Workday Enterprise Resource Planning (ERP) HCM & Financial Management Subscription Pricing

G-Cloud 15

workday

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1. Workday Enterprise Resource Planning (ERP) Subscription Services

Workday ERP is delivered as a cloud-based subscription service, providing access to a single / unified platform comprising multiple functional service areas, including Human Capital Management (HCM), and Financial Management, together with optional add-on services.

Workday subscription services are offered through functional combinations, each representing a defined grouping of modules and capabilities aligned to a specific service area, such as:

- Workday Human Capital Management (HCM)
- Workday Financial Management
- Combination of Workday Human Capital Management (HCM) and Workday Financial Management

This pricing document enables buyers to:

- Identify the services included within each combination
- Understand how combinations and add-ons merge to form a complete subscription
- Calculate total contract cost directly from the pricing information provided

This document covers Workday subscription services delivered under G-Cloud 15 (Lot 2 – Cloud Software), including HCM, Financial Management, and optional add-ons.

1. Workday Financial Management Subscription Pricing

#	Product Offerings (short name)	# of Employees	GBP per Year Per Employee
1	**FIN, EXP, PRO**	**From 750 to 1500**	**251.04**
		From 1501 to 3500	211.35
		From 3501 to 10000	179.63
		From 10001 to 25000	145.12
		From 25001 to 50000	115.26
		From 50001	91.29
2	**EXP, FIN, PRO, SVCSCPQ, PLNF, PLNFC**	**From 750 to 1500**	**439.66**
		From 1501 to 3500	370.15
		From 3501 to 10000	314.59
		From 10001 to 25000	254.15
		From 25001 to 50000	201.86
		From 50001	159.88
3	**PRJT, PB, PLNX**	**From 500 to 1500**	**237.83**
		From 1501 to 3500	200.23
		From 3501 to 10000	170.18
		From 10001 to 25000	137.48
		From 25001 to 50000	109.19
		From 50001	86.48
4	**HLP, JRNY, PPLA**	**From 1500 to 3500**	**87.92**
		From 3501 to 10000	74.02
		From 10001 to 25000	62.91
		From 25001 to 50000	50.82
		From 50001	40.37

2. Workday Human Capital Management (HCM) Subscription Pricing

#	Product Offerings (short name)	# of Employees	GBP per Year Per Employee
1	CHCM, GPC	From 750 to 1500	163.22
		From 1501 to 3500	137.41
		From 3501 to 10000	116.79
		From 10001 to 25000	94.35
		From 25001 to 50000	74.93
		From 50001	59.35
2	CHCM, EXP, REC, GPC, CE, CEXP	From 500 to 1500	296.68
		From 1501 to 3500	249.77
		From 3501 to 10000	212.28
		From 10001 to 25000	171.50
		From 25001 to 50000	136.21
		From 50001	107.88
3	CHCM, UKP, TT, EXP	From 500 to 1500	295.46
		From 1501 to 3500	248.75
		From 3501 to 10000	211.42
		From 10001 to 25000	170.80
		From 25001 to 50000	135.65
		From 50001	107.44
4*	CHCM, UKP, TLO, REC, EXP, TT, PRJT, PRO, SC, AITB, CE, CEXP, SCLO, PRA, MCNF, BYOK, PLNW, LRNSNA	From 750 to 1500	733.45
		From 1501 to 3500	623.70
		From 3501 to 10000	535.26
		From 10001 to 25000	436.60
		From 25001 to 50000	346.75
		From 50001	274.65
5	CHCM, UKP, REC, EXP, TT, HLP, JRNY, PPLA, CE, CEXP + WSP	From 750 to 1500	548.68
		From 1501 to 3500	461.93
		From 3501 to 10000	392.60
		From 10001 to 25000	317.17
		From 25001 to 50000	251.91
		From 50001	199.52

6	**CHCM, UKP, REC, EXP, TT, FIN, PRO, CE, CEXP**	**From 500 to 1500**	**520.14**
		From 1501 to 3500	437.90
		From 3501 to 10000	372.18
		From 10001 to 25000	300.67
		From 25001 to 50000	238.80
		From 50001	189.14
7	**CHCM, UKP, TT, FIN, PRO**	**From 750 to 1500**	**395.63**
		From 1501 to 3500	333.08
		From 3501 to 10000	283.09
		From 10001 to 25000	228.70
		From 25001 to 50000	181.64
		From 50001	143.86
8	**CHCM, REC, FIN, PRO, SVCSCPQ, CE, CEXP**	**From 500 to 1500**	**485.00**
		From 1501 to 3500	408.32
		From 3501 to 10000	347.04
		From 10001 to 25000	280.36
		From 25001 to 50000	222.67
		From 50001	176.36
9*	**CHCM, GPC, EXP, REC, FIN, PRO, CCLRN, SVCSCPQ, CE, CEXP, PRA, MCNF, BYOK, LRNSNA**	**From 750 to 1500**	**709.16**
		From 1501 to 3500	603.26
		From 3501 to 10000	517.88
		From 10001 to 25000	422.56
		From 25001 to 50000	335.60
		From 50001	265.82
10	**CHCM, GPC, EXP, REC, FIN, PRO, CCLRN, SVCSCPQ, CE, CEXP, PRA, MCNF, BYOK, LRN**	**From 750 to 1500**	**666.58**
		From 1501 to 3500	561.19
		From 3501 to 10000	476.96
		From 10001 to 25000	385.32
		From 25001 to 50000	306.04
		From 50001	242.39
11*	**CHCM, UKP, TLO, REC, EXP, TT, FIN, PRO, PRJT, PB, INV, HLP, JRNY, PPLA, CCLRN, SC, SVCSCPQ, CE, CEXP, SCLO, PRA, MCNF, BYOK, LRNSNA**	**From 750 to 1500**	**1,084.24**
		From 1501 to 3500	919.03
		From 3501 to 10000	786.26
		From 10001 to 25000	639.38
		From 25001 to 50000	507.80
		From 50001	402.21

12*	**CHCM, AUP, TLO, REC, EXP, TT, FIN, PRO, PRJT, PB, INV, HLP, JRNY, PPLA, CCLRN, SC, SVCSCPQ, CE, CEXP, SCLO, PRA, MCNF, BYOK, LRNSNA**	**From 750 to 1500**	**1,084.24**
		From 1501 to 3500	919.03
		From 3501 to 10000	786.26
		From 10001 to 25000	639.38
		From 25001 to 50000	507.80
		From 50001	402.21
13*	**CHCM, CP, TLO, REC, EXP, TT, FIN, PRO, PRJT, PB, INV, HLP, JRNY, PPLA, CCLRN, SC, SVCSCPQ, CE, CEXP, SCLO, PRA, MCNF, BYOK, LRNSNA**	**From 750 to 1500**	**1,084.24**
		From 1501 to 3500	919.03
		From 3501 to 10000	786.26
		From 10001 to 25000	639.38
		From 25001 to 50000	507.80
		From 50001	402.21
14*	**CHCM, USP, TLO, REC, EXP, TT, FIN, PRO, PRJT, PB, INV, HLP, JRNY, PPLA, CCLRN, SC, SVCSCPQ, CE, CEXP, SCLO, PRA, MCNF, BYOK, LRNSNA**	**From 750 to 1500**	**1,084.24**
		From 1501 to 3500	919.03
		From 3501 to 10000	786.26
		From 10001 to 25000	639.38
		From 25001 to 50000	507.80
		From 50001	402.21

*** Note:** As of February 12th, 2026, Workday Learning (LRN) is available to purchase only for existing customers who already own Workday Learning (LRN) and are renewing. All Net New customers who wish to purchase Workday Learning must do so through the new Workday Learning Powered by Sana SKU (LRNSNA). This SKU is available in combinations #4, #9, #11, #12, #13, and #14.

3. Workday Non-Employee Based SKUs Subscription Pricing

Long Name	Short Name	Description	Metric	List Price in GBP
Extend Additional Apps	XTND-APP-3PK-T1	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND.	3 Applications for up to 3,500 FSE	£52,892
Extend Additional Apps	XTND-APP-3PK-T2	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND.	3 Applications for up to 10,000 FSE	£77,071
Extend Additional Apps	XTND-APP-3PK-T3	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND.	3 Applications for up to 30,000 FSE	£154,142
Extend Additional Apps	XTND-APP-3PK-T4	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND.	3 Applications for up to 100,000 FSE	£231,214

Long Name	Short Name	Description	Metric	List Price in GBP
Extend Additional Apps	XTND-APP-3PK-T5	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Customer may purchase additional Apps in increments of 3 respectively under the XTND-APP-3PK SKU. Pricing is based on the FSE tier for the corresponding XTND-ESS or XTND-PRO SKU. Customers of XTND-ESS or XTND-PRO must purchase XTND-APP-3PK for additional increments of 3 Apps and cannot be combined with other XTND-APP-3PK SKUs or with XTND.	3 Applications for 100,001 FSE or more	£423,892
Extend Essentials	XTND-ESS-T1	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. XTND-ESS-T1 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs	3 Applications for up to 3,500 FSE	£83,116
Extend Essentials	XTND-ESS-T2	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. XTND-ESS-T2 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs	3 Applications for up to 10,000 FSE	£127,167
Extend Essentials	XTND-ESS-T3	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. XTND-ESS-T3 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs	3 Applications for up to 30,000 FSE	£254,335
Extend Essentials	XTND-ESS-T4	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Workday Extend Professional includes additional tooling to build extensions and applications. XTND-ESS-T4 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs	3 Applications for up to 100,000 FSE	£381,502
Extend Essentials	XTND-ESS-T5	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. XTND-ESS-T5 is not to be combined with XTND, XTND-PRO SKUs, or other XTND-ESS SKUs.	3 Applications for 100,001 FSE or more	£763,005
Extend Professional	XTND-PRO-T1	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Workday Extend Professional includes additional tooling to build extensions and applications. XTND-PRO-T1 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs.	10 Applications for up to 3,500 FSE	£208,546

Long Name	Short Name	Description	Metric	List Price in GBP
Extend Professional	XTND-PRO-T2	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Workday Extend Professional includes additional tooling to build extensions and applications. XTND-PRO-T2 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs.	10 Applications for up to 10,000 FSE	£309,796
Extend Professional	XTND-PRO-T3	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Workday Extend Professional includes additional tooling to build extensions and applications. XTND-PRO-T3 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs.	10 Applications for up to 30,000 FSE	£620,423
Extend Professional	XTND-PRO-T4	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Workday Extend Professional includes additional tooling to build extensions and applications. XTND-PRO-T4 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs.	10 Applications for up to 100,000 FSE	£930,635
Extend Professional	XTND-PRO-T5	Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Workday Extend Professional includes additional tooling to build extensions and applications. XTND-PRO-T5 is not to be combined with XTND, XTND-ESS SKUs, or other XTND-PRO SKUs.	10 Applications for 100,001 FSE or more	£1,772,638
Workday Flex Credits	FLXCRD	Flex Credits are pre-purchased credits redeemable across current and future offerings identified in the Rate Card.	10,000 Flex Credits, per year	£7,556
Workday Learning for Extended Enterprise	LRNXE	Learning for Extended Enterprise enables Customer to use Learning to provide courses and related materials through access provisioned by a customer administrator to Extended Enterprise Learners. An Extended Enterprise Learner is an individual authorized by Customer for access to the Learning Service that is not a member of Customer's internal workforce. This SKU requires an active subscription to Workday Learning.	1,000 Seats, per year	£15,570
Extended Workforce Management (VNDLY)	EWM	Extended Workforce Management (VNDLY) supports an organization in sourcing, engaging, and invoicing its extended workforce population. EWM includes position management and distribution, vendor management, candidate sourcing and engagement controls, timekeeping, expense, invoicing, and reporting.	0.92% of Annual Committed Spend through Service, per £100	£0.92
Statement of Work (VNDLY)	STOW	Statement of Work (VNDLY) supports an organization in managing its extended workforce through statements of work, including administering governance and budgetary controls across statements of work spend. STOW enables tracking and management of: statement of work creation, amendments, and project components including milestones, units, time and materials, and payment schedules.	0.46% of Annual Committed Spend through Service, per £100	£0.46

Long Name	Short Name	Description	Metric	List Price in GBP
Worker Profile Management (VNDLY)	WPM	Worker Profile Management (VNDLY) supports an organization's visibility into extended workforce information. WPM includes collection of and visibility into candidate information, onboarding, assignment history, and reporting.	Worker Records, per year	£29.20
Accounting Center	ACC	Accounting Center ingests operational transactions from business systems which need accounting generated to create detailed accounting journals and post to the general ledger. Accounting Center enables configuration of worktag mappings and maintenance of accounting rules in a centralized solution.	25 Million Accounting Source Input Rows, per year	£162,454
Auditoria.AI SmartBots for Workday	AISB	Auditoria.AI SmartBots for Workday enables customers to configure automated email responses to supplier inquiries related to accounts payable processes. Auditoria.AI Smartbots for Workday includes functionality to process month-end supplier accruals by contacting suppliers, compiling supplier responses, and drafting monthly accrual journal lines.	1,000 Suppliers, per year	£55,910
Workday Bank Connectivity	BANK	Workday Bank Connectivity provides the ability to connect to financial institutions to send electronic payments, receive payment acknowledgements, and receive bank statements. This SKU requires customers to maintain an active subscription to Innovation Services and opt-in to the corresponding Innovation Service.	3 Bank Logos, and up to 1 million Payment Transactions, per year	£55,915
Strategic Sourcing Expert	SRCEXP	Workday Strategic Sourcing supports organizations in sourcing goods and services from suppliers. Workday Sourcing Expert includes templatized intake requests, automated routing, bidirectional status updates, collaborative reporting, requirements gathering, supplier message center, sourcing events, supplier project management, supplier performance tracking, business reviews and development plans collaboration, integration to select Workday contract management solutions, and a supplier portal. Supports unlimited stakeholders and suppliers.	Flat Fee (20 users included, per year)	£266,727
Contract & Document Intelligence Base (Evisort)	CDIB	Contract and Document Intelligence Base (Evisort) enables customers to extract data from documents and provides a user interface, search capabilities, and analytics.	1,000 documents, per year	£50,152.95
Contract Lifecycle Management Base (Evisort)	CLMB	Contract Lifecycle Management Base (Evisort) enables customers to manage and track contracts from creation and ingestion through contract signature by providing templating, workflow management, authoring, comparing, and approval capabilities along with integrations to digital signing providers. Contract Lifecycle Management Base enables customers to extract data from created or ingested documents by providing a user interface, search capabilities, and analytics.	1,000 documents, per year	£76,599.0

Use of Workday Agent and Platform capabilities may require the purchase of Flex Credits.

4. Workday Service Descriptions and Short Names

Long Name	Short Name	Description
Core Human Capital Management	CHCM	Workday Core HCM supports an organization in organizing, staffing, paying, and developing its global workforce. Workday Core HCM includes global human resources management (workforce lifecycle management, organization management, worker profile, compensation, business asset tracking, absence, and employee benefits administration). Workday Core HCM includes connectors that facilitate integration to select Workday partners that provide capabilities including recruiting, learning, time and attendance, and user account provisioning (LDAP/Active Directory).
Global Payroll Connect	GPC	Global Payroll Connect extends Workday HCM by enabling customers to connect with third-party payroll providers and aggregators, including multiple global payroll software providers. Configure earnings, deductions, and basic payroll processing information. Set up integrations or APIs that send worker data, including hire, compensation, benefits, time off and termination including external payroll results, external payslips, tax documents and other payroll documents via APIs. Create and maintain payroll processing checklists. Reconcile data between Workday and third-party payroll providers. Leverage analytics, provided reports, and create and manage custom reports to assist in analyzing and auditing payroll data.
Talent Optimization	TLO	Talent Optimization includes talent and performance functionality (goals, development plans, employee performance reviews, talent and performance calibration, feedback, check-ins, succession, mentors and connections, competency management, talent pools, and talent matrix reports). Talent Optimization also includes features (if and when available) that enable organizations to optimize their workforce and workers to optimize their careers. It supports talent mobility by connecting an organization's workforce with internal opportunities matched to their skills, experience, and interests. It also guides workers and enables them to explore potential opportunities.
Time Tracking	TT	Workday Time Tracking supports an organization in collecting, processing, and distributing time data for its global workforce. Workday Time Tracking module includes the following capabilities: basic time scheduling, time entry (hourly, time in/time out), approvals, configurable time calculation rules, and reporting.
Scheduling	SC	Scheduling supports an organization in creating and managing workforce schedules. This includes the ability to build schedules, account for worker preferences and availability, and assign, notify, and engage with workers regarding schedules.
Expenses	EXP	Workday Expenses supports employee expense processing. Workday Expenses includes self-service and administrative functions to support employee expense reporting and reimbursement, including expense reports, global expense rules, approvals, reimbursement, credit card integration and spend analytics. Workday Expenses includes connectors that facilitate integration to partners that provide capabilities, including corporate card transactions and travel partners.

Long Name	Short Name	Description
Projects	PRJT	Projects enables organizations to create and manage projects, initiatives, and other types of work. This includes the ability to build project plans and utilize project breakdown structures that include phases, tasks, and milestones as well as plan, staff, and track projects, capital projects, initiatives, and work efforts.
Procurement	PRO	Workday Procurement includes procure to pay functionality to address spend for goods and services, maintain purchase items and catalogs, and create receipt accruals for approved but not yet invoiced receipts. Workday Procurement also includes the functionality to manage suppliers and related transactional activity on the following document types, such as supplier contracts, requisitions, purchase and change orders, and receipts.
Labor Optimization	SCLO	Labor Optimization helps an organization optimize schedules based on business needs when using Workday Scheduling. Labor Optimization includes tools to leverage labor demand data when creating schedules, the ability to configure the weight of different scheduling factors, and a system to measure how well schedules are optimized.
Prism Analytics Enterprise	PRA	Workday Prism Analytics is an analytics application that provides Workday customers the ability to blend and analyze Workday data and non-Workday data from multiple sources. Workday Prism Analytics includes a data repository for storage and management of data, data preparation tools for transformation and blending of data from various sources, and tools to explore and analyze the data.
Help	HLP	Help includes a knowledge base with features to create, maintain and manage organizational content, and a case management system with features to create, route and resolve human resources cases.
Journeys	JRNY	Journeys enables customers to surface content from inside and outside of Workday for employee milestone events (journey paths) and everyday work activities (cards).
Learning	LRN	Workday Learning supports an organization in training and developing its workforce. This includes the ability to manage, organize and deliver learning content using Media Cloud, and to leverage Workday HCM data to create targeted learning campaigns. A variety of learning content is supported - including but not limited to video, packaged third-party content, and user-generated content. Workday Learning also offers the ability to manage certifications and instructor-led course enrollments, and to gather feedback and analytics relating to the learning experience.
Media Cloud - No Fee	MCNF	Workday Media Cloud is a media content management system that consists of Workday's storage, encoding, caching, playback, streaming, and related service components as provided by Workday for customers of the Workday Service. A variety of learning content is supported by Media Cloud, including but not limited to video, packaged third-party content, and user-generated content.
Recruiting	REC	Workday Recruiting supports an organization in its talent acquisition process. It is designed to help hiring managers and recruiters identify, hire and onboard the right talent for their business. Workday Recruiting supports the hiring process, including pipeline management, requisition management, job posting distribution, interview management, offer management, as well as supports local data compliance and pre-employment activities. Workday Recruiting also offers hiring teams tools to proactively source, nurture and track internal and external prospective candidates throughout the recruiting process.

Long Name	Short Name	Description
Candidate Engagement	CE	Candidate Engagement enables recruiters to connect with and engage prospects and candidates through personalized experiences with campaigns and landing pages.
Candidate Experience (Paradox)	CEXP	Candidate Experience (Paradox) enables organizations to transform their job applications into conversational applications consisting of questions which candidates can respond to via SMS, online chat or video submission to apply to a job. Organizations can also utilize Candidate Experience to screen candidates based on their responses and coordinate interview scheduling.
Payroll for United Kingdom and Ireland	UKP	Workday Payroll for United Kingdom and Ireland (Irish Payroll functionality if and when available) supports the creation and management of Payroll for employees in the United Kingdom and/or Ireland. Configure earnings, deductions, accumulations, and balances. Manage worker payment elections and payroll input. Calculate, review/audit, and complete payrolls and settlement runs. Identify company tax data. Manage worker tax and social insurance contributions, and, in the United Kingdom, statutory worker payments, court order deductions, student and postgraduate loans. Manage payroll information reporting.
People Analytics	PPLA	People Analytics is a pre-configured analytic application that uses augmented analytics to provide insights into a variety of workforce trends based on data in Workday. People Analytics has a standard data model and works on a defined set of Workday data sources.
Bring Your Own Key	BYOK	Bring Your Own Key (BYOK) is an encryption key management capability that allows organizations to utilize their own encryption key system account to take ownership and control of their encryption keys used for data encryption.
Workforce Planning	PLNW	Workforce Planning provides the ability for Customer to create workforce planning models for the purpose of supporting the workforce planning process. Workers may interact with the workforce planning models for the purposes of data entry, forecasting, reporting, and analysis.
Core Financials	FIN	Core Financials provides traditional financial management and accounting functionality, including financial management, accounting and reporting, financial consolidation, supplier accounts, customer accounts, business assets, cash management, budgets, contracts, billing and revenue recognition. Core Financials includes connectors that facilitate integration to select Workday partners that provide capabilities, including customer relationship management, electronic payments and customer payments via credit card.
Financial Planning	PLNF	Financial Planning provides the ability for Customer to create financial planning models for the purpose of supporting the financial planning process. Workers may interact with the financial planning model for the purposes of data entry, forecasting, reporting, and analysis.
Financial Planning and Consolidation	PLNFC	Financial Planning and Consolidation provides the ability for customers to create financial planning models for the purpose of supporting the financial planning process. Workers may interact with the financial planning model for the purposes of data entry, forecasting, reporting, and analysis. Financial Planning and Consolidation supports organizations in consolidating data from multiple general ledger sources, intercompany eliminations, equity accounting, and currency translations, facilitating group close process activities, as well as financial and management reporting on the consolidated results.

Long Name	Short Name	Description
Project Billing	PB	Project Billing enables organizations to bill clients for specific projects. This includes the ability to configure billing rates and rules, to review and approve billable transactions, and to invoice the customer.
Services CPQ	SVSCPQ	Services CPQ provides configuration, pricing and quoting features for services-based quoting, as part of the opportunity to cash process for services-driven organizations. Services CPQ includes the ability to create and approve quotes and generate related documents (such as services agreements and statements of work) by defining and managing phases, roles, rates, hours, items, pricing, costs, margins, and discounts.
Operational Planning	PLNX	Operational Planning provides the ability for Customer to create operational planning models for the purpose of supporting the supply chain and revenue planning process. Workers may interact with the operational planning models for the purposes of data entry, forecasting, reporting, and analysis.
Payroll for Australia	AUP	Workday Payroll for Australia supports the creation and management of Payroll for Australian employees. Configure earnings, deductions, accumulations, and balances. Manage worker payment elections and payroll input. Calculate, review/audit, and complete payrolls and settlement runs. Manage tax withholding, superannuation, withholding orders deductions, and payroll information reporting.
Cloud Connect for Learning	CCLRN	Cloud Connect for Learning extends Workday Learning by providing integrations to third party content providers. This includes the ability to search third party learning course information, access learning courses, and, if and when available, track and retain records. This SKU requires an active subscription to Workday Learning.
Payroll for Canada	CP	Workday Payroll for Canada supports the creation and management of Payroll for Canadian employees. Configure earnings, deductions, accumulations, and balances. Identify tax authorities each company wishes to withhold for. Manage worker tax data, payment elections, income withholding orders, and payroll input. Calculate, review/audit, and complete payrolls and settlement runs. Create record of employment data. Workday Payroll includes connectors that facilitate integration to select Workday partners that provide capabilities, including time and attendance, tax filing, check printing, and direct deposit.
Inventory	INV	Workday Inventory provides basic functionality for goods procured, stored, consumed and replenished within an organization. Workday Inventory includes the ability to define and place inventory in storage locations, count physical inventory and make necessary adjustments, value items in inventory, assign and manage different units of measure and replenish inventory using automatic re-order points. Workday Inventory is designed for tracking of internally used goods only and does not support use cases for external distribution (e.g., to customers or distributors).
Payroll for United States	USP	Workday Payroll for US supports the creation and management of Payroll for U.S. employees. Configure earnings, deductions, accumulations, and balances. Identify tax authorities each company wishes to withhold for. Manage worker tax data, payment elections, involuntary withholding orders, and payroll input. Calculate, review/audit, and complete payrolls and settlement runs. Configure and calculate payroll commitments. Workday Payroll includes connectors that facilitate integration to select Workday partners that provide capabilities, including time and attendance, tax filing, check printing, and direct deposit.

Long Name	Short Name	Description
HiredScore AI for Talent*	AITB	HiredScore AI for Talent provides core AI processing and configurable tools that support talent rediscovery, candidate prioritization, candidate status tracking, visibility into pending hiring actions, and orchestration of tasks.
Workday Learning, Powered by Sana	LRNSNA	Workday Learning, powered by Sana supports an organization in training and developing its workforce. This includes the ability to manage, organize and deliver learning experiences by leveraging Workday HCM data and AI workflows to create targeted learning campaigns. Workday Learning, powered by Sana allows users to generate content and courses dynamically from source material while applying their own branding and customizations. Workday Learning, powered by Sana also includes the ability to manage certifications and course enrollments, and gather feedback and analytics relating to the learning experience

* Use of Workday Agent and Platform capabilities may require the purchase of Flex Credits.

Please note that in certain cases individual Workday Product Offering names (long and / or short) may differ slightly from the actual Service Descriptions and short names prevailing at the time of order – where there is no change other than the name, a direct exchange can be made above with no impact on the subscription pricing indicated.

5. Key Assumptions

- Full pricing information and terms will be set out in the Customer's Workday order Form(s). All prices listed are exclusive of VAT.
- Use of Workday Agent and Platform capabilities may require the purchase of Flex Credits.
- Minimum deal values will apply.
- Some non-core SKUs are also available on a stand-alone basis under G-Cloud. Note non-core SKUs may be subject to individual availability, security, and support specifications as further set out in the Supplier Terms.
- Use of the Customer Audit Program is subject to an additional Workday Order Form and such support is charged at £246 per hour.
- This document is provided for guidance and reference only and it is not intended to be attached to the contract between the parties.