



G-Cloud 15 Service Definition

Accenture SAP S/4HANA Cloud

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1.0 Scope of our services

Accenture is focusing on strategy, consulting, implementation, and adaptive managed support of the SAP solution set. We are an award-winning leading SAP Platinum Partner in the UK. We innovate together with SAP, creating advanced capabilities and packaged solutions clients cannot access anywhere else.

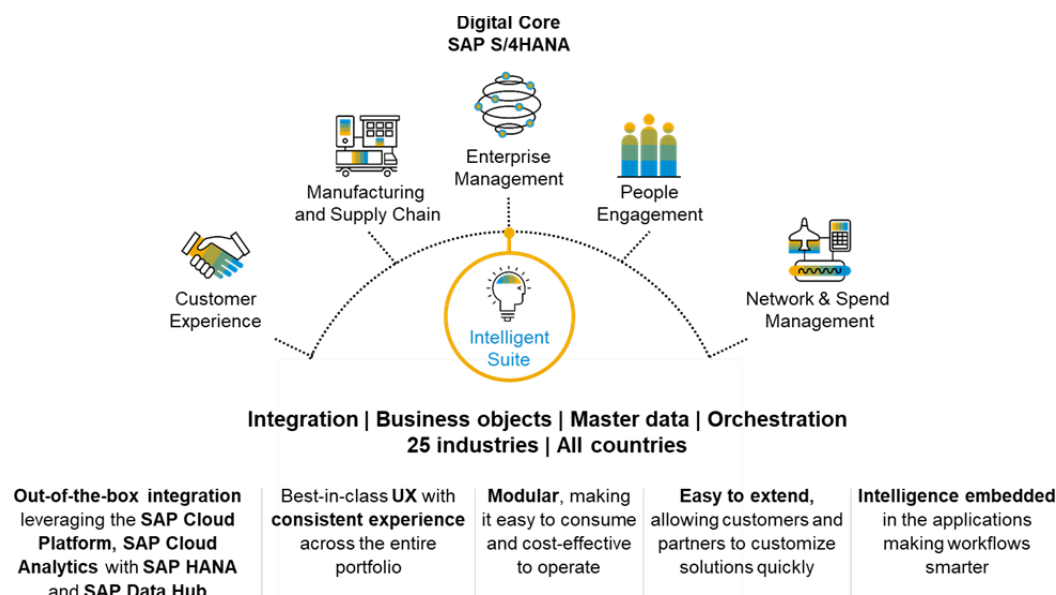
Accenture is a widely recognised professional services IT company and a go-to partner for SAP implementations, consultancy, and support. With countless successful cloud implementations, we understand the importance of ensuring a rapid turnaround from project inception to go-live alongside the assurance of quality and consistency. Accenture can draw the best industry and tech expertise in the world.

Accenture's greatest asset is its people and with a team of over 75,000 SAP practitioners with industry-specific knowledge. Accenture possesses the depth of experience and capability to ensure your investment in SAP is a success. Not only delivering a successful implementation, but also by considering ways that the solution can be extended to implement key improvements and innovations to your organisational processes now and into the future.

We are the SAP partner for high-potential businesses of tomorrow.

1.1 SAP S/4HANA Cloud

SAP S/4HANA is a real-time enterprise resource management suite for digital business. It is built on our advanced in-memory platform, SAP HANA, and offers a personalized, consumer-grade user experience with SAP Fiori. It is deployable in on-premise, cloud, and hybrid environments.



SAP S/4HANA Cloud is designed for enterprises that need a standardized, in-memory ERP running in the cloud. This option offers the scalability, ease of management, and security companies need to excel in today's digital economy. SAP S/4HANA Cloud can be deployed in a number of ways to suit the needs of each customer depending upon their requirements, size of solution, ability to receive software updates and need for complete service provision.

SAP S/4HANA is the digital core for your business. Built on the SAP HANA platform, it can enable the digital network that connects your entire workforce, suppliers, customers, and assets to the digital core.

The key features of S/4HANA, deployed in the cloud:

SAP S/4HANA Cloud is designed for enterprises that need a standardized, in-memory ERP running in the cloud. This option offers the scalability, ease of management, and security companies need to excel in today's digital economy. This functionality can be extended with SAP S/4HANA Line-of-Business Solutions and other SAP products or solutions. Many of these integrate with SAP S/4HANA via APIs or Best Practices.

 Sales Order and Contract Management	 Service - Service Master Data and Agreement Management - Service Operations and Processes	 R&D and Engineering - Enterprise Portfolio and Project Management - Product Structure Management	 Asset Management Plant Maintenance	 Human Resources Core HR and Time Recording
SAP S/4HANA Cloud				
 Finance - Accounting and Financial Close - Financial Operations - Cost Management and Profitability Analysis - Treasury Management - Enterprise Risk and Compliance	 Sourcing and Procurement - Operational Procurement - Sourcing and Contract Management - Supplier Management - Invoice Management - Procurement Analytics	 Supply Chain - Inventory Management - Warehouse Management - Delivery and Transportation - Order Promising	 Manufacturing - Production Planning - Production Operations - Production Engineering - Quality Management	

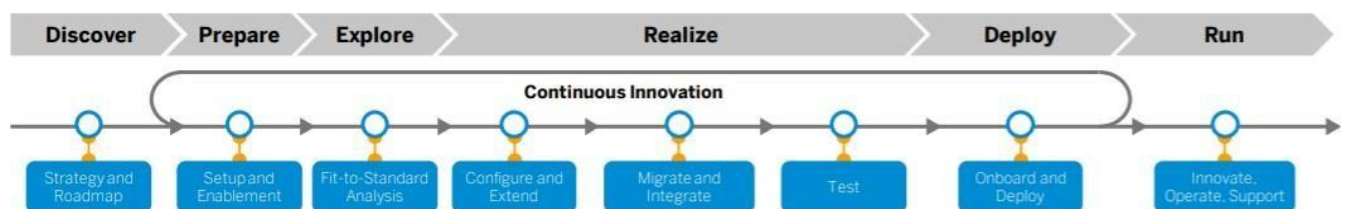
- Core finance features help organizations streamline and automate financial operations while complying with regulations in multiple geographies, industries, currencies, and languages.
- R&D and engineering features help organizations manage projects more efficiently with accurate reporting of cost forecasting, status, and timelines. They enable early product development phases with product structure documentation
- Manufacturing features help organizations improve processes across product design and assembly. Businesses can integrate and manage product development easily—from conception through retirement and all the steps in between that support design, development, testing, engineering, manufacturing, quality, and maintenance
- Supply chain features help organizations post goods movements easily, optimize stock and inventory turnover and material flow, manage warehouse and transportation needs, and predict stock in transit.
- Asset management features help organizations plan and perform the maintenance of operational systems, such as machines or production installations.

- Sales features help organizations increase revenue and cash flow with accurate, real-time information on pricing, products, customers, and contracts across all touch points, channels, and functions.
- Service features help service organizations deliver real-time service excellence and provide highly profitable services. They allow them to focus on customer information, contractual entitlements, and high-performance service business processes such as advanced billing and settlement of efforts on work performed
- Sourcing and procurement features provide a centralized system with smart, role-based dashboards to help companies manage purchases with greater efficiency and productivity. They give businesses the visibility and insights they need to realize their full purchasing power, enforce strategic vendor choices, and optimize buying patterns
- Core human resources and time recording features help organizations create and maintain profiles and employment data for employees and contingent workers. They also enable them to record and manage employee working time and absences effectively.

1.2 Project Methodology and Approach

Edenhouse' s implementation methodology is based on SAP Activate, a modular and agile framework for implementation or migration of SAP solutions that provides content and guidance for project teams and provides pre-built implementation content, accelerators, tools, and best practices that help project teams deliver consistent and successful results across industries and customer environments.

SAP Activate comprises multiple core elements to deploy and sustain effective software that powers your business to run at its best. Unlike a traditional approach in which IT leads a resource-intensive, “big-bang” implementation over multi-year cycles, Innovation as a Service enables businesses to self-service their solutions more frequently for fast, business-driven setup.



The six phases of the SAP Activate methodology provide support throughout the project lifecycle of SAP solutions. Underlying these phases is a list of deliverables and supporting tasks.

- **Discover** - Identify the business value and benefits, define the adoption strategy and roadmap
- **Prepare** - Start the project, finalize plans, enable your teams, and access system with best practice processes
- **Explore** - Drive adoption of SAP standard with a Fit-to-Standard approach, and capture delta requirements to implement your differentiating business practices
- **Realise** - Run agile sprints to configure, build and test an integrated environment, load data, and start enabling business users
- **Deploy** - Set up production system, confirm business readiness, and switch business operations to the new system

- **Run** - Drive efficient adoption of the new solution across the business, meet evolving business needs with SAP and innovations you integrate and extend on the platform

1.3 Conclusion

At Accenture we recognise the importance of a collaborative approach in delivering all IT enabled business transformation projects and from the outset of any project we make it our business to become embedded within your organisation so that we operate as a single high-performance team. Accenture believe this approach is proven to not only deliver the project on time and within budget but also enables us, collectively, to react quickly to the inevitable risks and issues that arise before they have an adverse impact on the project's progress.

We have tried to avoid a chapter and verse story of our experience and full-service offerings, favouring instead the opportunity to engage with you directly. We can evidence a long history of quality consultancy services and support and believe with our experienced consultants and expert skills, best practices, and rapid deployment methodologies we are the ideal partner for your IT business transformation operating as highly skilled SAP specialists and your dedicated support partner.

Please contact us further to discuss your requirements and options in more detail.

2.0 Pricing

Please refer to the associated pricing document/ rate card relevant for this service.

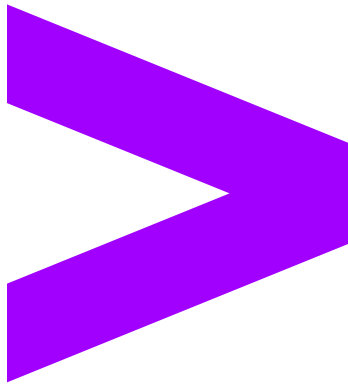
3.0 **Contacts**

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4.0 About Accenture

Accenture is a leading global professional services company that helps the world's leading businesses, governments and other organisations build their digital core, optimise their operations, accelerate revenue growth and enhance citizen services—creating tangible value at speed and scale. We are a talent- and innovation-led company with approximately 799,420 people serving clients in more than 120 countries. Technology is at the core of change today, and we are one of the world's leaders in helping drive that change, with strong ecosystem relationships. We combine our strength in technology and leadership in cloud, data and AI with unmatched industry experience, functional expertise and global delivery capability. We are uniquely able to deliver tangible outcomes because of our broad range of services, solutions and assets across Strategy & Consulting, Technology, Operations, Industry X and Song. These capabilities, together with our culture of shared success and commitment to creating 360° value, enable us to help our clients reinvent and build trusted, lasting relationships. We measure our success by the 360° value we create for our clients, each other, our shareholders, partners and communities



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