



G-Cloud 15 Service Definition

Accenture Sourcing and Procurement Services

Jan 2026

accenture

Contents

- 1.0 Scope of our services 3
- 2.0 Our Approach 4
- 3.0 Assets and Tools 1
- 4.0 Pricing 3
- 5.0 Contacts 4
- 6.0 About Accenture 5

1.0 Scope of our services

Our Sourcing & Procurement capabilities span a wide range of capabilities to help you achieve your end vision. The following offerings are provided within our Sourcing & Procurement Domain:

Procurement Strategy

We help our clients creating an optimal procurement vision, operating model, organization, and processes to meet business objectives. The offering helps clients make procurement an engine of sustainable growth by pivoting to an agile human + machine operating model and a flexible living digital architecture.

Zero Based Spend

Starting from a clean sheet, we rebuild a company's cost base by looking for opportunities to reduce costs to fuel growth opportunities. The offering involves reimagining cost structures with a growth-led ZBX approach that uses a closed-loop framework to drive sustainable outcomes and unlock value quickly.

Direct Materials

The service involves optimising direct materials across the supply chain, including product design, engineering, procurement, planning, manufacturing and service management

Indirect Sourcing and Category Management

We help our clients maximize value-add from supply relationships by leveraging market intelligence, advanced analytics, and emerging technologies to get unparalleled insights into category performance with comprehensive analytics, helping to unlock value from more mature and sustainable sourcing

Supplier Relationship and Risk Management

We help establish a responsible procurement function by meeting risk, sustainability, and resilience goals. Service involves maximizing the value of diverse and sustainable supplier relationships with enhanced collaboration models leveraging advanced analytics and technologies.

Procure to Pay Process (P2P)

We work on our client's end-to-end strategy to implement Procurement's digital and analytics capabilities including the development of automated intelligent procurement capabilities that enhance user experience, reinforce compliance, and deliver sustainable outcomes.

2.0 Our Approach

Accenture's approach to Sourcing & Procurement transformation can be divided in three steps, where we first evaluate and understand the client's challenges, a second phase where we start developing the correct solution for the root cause, validate with the client and develop a roadmap and strategy to assertively address the root cause of the issue. In the last phase, Accenture helps our clients to scale their solution and monitor and sustain it throughout the organization.

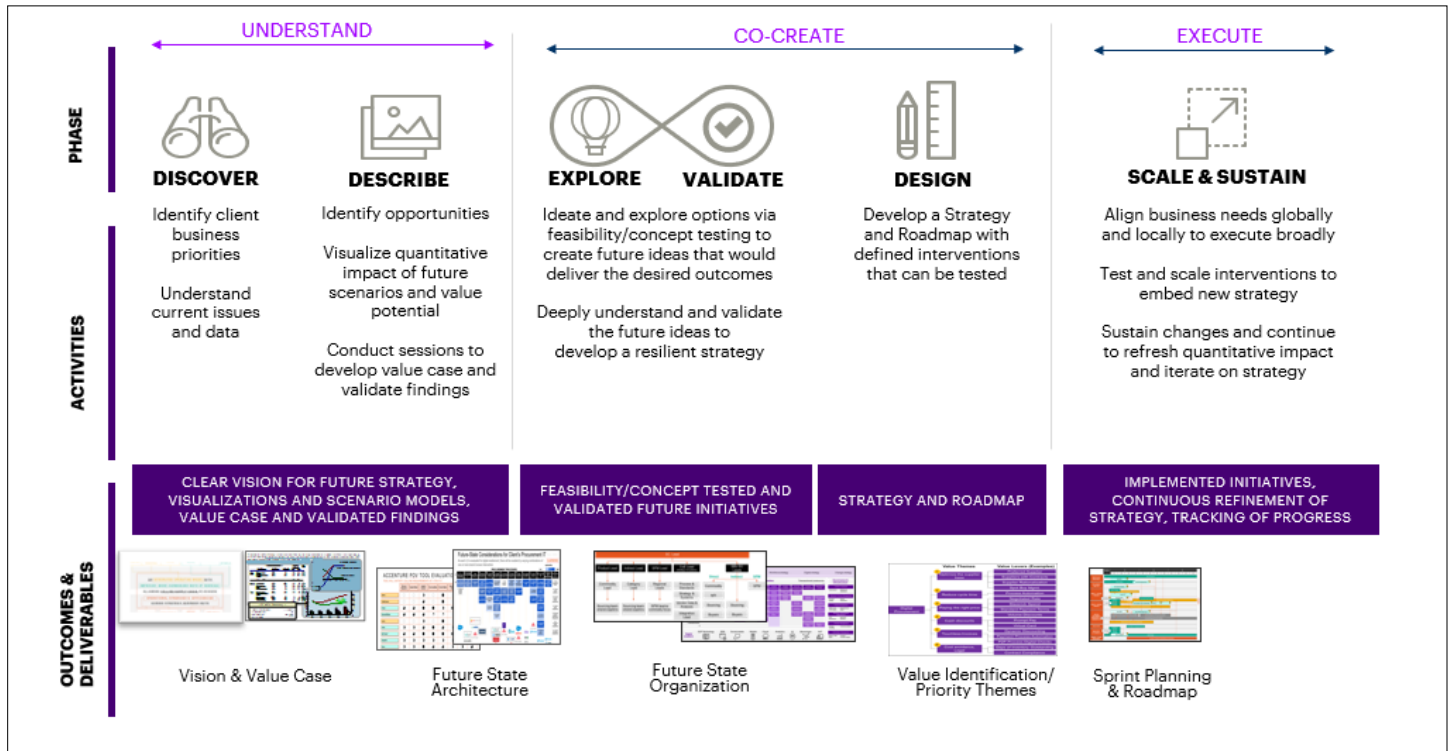


Figure 1: Accenture's Sourcing & Procurement function approach

Accenture's methodology can help accelerate the journey to the new Sourcing & Procurement functions while driving value within the organization, addressing the new expectations from CPOs and the function, upskilling the resources, implementing the right technology and digital solutions, and building the governance and structure needed to address these challenges. The result is an area that delivers value in different aspects:

Financial

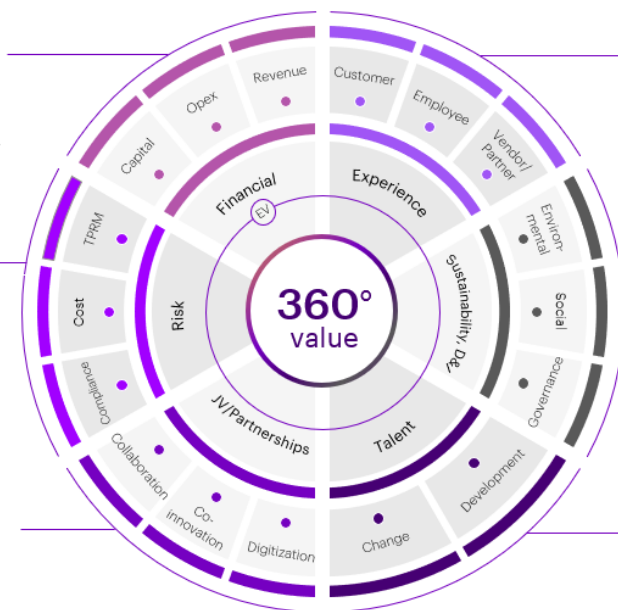
Deliver sustainable savings across pricing, consumption and inventory whilst identifying new opportunities to invest these savings across the business

Risk

Create sustainable operation and supplier ecosystems that earn stakeholders trust and provide licence to operate, grow and innovate

JV/Partnerships

Build collaborative relationships with suppliers to co-create and co-innovate to achieve the desired strategic business outcomes.



Experience

Provide engaging and seamless experience for all internal and external stakeholders that drive sustained adoption

Sustainability, Diversity & Inclusion

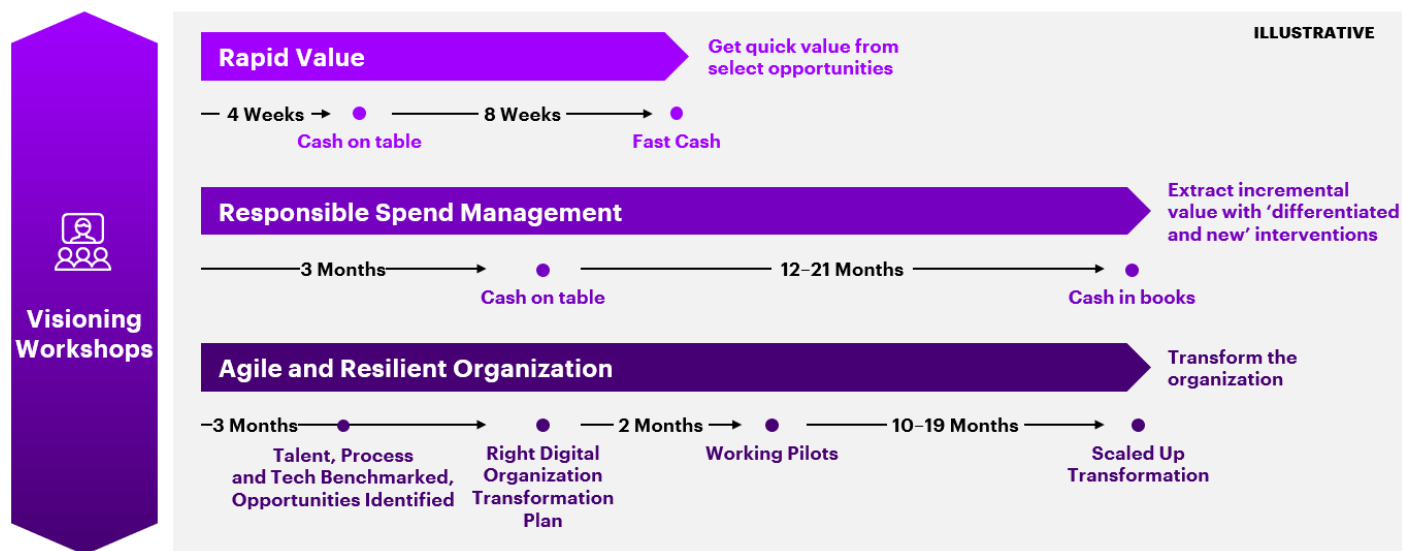
Embed sustainability into all Procurement activities, designing for circularity and supporting net-zero operations. Accelerate responsible sourcing practice considering diversity, ethics and labour practices in buying decisions

Talent

Give your people the tools, skills and confidence they need to excel in their jobs today and prepare their place in the workforce of the future

Figure 2: How Sourcing & Procurement can deliver value

The following figure depicts an indicative project methodology and the timelines



*Timelines and multiple streams will be applicable as per pathways selected

Figure 3: Indicative project methodology and timelines

3.0 Assets and Tools

Accenture has a wide range of assets and tools to facilitate your Journey to the New Procurement Model. In the figure below, there is a non-exhaustive list of them:

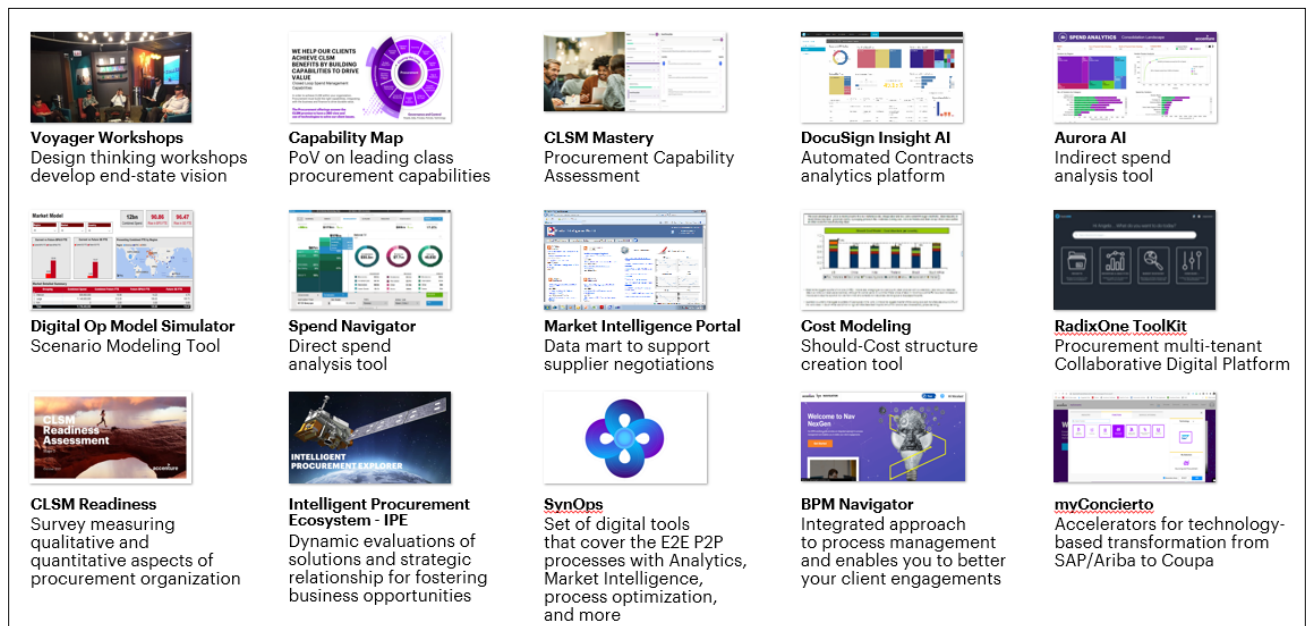


Figure 4: New Procurement Model Tools

Accenture is the Market Leader in Sourcing & Procurement globally:

- Category and Sourcing Expertise
 - **World's largest source-to-pay solution provider**
 - Insights from more than **35,000 sourcing projects p.a.**
 - Coverage of **21 categories** and **>500 sub-categories**
- Global Scale and Experience
 - **33+ delivery locations**
 - **445+ Procurement Services clients**
 - **40+ languages** supported
 - **89M+ annual transactions** annually
 - **\$314B spend** managed annually.
- Expert Talent
 - **16,400+ Sourcing & Procurement** professionals
 - **1,500+ category specialists**
 - **3,000+ data scientists** and analytics experts
- Innovation and Intelligent Automation
 - **10+ analytics and AI advisors**
 - **90+ analytics apps**
 - More than **1,000 automation solutions** deployed



Figure 5: Delivery of Automation Solutions

4.0 Pricing

Please refer to the associated pricing document/ rate card relevant for this service.

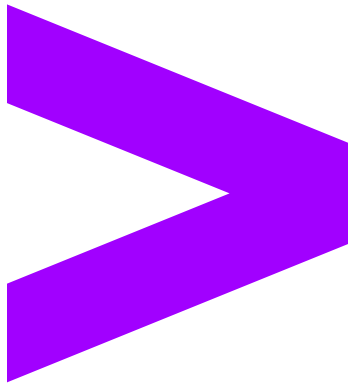
5.0 **Contacts**

Email: UK.TenderMonitoring@accenture.com

Telephone: +44 (0) 20 7844 4444

6.0 About Accenture

Accenture is a leading global professional services company that helps the world's leading businesses, governments and other organisations build their digital core, optimise their operations, accelerate revenue growth and enhance citizen services—creating tangible value at speed and scale. We are a talent- and innovation-led company with approximately 799,420 people serving clients in more than 120 countries. Technology is at the core of change today, and we are one of the world's leaders in helping drive that change, with strong ecosystem relationships. We combine our strength in technology and leadership in cloud, data and AI with unmatched industry experience, functional expertise and global delivery capability. We are uniquely able to deliver tangible outcomes because of our broad range of services, solutions and assets across Strategy & Consulting, Technology, Operations, Industry X and Song. These capabilities, together with our culture of shared success and commitment to creating 360° value, enable us to help our clients reinvent and build trusted, lasting relationships. We measure our success by the 360° value we create for our clients, each other, our shareholders, partners and communities



Copyright © 2026 Accenture
All rights reserved.
Accenture and its logo are trademarks of Accenture.