



G-Cloud 15 Service Definition

**Accenture Cloud Manager and Optimiser
(CMO)**

Jan 2026

 **accenture**

Contents

1.0 Scope of our services 1

2.0 Approach..... 8

3.0 Pricing 9

4.0 Contacts..... 10

5.0 About Accenture..... 11

1.0 Scope of our services

This document describes the Cloud Manager and Optimiser [CMO] (formerly known as Accenture cloud platform ACP and CMS) offering and should be read in conjunction with the associated G- Cloud 13 Services documentation.

Introduction

The marketplace is moving quickly toward an era in which applications, infrastructure, and business processes are combined and delivered through the cloud. This provides companies with plug-in, scalable, consumption-based services, delivered to meet specific business outcomes efficiently and with agility.

As enterprises move to cloud-based operations, however, they can find themselves in a challenging position that forces them to juggle:

- Multiple cloud platforms
- A mixture of new and legacy technology
- A frustrating lack of visibility into usage, security issues, policy noncompliance, and cost overruns

Enterprises also struggle to bridge cloud and traditional operations, especially in reconciling the near real-time speed of the former against the long implementation times of the latter. They have one foot in the old world of IT and one in the new as-a-service world.

An intelligent solution is needed to centrally manage this complex IT environment. An evolved Cloud Management Platform (CMP) must bring under control previously separate services and vantage points. It must help accelerate the enterprise's journey to the cloud.

The objective of CMO is to assist in providing agile, stable, predictable, and reliable Cloud Managed Services and to assist clients to innovate in the use of Cloud services and technology, to help reduce cloud costs through ongoing analysis and improvement of cloud consumption, and to apply automation to help improve the efficiency of Cloud Managed Services.

Cloud Manager and Optimiser (CMO)

CMO is a comprehensive and flexible service that provides today's global enterprises with the control and knowledge they need to help them accomplish their legacy-to-cloud transformation and subsequent management of their estate.

From a single console, organisations can provision, manage, and govern enterprise public and private cloud resources and services – as well as non-cloud technology – effectively and securely.

The figure below depicts what CMO provides customers seeking to better control their costs, activities and business outcomes in cloud-related activities.

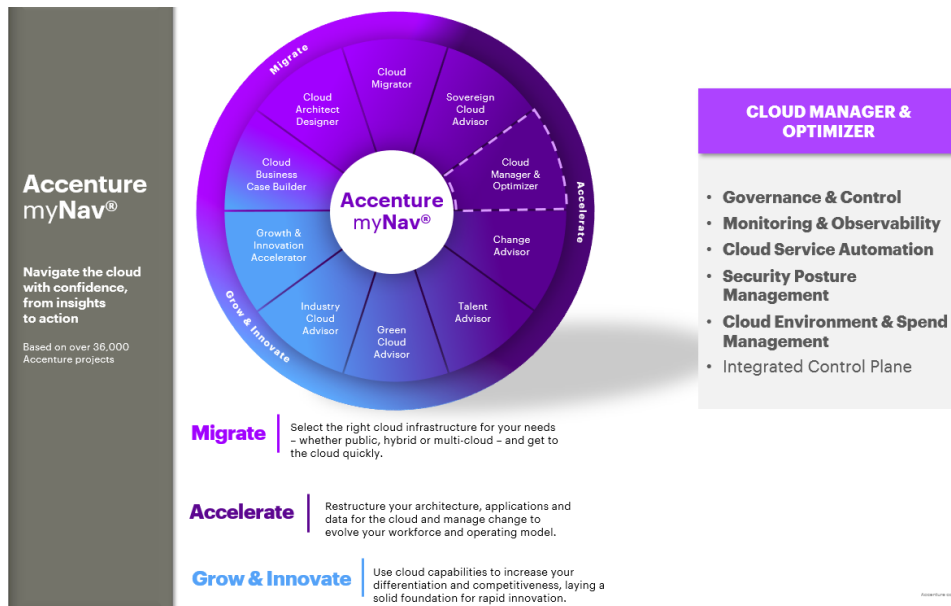


Figure 1 – Overview of Accenture MyNav and CMO

As a vendor-neutral platform, CMO supports private and public cloud technology from leading global providers such as Amazon Web Services (AWS), Microsoft Azure, Google Cloud Platform, and Oracle Cloud Infrastructure. Supported private cloud platforms include VMware vCenter. Accenture’s deep technology skills, specialised industry knowledge, and business process experience are built into every cloud solution, giving our clients a new level of control, agility, and security. This higher level of operating helps organisations accelerate innovation, unlock competitiveness, and drive higher performance and growth.

Cloud Manager & Optimizer

myNav Cloud Manager & Optimizer provides companies an efficient and secure operation of their cloud infrastructure, applications, and microservices.

With complete visibility across single and multi-cloud deployments, assisted by hyperautomation, Cloud Manager & Optimizer collects essential data from cloud assets to monitor and enforce policies related to cloud consumption, security, and operations. Unified observability and automation help predict and remediate potential issues, preventing outages for critical business processes and customer-facing services.

Cloud Manager & Optimizer enables greater financial transparency, with a chargeback mechanism that exposes the actual cost of the cloud to relevant parts of the organization. It supports optimizing cloud resource usage, cost, and performance by simplifying the complex interplay between consumption and business processes while continuously monitoring the full stack.

Figure 2 – Cloud Manager and Optimiser

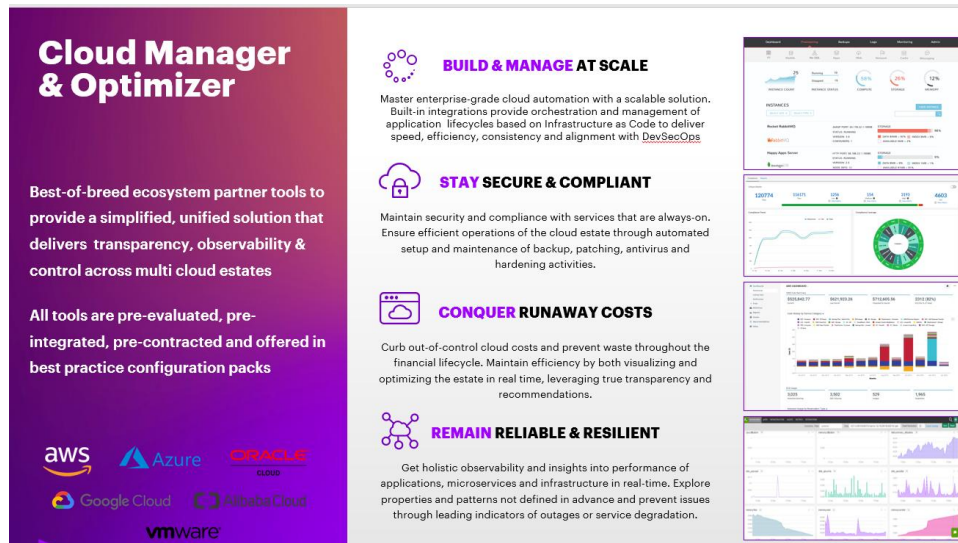


Figure 3 – CMO Focus

As part of CMO offering, Clients are provided with a managed infrastructure cloud solution with additional services provided for OS administration, patch/antivirus management, event/availability monitoring, and data backup/restore.

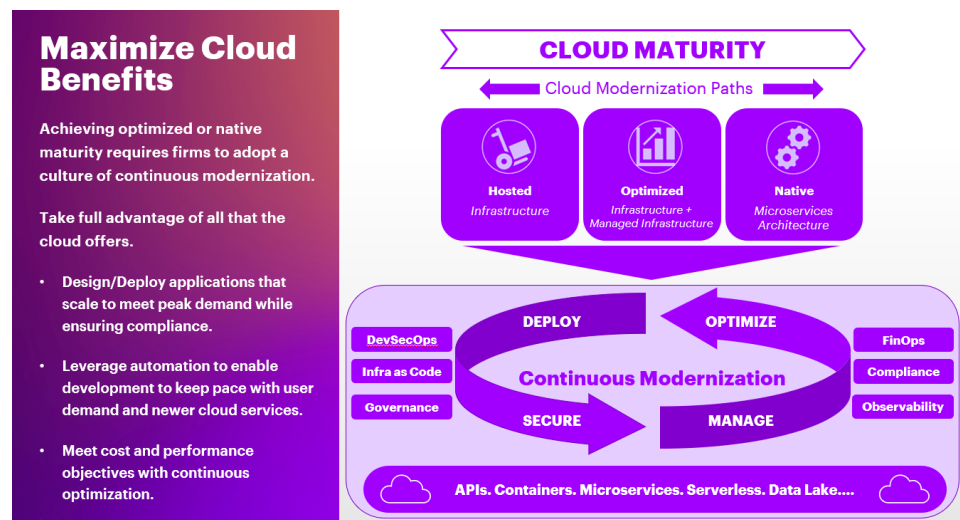


Figure 4 – CMO Benefits

Cloud Manager and Optimiser Capabilities

With complete visibility across single and multi-cloud deployments, assisted by hyperautomation, Cloud Manager & Optimiser collects essential data from cloud assets to monitor and enforce policies related to cloud consumption, security, and operations. Unified observability and automation help predict and remediate potential issues, preventing outages for critical business processes and customer-facing services.

Capabilities

1. Cloud Governance & Control

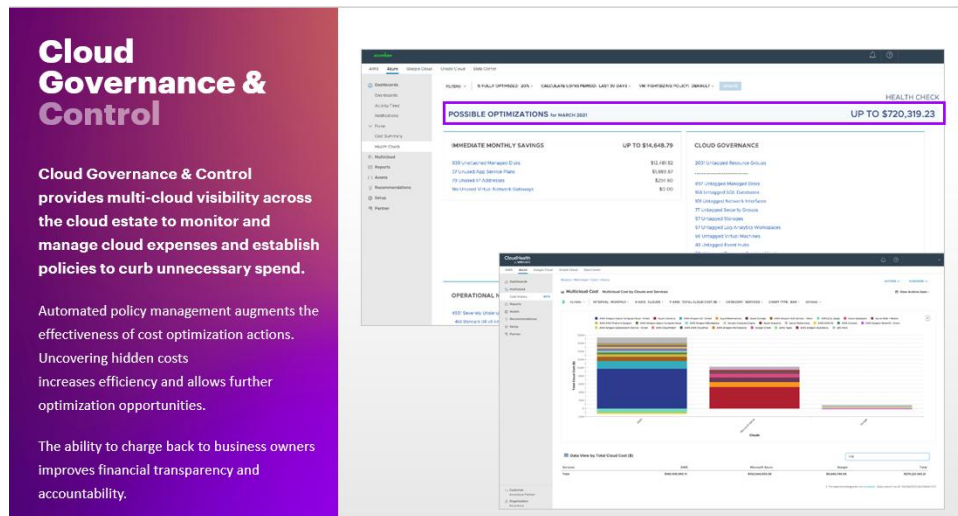


Figure 5xx: Cloud Governance & Control

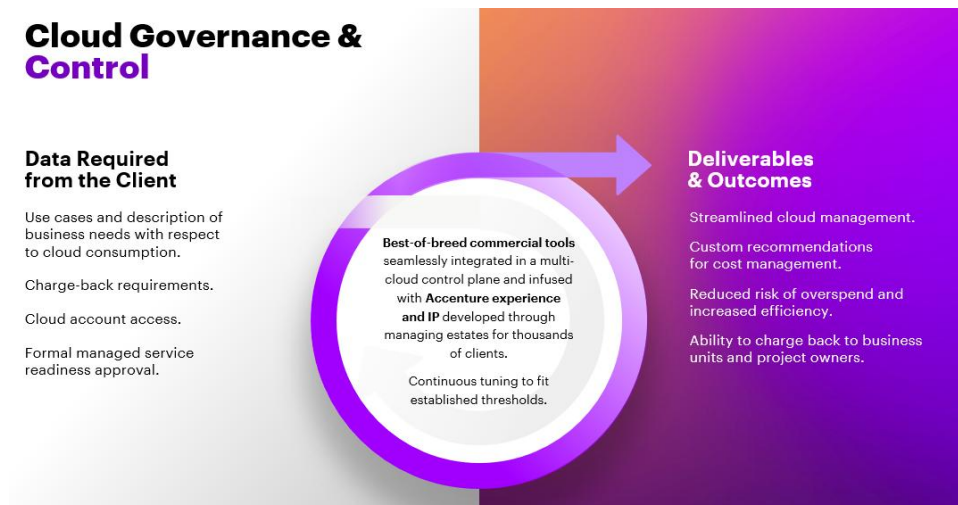


Figure 6: Cloud Governance & Control

2. Cloud Environment & Spend Management

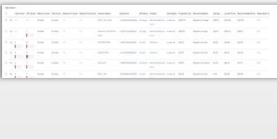
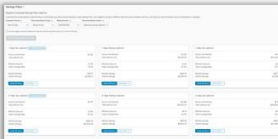
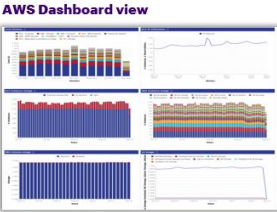
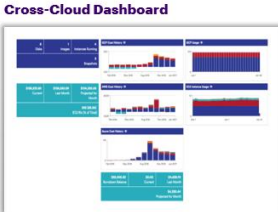
Cloud Environment & Spend Management

Cloud Environment & Spend Management continuously **analyze** and report total cloud spend and provide quick opportunities to optimize the total cloud spend.

Define Cloud operating budgets and proactively **monitoring** and alerting when actual cost exceeds monthly budgets.

Streamline Operations by Custom policies that automate daily cloud operations, speed decision making, and reduce risk.

Strengthen Security and Compliance by monitoring and reporting vulnerabilities.



Strengthen Security and Compliance by monitoring and reporting vulnerabilities.

AWS Dashboard view



Rightsized Recommendations



Cloud Environment & Spend Management

Data Required from the Client

- Service principal account (Tenant ID, Application ID, Secret)
- In-Scope Subscriptions or Cloud accounts
- Master payer account, CUR file billing report name or Azure EA details (Billing API access key & expiration date)
- Access to reservations or cost savings plan if in use by the project already

Deliverables & Outcomes

- Cost reporting with in-depth cost analytics.
- Custom cost optimization recommendations based on the policies to rightsized overprovisioned resources, unused resources and taking advantage of discount pricing through cloud service providers' committed use options.
- Budget tracking: Proactively alerting stakeholders when cost centers are forecasted to exceed predefined budgets.
- Reducing manual efforts by applying Cost reallocation rules to distribute the spend across different business owners.

Best-of-breed commercial tools seamlessly integrated in a multi-cloud control plane and infused with **Accenture experience** and IP developed through managing estates for thousands of clients.

Continuous tuning to fit established thresholds.

Best-of-breed commercial tools seamlessly integrated in a multi-cloud control plane and infused with **Accenture experience and IP** developed through managing estates for thousands of clients.

Continuous tuning to fit established thresholds.

- Cost reporting with in-depth cost analytics.
- Custom cost optimization recommendations based on the policies to rightsize overprovisioned resources, unused resources and taking advantage of discount pricing through cloud service providers' committed use options.
- Budget tracking: Proactively alerting stakeholders when cost centers are forecasted to exceed predefined budgets.
- Reducing manual efforts by applying Cost reallocation rules to distribute the spend across different business owners.

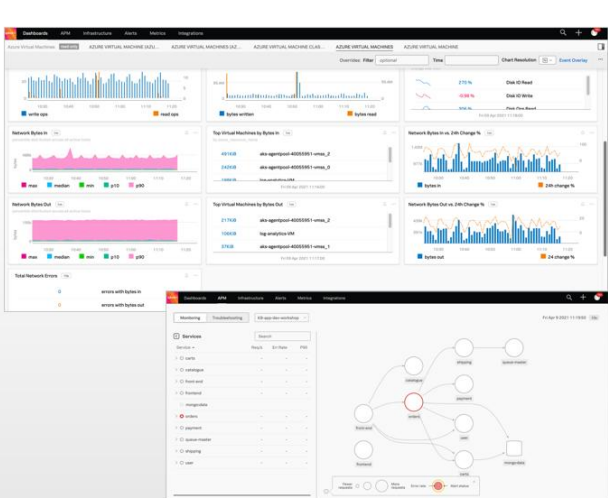
3. Monitoring & Observability

Monitoring & Observability

Predicts & prevents service outages using profound metrics, traces and logs for holistic observation across infrastructure, applications, and microservices.

Enables monitoring and management of latest cloud-native services to realize the transformative potential of cloud more effectively and with better performance.

Observability provides the flexibility to rapidly deploy full-stack solutions and gain business-relevant application insights.



The screenshot displays the Grafana dashboard interface, which is used for monitoring and observability. The dashboard is divided into several panels, each showing different types of data visualizations:

- Network Bytes In:** A line chart showing network data over time.
- Network Bytes Out:** A line chart showing network data over time.
- Top Virtual Machines by Bytes In:** A table and bar chart showing the top virtual machines by incoming bytes.
- Top Virtual Machines by Bytes Out:** A table and bar chart showing the top virtual machines by outgoing bytes.
- Network Bytes In vs. 24h Change %:** A line chart showing the percentage change in network bytes over a 24-hour period.
- Network Bytes Out vs. 24h Change %:** A line chart showing the percentage change in network bytes over a 24-hour period.
- Services:** A table listing various services and their status.
- Tracing:** A diagram showing the flow of data between different components of the system.

The dashboard also includes a sidebar with navigation options and a top bar with search and filter functions.

Observability provides the flexibility to rapidly deploy full-stack solutions and gain business-relevant application insights.

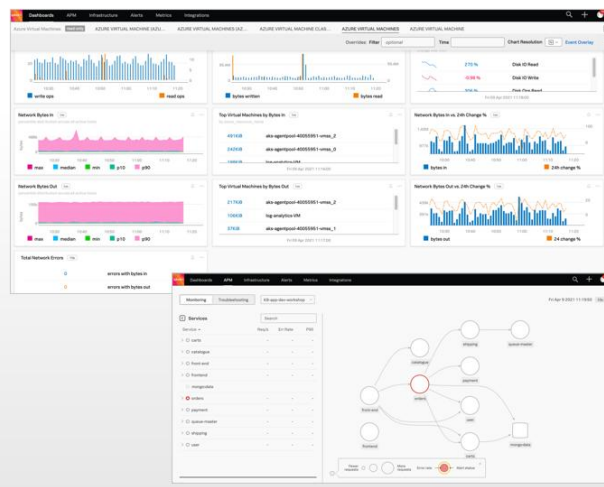
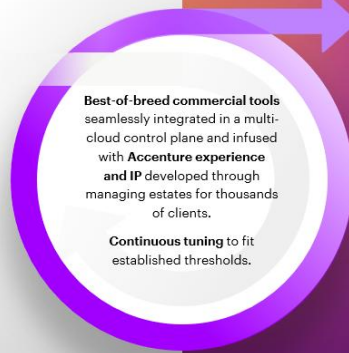


Figure 9 : Monitoring & Observability

Monitoring & Observability

Data Required from the Client

Monitoring requirements.
Business needs with respect to monitoring.
Cloud account access.
Formal managed service readiness approval.



Deliverables & Outcomes

Streamlined cloud management.
Monitoring agents for the OS and other application monitoring.
Built-in dashboarding and reporting.
Application performance monitoring capabilities for cloud microservices.

Figure 10: Monitoring & Observability

4. Security Posture Management

Security Posture Management

Continuous automated assessment of cloud resources to determine their adherence to security and compliance standards.

Provides visibility of cloud resources from a security perspective, adopts different standard security frameworks, and customizes cloud security control based on client needs.

Enables capabilities for alerting and automatic remediation of cloud security violations that are integrated with the native features of cloud providers.

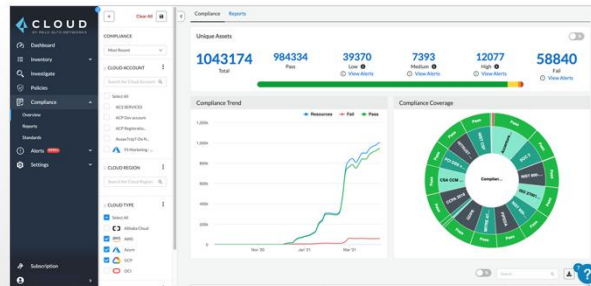


Figure 11: Security Posture Management

Security Posture Management

Data Required from the Client

Security requirements.
Business needs with respect to security posture.
Cloud account access.
Formal managed service readiness approval.



Deliverables & Outcomes

Complete visibility into the assets and infrastructure that make up the cloud environment, with a pulse on the security posture.
Near real-time alerting of violations, ongoing reporting and maintenance.
Programmatic remediation of misconfigured resources to automatically resolve violations.

Figure 12: Security Posture Management

5. Cloud Service Automation

Cloud Service Automation

Unified operations & management of cloud infrastructure and compliance at scale.

Automates day-to-day operational tasks and governance controls that are key for realizing a secure, controlled and optimized cloud estate.

Provides visibility and control of the cloud estate across API activity, resource configuration changes, related notifications, operational alerts, software inventory, and patch compliance status.

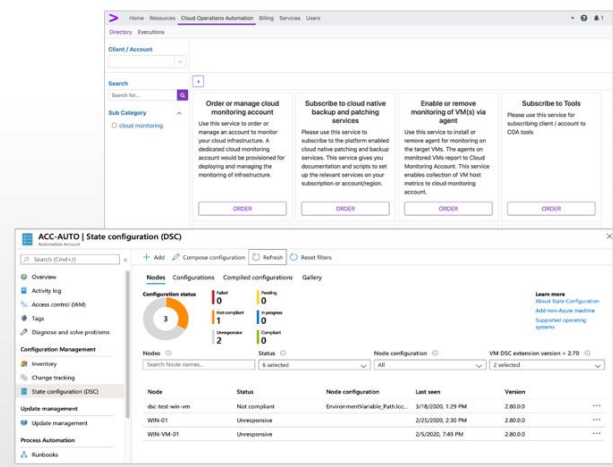
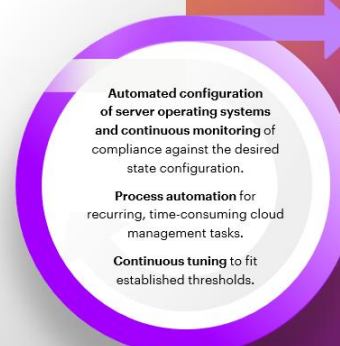


Figure 13: Cloud Service Automation

Cloud Service Automation

Data Required from the Client

Operations use cases.
Operational requirements.
Cloud account access.
Formal managed service readiness approval.



Deliverables & Outcomes

Complete visibility into the assets and infrastructure that make up the cloud environment, with a pulse on the operation readiness.
Monitor patch updates, backup, hardening, and installation of components that can be automated with scheduled deployments.

Figure 14: Cloud Service Automation

2.0 Approach

- Accenture' CMO solution provides a web-based portal and technology platform for the requesting, provisioning, and management of cloud services. CMO is built on a framework that standardises and automates the management of cloud resources and services, both private and public and includes the following core service features:
- **CMO Portal and Service Catalogue:** Our CMO Portal is a web-based integrated with MyNav, centralised portal for end users for managing service requests and service items, as well as viewing reports. Within the Storefront Portal, our easy-to-use Service Catalogue enables users to provision and manage a variety of integrated cloud services
- **Business Service Management:** Our Business Service Management layer provides governance at a usage and policy level and includes Service Pricing, Policy Management and Auditing/Logging
- **Standardised Cloud Operations Services:** Cloud operations management provides the benefit of standardisation across all resources which are being managed. Cloud operations management provides functions such as Technology Provisioning, Security Management, Service Desk, Performance Management, Problem Management, Monitoring/Auto-Scaling and Service Metering
- **End to End Environment and Service Automation:** Our Orchestration Framework enables IT process and policy-based infrastructure automation through Service Oriented Integration (SOI). Services and resources are provisioned based on capacity and service level triggers, and are managed through the orchestrator and configuration management database (CMDB)

3.0 Pricing

Please refer to the associated pricing document/ rate card relevant for this service.

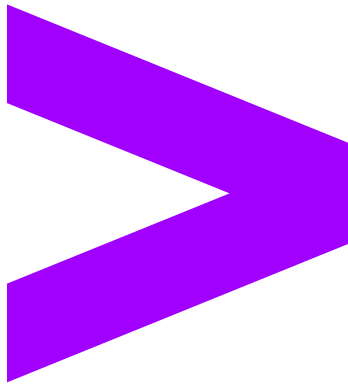
4.0 **Contacts**

Email: UK.TenderMonitoring@accenture.com

Telephone: +44 (0) 20 7844 4444

5.0 About Accenture

Accenture is a leading global professional services company that helps the world's leading businesses, governments and other organisations build their digital core, optimise their operations, accelerate revenue growth and enhance citizen services—creating tangible value at speed and scale. We are a talent- and innovation-led company with approximately 799,420 people serving clients in more than 120 countries. Technology is at the core of change today, and we are one of the world's leaders in helping drive that change, with strong ecosystem relationships. We combine our strength in technology and leadership in cloud, data and AI with unmatched industry experience, functional expertise and global delivery capability. We are uniquely able to deliver tangible outcomes because of our broad range of services, solutions and assets across Strategy & Consulting, Technology, Operations, Industry X and Song. These capabilities, together with our culture of shared success and commitment to creating 360° value, enable us to help our clients reinvent and build trusted, lasting relationships. We measure our success by the 360° value we create for our clients, each other, our shareholders, partners and communities



Copyright © 2026 Accenture
All rights reserved.
Accenture and its logo are trademarks of Accenture.