



OpenEyes on G-Cloud 15 – High-Level Pricing Overview

This pricing overview provides indicative, high-level costs for deploying and supporting **OpenEyes** under the G-Cloud 15 framework. Pricing is modular and configurable, allowing NHS organisations to tailor the solution based on clinical scope, integration requirements, hosting preferences, and service tiers.

All costs outlined below are indicative and subject to confirmation following requirements validation and solution design.

1. Solution Components

OpenEyes pricing is structured across the following core components:

- One-off implementation and onboarding services
- Optional data migration services
- Hosting and infrastructure (cloud-based)
- Ongoing application support and maintenance
- Optional integrations and enhanced support tiers

2. Configuration-Based Pricing Model

Pricing for OpenEyes under G-Cloud 15 is driven by a configurable matrix, aligned to the OpenEyes Generic Pricing model. Customers select from a defined set of variables that directly influence both implementation and ongoing support costs. These variables include:

- Number and type of clinical pathways (including virtual clinics)

- Required device and diagnostic integrations
- Hosting model and environment sizing
- Support tier and service coverage
- Optional professional services

This modular approach ensures pricing is transparent, scalable, and aligned to clinical and operational complexity.

3. One-Off Implementation Costs

Implementation costs vary depending on organisational complexity, number of clinical pathways, integrations, and rollout approach.

Implementation Services (One-Off)

Component	Description	Indicative Cost Range
Core implementation	Configuration, deployment, pathway setup, and go-live support	£80,000 – £180,000
Clinical pathways	Configuration of pathways based on specialty and scope	Included (scales with complexity)
Device integrations	Setup and validation of diagnostic device integrations	Variable (see Section 4)
Project management	Delivery governance, planning, and coordination	Included
Training	Clinical and operational user training	Included

Implementation costs increase where additional complexity, accelerated timelines, or bespoke requirements are introduced.

4. Optional Data Migration

Where a customer requires migration of historical or live data from an existing system, additional services are required.



Component	Description	Indicative Cost
Data migration	Assessment, extraction, transformation, validation, and import	From £20,000 (scope dependent)

Final pricing is subject to data volume, quality, and source system complexity.

5. Device Integrations

OpenEyes supports integration with a range of diagnostic and imaging devices. Costs scale based on the number and type of integrations required.

Integration Scope	Indicative Pricing Approach
No integrations	Included
Standard device integrations	Cost per integration (quoted per device)
Multiple / complex integrations	Bespoke pricing

Integration pricing is confirmed following technical validation.

6. Hosting and Infrastructure (Cloud)

Hosting is provided via secure, cloud-based infrastructure. Pricing varies depending on environment size, resilience requirements, and performance needs.

Hosting Option	Description	Cost Impact
Standard cloud hosting	Secure, resilient environment	Included in monthly support
Enhanced hosting	Increased capacity, performance, or resilience	Additional monthly cost

7. Ongoing Support and Maintenance (Monthly)

Ongoing support and maintenance costs are based on hosting configuration, number of integrations, and selected support tier.

Monthly Support Cost Range



Support Scope	Indicative Monthly Cost
Lower complexity deployment	From £5,000 per month
Medium complexity deployment	£8,000 – £12,000 per month
Higher complexity / enhanced support	Up to £15,000 per month

Support includes:

- Application maintenance and updates
- Hosting and infrastructure support (where applicable)
- Incident management and service monitoring
- Lifecycle-aligned upgrades

8. Support Tiers

Customers may select from multiple support tiers depending on operational requirements.

Tier	Description
Standard	Core support and maintenance
Enhanced	Extended coverage, faster response times
Premium	Highest service levels and proactive support

Exact service levels and pricing are confirmed during onboarding.

9. Pricing Summary (Indicative)

Cost Category	Indicative Range
One-off implementation	£80,000 – £180,000+
Optional data migration	From £20,000
Monthly support	£5,000 – £15,000



10. Notes

- All pricing is exclusive of VAT.
- Final pricing is dependent on confirmed requirements.
- This document is intended as a high-level pricing guide for G-Cloud 15 and does not constitute a binding quotation.

For a formal quotation, a detailed requirements assessment will be undertaken.