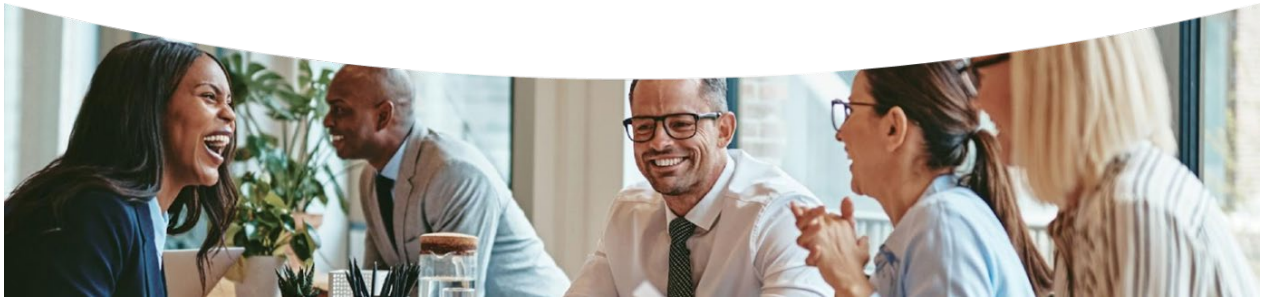
Workday Customer Experience

Implementation and Post-Production Services for Paradox

Pricing Document

G-Cloud 15



Who are Workday?

Workday is a leading provider of enterprise cloud applications for finance and human resources, helping organisations adapt and thrive in a changing world. Workday's applications for financial management, human resources, payroll, planning, spend management, and analytics are built with artificial intelligence and machine learning at the core. This helps organisations around the world embrace the future of work by moving away from disconnected systems and processes. With a unified solution, you are able to manage your most critical business functions, all supported by Workday's commitment to continuous innovation, ensuring you are always on the latest technology without disruptive upgrades.

What is Paradox?

Paradox is a conversational AI recruiting platform that integrates deeply with Workday Recruiting. It utilises a virtual recruiting assistant focussed on creating engaging candidate experiences and automating time-consuming hiring tasks. Paradox uses conversational AI to automate interview scheduling, enable conversation job applications via SMS / online chat and video submission, provide 24/7 candidate engagement and host career sites with AI powered job search assistant. This translates into value through reducing time-to-hire, increasing candidate conversion and cost savings.



Implementation and Post-Production Services Rates

The following rate card applies to Professional Services Delivery of all Paradox Professional Services. This includes:

- Initial Deployments
- Phase X (subsequent phases) Deployments
- Additional / Ad-Hoc Services including:
    - Strategy Services
    - Advisory Services
    - Integration & Data Services
    - Packaged Solutions
    - Optimisation Services
- Post Deployment Services

Role	Hourly	Daily
PS Engagement Manager	£295	£ 2,212.50
PS Senior Engagement Manager	£320	£ 2,400.00
PS Project Director	£390	£ 2,925.00
PS Consultant	£225	£ 1,687.50
PS Senior Consultant	£280	£ 2,100.00
PS Principal Consultant	£320	£ 2,400.00
Global Services Xchange		
PS Engagement Manager Offshore	£140	£ 1,050.00
PS Senior Engagement Manager Offshore	£155	£ 1,162.50
PS Principal Engagement Manager Offshore	£180	£ 1,350.00
PS Consultant Offshore	£120	£ 900.00
PS Senior Consultant Offshore	£145	£ 1,087.50
PS Principal Consultant Offshore	£165	£ 1,237.50

Key Assumptions and Dependencies

- Full pricing information and terms will be set out in the Customer's Statement of Work. All prices listed are exclusive of VAT.
- Minimum deal values may apply.
- All rates are based on a standard 7.5 hour day.
- Projects are delivered as Fixed Fee and cost is dependent on scope and complexity.
- Rates do not include Travel and Expenses.
- Use of the Customer Audit Program is subject to an additional Workday Order Form and such support is charged at £246 per hour.
- This document is provided for guidance and reference only and it is not intended to be attached to the contract between the parties.