



G-Cloud 15 Service Definition

Accenture Cloud Infrastructure Services

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accenture

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1.0 Scope of our services

- This document describes Accenture's Cloud Infrastructure Services and should be read in conjunction with the associated G-Cloud 13 Services documentation. Accenture can help G-Cloud users with a phased, end-to-end transformational approach to create and manage a modern, agile and scalable IT infrastructure:
- Our **Strategy, Assessment and Roadmap** services enable client business leadership to create tailored, end-to-end cloud roadmaps and to determine the way their organisation will operate in the future
- Our **cloud migration factories** and certified experts do the heavy lifting, so clients don't have to worry about the complexity of migrating or building new applications
- **Automated management tools** deliver cost controls, governance and accountability in cloud consumption. Through DevOps we continue delivering business value past go-live and ensure that technology, skills and culture evolve in line with business needs

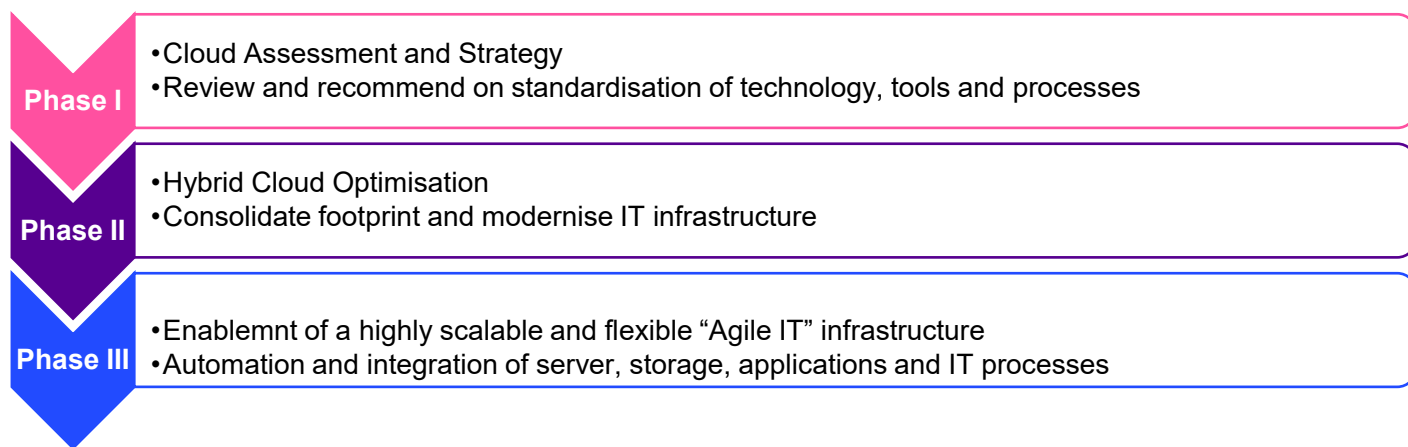


Figure 1: Intelligent Cloud Infrastructure Phases

- Accenture Intelligent Cloud offerings could help to reduce costs and increase the productivity of G-Cloud IT. We do this by:

Cloud Assessment and Strategy: working with you to assess current state, cloud readiness and document a strategy and roadmap to cloud adoption

Hybrid Cloud Optimisation: consolidating data centre and cloud footprints helps ensure that overcapacity and inefficiency is minimised. This "green IT" approach helps in a reduction of ongoing running costs

Cloud Ready Connectivity: Helping organisations ensure their Network and Connectivity services are cloud ready, for example moving from expensive fixed cost MPLS to scalable internet WAN solutions

Server Optimisation: Accenture could centralise more than 80%, standardise up to 95% and consolidate up to 50% of an organisation's server estate

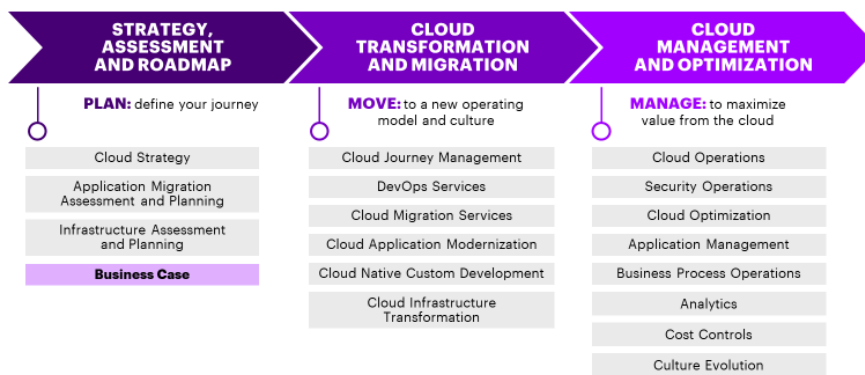
Storage Transformation: we assist clients looking to transition to networked storage and eliminate duplicate environments. This helps improve storage utilisation, investment returns and the availability of the enterprise data

Database Optimisation: Accenture's solutions help clients improve IT productivity, reduce the total cost of ownership associated with database technologies, drive more value from their information assets, and improve performance of mission critical database systems

- **Data Centre Automation:** by automating a number of capabilities to integrate individual components of IT—from server and storage environments to applications—into a seamless service, we help organisations reduce delivery costs by up to 30% and delivery times from days to minutes
- **Data Centre Outsourcing:** enabling a secure and stable environment through development and production hosting, storage services, database management and application technical services
- **Cloud Orchestration:** providing cloud orchestration services for both public and private cloud that allows customers to manage existing and new infrastructure through a web-based portal and technology platform for the requesting, provisioning, and management of cloud services
- Accenture's **Intelligent Cloud framework** provides a proven, best in class blueprint for cloud computing transformation.

END TO END CLOUD JOURNEY

We bring together the entire chain of services to deliver cloud capabilities



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Figure 2: Accenture Intelligent Cloud Framework

Figure 1. Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services



Figure 3: 2020 Gartner Magic Quadrant for Public Cloud and Managed Infrastructure Service Providers

Read the [report](#) to see why we are a Leader and positioned furthest for completeness of vision.

We believe our recognition validates our:

Proven industry-tailored solutions. We bring deep industry knowledge and experience to leverage our base offerings and deliver solutions and processes tailored to the industry-specific needs of clients.

Business value by design. Our cloud offerings have a singular focus: maximizing value. We help drive strategy, tactical implementation, and management of modern cloud solutions helping clients to accelerate return on investment and exploit emerging business opportunities.

Innovation at scale. Our deep technological expertise combined with long experience with industries and clients enable us to identify transformative innovation opportunities and to institutionalize this by building an innovation architecture inside the business.

Unmatched ecosystem of partners. We are in the #1 market position with key hyperscale providers and have dedicated units and premier status with Amazon Web Services, Microsoft Azure and Google Cloud Platform.

Innovative platforms to accelerate your journey. Our approach to intelligent enterprise transformation is powered by three seamlessly integrated platforms: Accenture [myWizard®](#), Accenture [myConcerto®](#), and Accenture [myNav](#) that work as the engine to enable you to reach your business goals faster.

- Accenture brings established tools and methodologies that help to industrialise the approach to cloud and help confirm quality and predictability:

JOURNEY TO CLOUD

	STRATEGY, ASSESSMENT & ROADMAP	CLOUD TRANSFORMATION & MIGRATION	CLOUD MANAGEMENT & OPTIMIZATION
TOOLS & ASSETS	Strategy and Business Case - Cloud Business Case Tool - Cloud Operating Model - Accenture DevOps Maturity Model Assessment Cloud Application Assessment - Accenture Cloud Computing Assessment Tool (ACCAT) + Intelligent Cloud Planning Tool	Cloud Migration - Accelerate for Cloud + ACP (app and infrastructure migration) - Cloud Application Transformation Services (CATS) - BluAge (refactor legacy)	Cloud Managed Services - Accenture Cloud Platform (ACP) - Accenture Cyber Defense Platform DevOps Services - Accenture DevOps Platform
	VENDOR SPECIFIC TOOLS		

Figure 3: Accenture Infrastructure Assets and tools

Accenture and its cloud partners make multi-million-dollar, multi-year investments in dedicated business groups to serve our mutual clients.



- #1 market position for **AWS, Azure and Google**
- 25,000 **AWS** certifications; 30+ **AWS**-certified competencies; [investing](#) with **AWS** in accelerators to deliver innovation 50% faster
- 14 time **Google** partner award winner; #1 in certifications worldwide
- 16-time **Microsoft** Alliance SI Partner of the Year; 90,000 Microsoft certifications (more than half of all Microsoft GSI certifications) across 52,000+ people
- **ServiceNow** 2021 Global Partner of the Year (3rd consecutive year); 10,000+ ServiceNow certifications; 14,000+ ServiceNow-skilled employees
- **Alibaba Cloud** global strategic partner and core delivery and industry transformation partner; 1,500+ certifications

ACCENTURE DIFFERENTIATION

#JOURNEYTOCLOUD

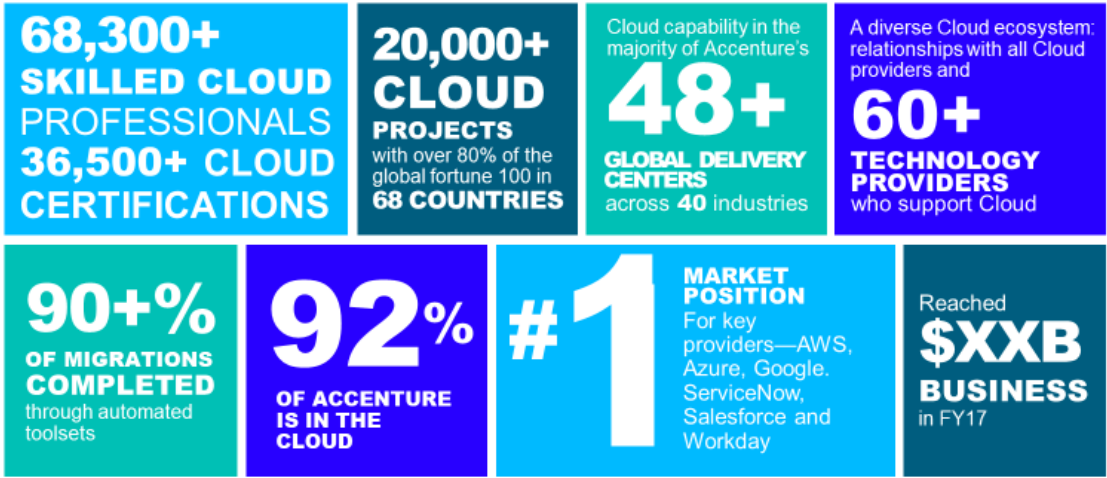


Figure 3&4: Accenture Cloud Partners & Capability

3.0 Pricing

Please refer to the associated pricing document/ rate card relevant for this service.

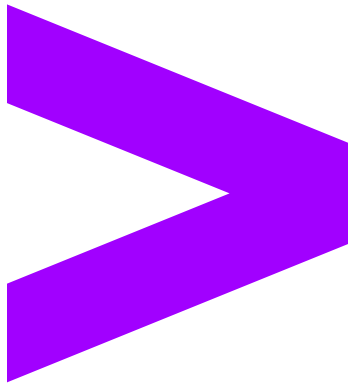
4.0 **Contacts**

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5.0 About Accenture

Accenture is a leading global professional services company that helps the world's leading businesses, governments and other organisations build their digital core, optimise their operations, accelerate revenue growth and enhance citizen services—creating tangible value at speed and scale. We are a talent- and innovation-led company with approximately 799,420 people serving clients in more than 120 countries. Technology is at the core of change today, and we are one of the world's leaders in helping drive that change, with strong ecosystem relationships. We combine our strength in technology and leadership in cloud, data and AI with unmatched industry experience, functional expertise and global delivery capability. We are uniquely able to deliver tangible outcomes because of our broad range of services, solutions and assets across Strategy & Consulting, Technology, Operations, Industry X and Song. These capabilities, together with our culture of shared success and commitment to creating 360° value, enable us to help our clients reinvent and build trusted, lasting relationships. We measure our success by the 360° value we create for our clients, each other, our shareholders, partners and communities



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