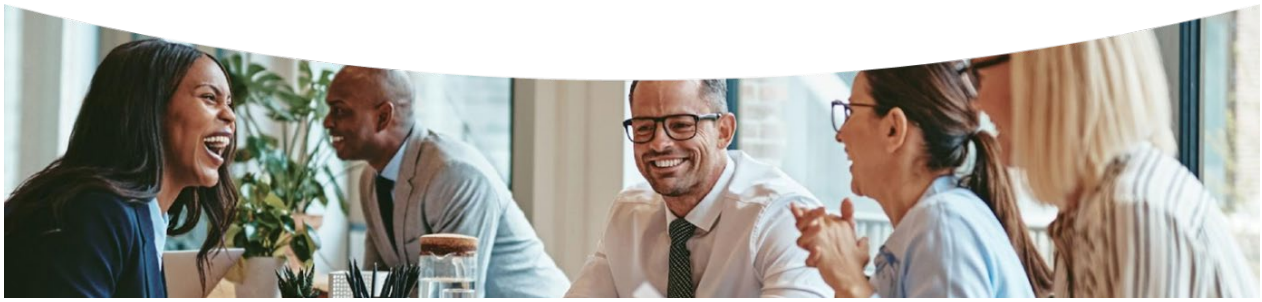
Workday Customer Experience

Implementation and Post-Production Services for Workday

Pricing Document

G-Cloud 15



Who are Workday?

Workday is a leading provider of enterprise cloud applications for finance and human resources, helping organisations adapt and thrive in a changing world. Workday's applications for financial management, human resources, payroll, planning, spend management, and analytics are built with artificial intelligence and machine learning at the core. This helps organisations around the world embrace the future of work by moving away from disconnected systems and processes. With a unified solution, you are able to manage your most critical business functions, all supported by Workday's commitment to continuous innovation, ensuring you are always on the latest technology without disruptive upgrades.

What is Workday?

Workday is the enterprise AI platform that unifies **People, Money, and Agents** into a single, intelligent ecosystem. By consolidating HR, Finance, and total workforce management—including both full-time employees and contingent labour. With embedded AI at its core, the platform automates complex lifecycles from hire-to-pay, mitigates bias in talent acquisition, and provides the real-time visibility needed to adapt quickly to organisational change. It is the definitive solution for modern businesses seeking to maximise their human and financial capital through an intuitive, cloud-native experience.

- **Unified Intelligence & Data Integrity:** Eliminates data silos by housing HR, Finance, and Payroll in a single model, ensuring that every decision is based on a consistent, real-time single source of truth.
- **Total Workforce Visibility:** Provides a holistic view of the entire talent landscape—integrating full-time employees and external contingent labour—to enable strategic workforce planning and cost control.
- **AI-Driven Operational Efficiency:** Leverages embedded AI to automate candidate screening and end-to-end business processes (like procure-to-pay), significantly reducing manual effort and operational risk.
- **Organisational Agility:** Utilises a dynamic, configuration-first architecture that allows the business to pivot in response to critical regulatory or market changes without the need for costly, time-consuming custom code.
- **Accelerated Talent Velocity:** Optimises the talent lifecycle by using intelligent orchestration to instantly match the best-fit internal or external candidates to critical roles, boosting both productivity and employee retention.
- **Equitable & Compliant Growth:** Through objective, data-driven AI models, ensuring that talent management is fair, transparent, and compliant with global standards.

Why Workday Global Professional Services



We only do Workday technologies, we know our products better than anyone because we built it and we've been training other people to develop, deploy, and run it for years. We can help you do that too.

With Workday you have a partner that brings integrity, collaboration, and creativity to our customer relationships to help you drive the highest possible value for your organisation.

2,110+
Workday Consultants
with *6,626 Certifications*

6,440+
Primed Projects

61
Global Offices

68
Industries

95%+
Customer Satisfaction

70%+
Customers Live

Implementation and Post-Production Services Rates

The following rate card applies to Professional Services Delivery of all Workday Professional Services. This includes:

- Initial Deployments
- Phase X (subsequent phases) Deployments
- Additional / Ad-Hoc Services including:
    - Strategy Services
    - Advisory and Consulting Services
    - Integration & Data Services
    - Mergers / Acquisitions and Divestitures
    - Public Cloud Migration
    - Packaged Solutions
    - Optimisation Services
- Post Deployment Services

This rate card also includes any recommended Advanced Services:

- Change Management

- Data Transformation Services
- Test Lead Services
- Deployment Advisory Services

Role	Hourly	Daily
PS Engagement Manager	£295	£ 2,212.50
PS Senior Engagement Manager	£320	£ 2,400.00
PS Project Director	£390	£ 2,925.00
PS Consultant	£225	£ 1,687.50
PS Senior Consultant	£280	£ 2,100.00
PS Principal Consultant	£320	£ 2,400.00
Global Services Xchange		
PS Engagement Manager Offshore	£140	£ 1,050.00
PS Senior Engagement Manager Offshore	£155	£ 1,162.50
PS Principal Engagement Manager Offshore	£180	£ 1,350.00
PS Consultant Offshore	£120	£ 900.00
PS Senior Consultant Offshore	£145	£ 1,087.50
PS Principal Consultant Offshore	£165	£ 1,237.50

Workday Education

Workday will work with you to determine the number of Training Credits required by your organisation to satisfy your training needs. The Training Credits can then be drawn down from training offerings available through the Workday Training Catalogue. An advantage of training credits is that they can be purchased in bulk at a discount. Training Credits remain valid for 18 months from the date of purchase.

Training Credits Purchased	Cost Per Credit
0 - 10	GBP £ 575
11 - 25	GBP £ 546
26 - 50	GBP £ 528
51 - 75	GBP £ 510
76 - 100	GBP £ 492
101 - 249	GBP £ 474
250+	GBP £ 445

Learn On-Demand Training

Learn On-Demand training is available as a subscription service to supplement instructor-led offerings. With this training subscription, your organisation can name 10 users to access the library purchased.

The cost is £2,155.00 per year for a block of 10-licenced users to access one of the available libraries. Additional subscriptions to that library will be sold at £718.00 for each block of 5 users. The minimum subscription length is the number of remaining years on the organisation's Workday licence.

Learn On-Demand Library	Cost per year
HCM Library 10 Initial Users	£2,155.00
Payroll Library 10 Initial Users	£2,155.00
Financials Library 10 Initial Users	£2,155.00
Cross-Application Technology Library 10 Initial Users	£2,155.00
HCM Library 5 Additional Users	£718.00
Payroll Library 5 Additional User	£718.00
Financials Library 5 Additional Users	£718.00
Learn On-Demand – Cross-Application Technology Library 5 Additional Users	£718.00

VNDLY Administrator Training

Learn On-Demand training is available as a subscription service to supplement instructor-led offerings. With this training subscription, your organisation can name 10 users to access the library purchased.

The cost is £5,388.00 per year for a block of 10-licenced users to access one of the available libraries. Additional subscriptions to that library will be sold at £3,233 for each block of 5 users or £467 for 1 additional user. The minimum subscription length is the number of remaining years on the organisation's Workday licence.

Description	Per Year Price
VNDLY - Administrator Training Kit 10 Initial Users	£5,388
VNDLY - Administrator Training Kit 5 Initial Users	£3,233
VNDLY - Administrator Training Kit 1 Additional User	£467

Adoption Kit

The Adoption Kit helps accelerate the use of self-service features and functionality, ultimately contributing to a successful Workday rollout. It includes a combination of videos and job aids for common employee and manager self-service tasks, as well as graphic assets, facilitation guides and marketing materials. Training teams can use these materials as-is or can customize content to meet unique organizational needs.

The Adoption Kit is offered as a subscription service at £2,155.00 per year. The minimum subscription length is the number of remaining years on your Workday license.

Key Assumptions and Dependencies

- Full pricing information and terms will be set out in the Customer's Statement of Work. All prices listed are exclusive of VAT.
- Minimum deal values may apply.
- All rates are based on a standard 7.5-hour day.
- Projects are delivered as Fixed Fee and cost is dependent on scope and complexity.
- Rates do not include Travel and Expenses.
- Use of the Customer Audit Program is subject to an additional Workday Order Form and such support is charged at £246 per hour.
- This document is provided for guidance and reference only and it is not intended to be attached to the contract between the parties.