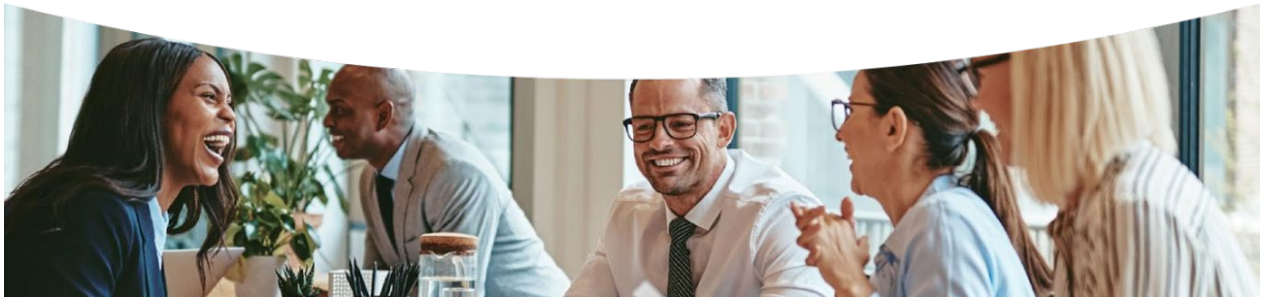
Workday Customer Experience

Implementation and Post-Production Adaptive Planning Services

Pricing Document

G-Cloud 15



Who are Workday?

Workday is a leading provider of enterprise cloud applications for finance and human resources, helping organizations adapt and thrive in a changing world. Workday's applications for financial management, human resources, payroll, planning, spend management, and analytics are built with artificial intelligence and machine learning at the core. This helps organisations around the world embrace the future of work by moving away from disconnected systems and processes. With a unified solution, you are able to manage your most critical business functions, all supported by Workday's commitment to continuous innovation, ensuring you are always on the latest technology without disruptive upgrades.

What is Workday Adaptive Planning

Workday Adaptive Planning is a centralised, automated planning solution, with an intuitive user experience, that provides flexible and scalable modelling to fulfil any planning requirement, enterprise-class performance, and groundbreaking AI/ML features for predictive modelling and analytics. With Workday Adaptive Planning, you will be able to eliminate unwieldy spreadsheets, disconnected planning processes, and all the challenges your team and organisation currently face when creating and managing your business plans. This is all backed by continuous innovation by Workday, so you will always be on the latest technology with no painful upgrades.



Implementation and Post-Production Services Rates

The following rate card applies to Professional Services Delivery of all Adaptive Planning Professional Services. This includes:

- Initial Deployments
- Phase X (subsequent phases) Deployments
- Additional / Ad Hoc Services including:
    - Strategy Services
    - Advisory and Consulting Services
    - Integration & Data Services
    - Mergers / Acquisitions and Divestitures
    - Optimisation Services
- Post Deployment Services

This rate card also includes any recommended Advanced Services:

- Change Management
- Data Transformation Services
- Test Lead Services
- Deployment Advisory Services

Role	Hourly	Daily
PS Engagement Manager	£295	£ 2,212.50
PS Senior Engagement Manager	£320	£ 2,400.00
PS Project Director	£390	£ 2,925.00
PS Consultant	£225	£ 1,687.50
PS Senior Consultant	£280	£ 2,100.00
PS Principal Consultant	£320	£ 2,400.00
Global Services Xchange		
PS Engagement Manager Offshore	£140	£ 1,050.00
PS Senior Engagement Manager Offshore	£155	£ 1,162.50
PS Principal Engagement Manager Offshore	£180	£ 1,350.00
PS Consultant Offshore	£120	£ 900.00
PS Senior Consultant Offshore	£145	£ 1,087.50
PS Principal Consultant Offshore	£165	£ 1,237.50

Key Assumptions and Dependencies

1. Full pricing information and terms will be set out in the Customer's Statement of Work. All prices listed are exclusive of VAT.
2. Minimum deal values may apply.
3. All rates are based on a standard 7.5-hour day.
4. Projects are delivered as Fixed Fee and cost is dependent on scope and complexity.
5. Rates do not include Travel and Expenses.
6. Use of the Customer Audit Program is subject to an additional Workday Order Form and such support is charged at £246 per hour.

7. This document is provided for guidance and reference only and it is not intended to be attached to the contract between the parties.

Learn On-Demand Training

Learn On-Demand training is available as a subscription service to supplement instructor-led offerings. With this training subscription, your organisation can name 10 users to access the library purchased.

The cost is £5,388.00 per year for a block of 10-licenced users to access one of the available libraries. Additional subscriptions to that library will be sold at £3,233 for each block of 5 users or £467 for 1 additional user. The minimum subscription length is the number of remaining years on the organisation's Workday licence.

Description	Per Year Price
Adaptive Planning - Administrator Training Kit 10 Initial Users	£5,388
Adaptive Planning - Administrator Training Kit 5 Initial Users	£3,233
Adaptive Planning - Administrator Training Kit 1 Additional User	£467