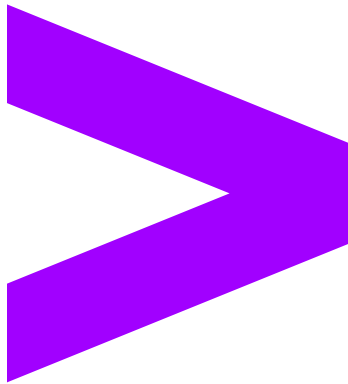
5.0 **Contacts**

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6.0 About Accenture

Accenture is a leading global professional services company that helps the world's leading businesses, governments and other organisations build their digital core, optimise their operations, accelerate revenue growth and enhance citizen services—creating tangible value at speed and scale. We are a talent- and innovation-led company with approximately 799,420 people serving clients in more than 120 countries. Technology is at the core of change today, and we are one of the world's leaders in helping drive that change, with strong ecosystem relationships. We combine our strength in technology and leadership in cloud, data and AI with unmatched industry experience, functional expertise and global delivery capability. We are uniquely able to deliver tangible outcomes because of our broad range of services, solutions and assets across Strategy & Consulting, Technology, Operations, Industry X and Song. These capabilities, together with our culture of shared success and commitment to creating 360° value, enable us to help our clients reinvent and build trusted, lasting relationships. We measure our success by the 360° value we create for our clients, each other, our shareholders, partners and communities



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