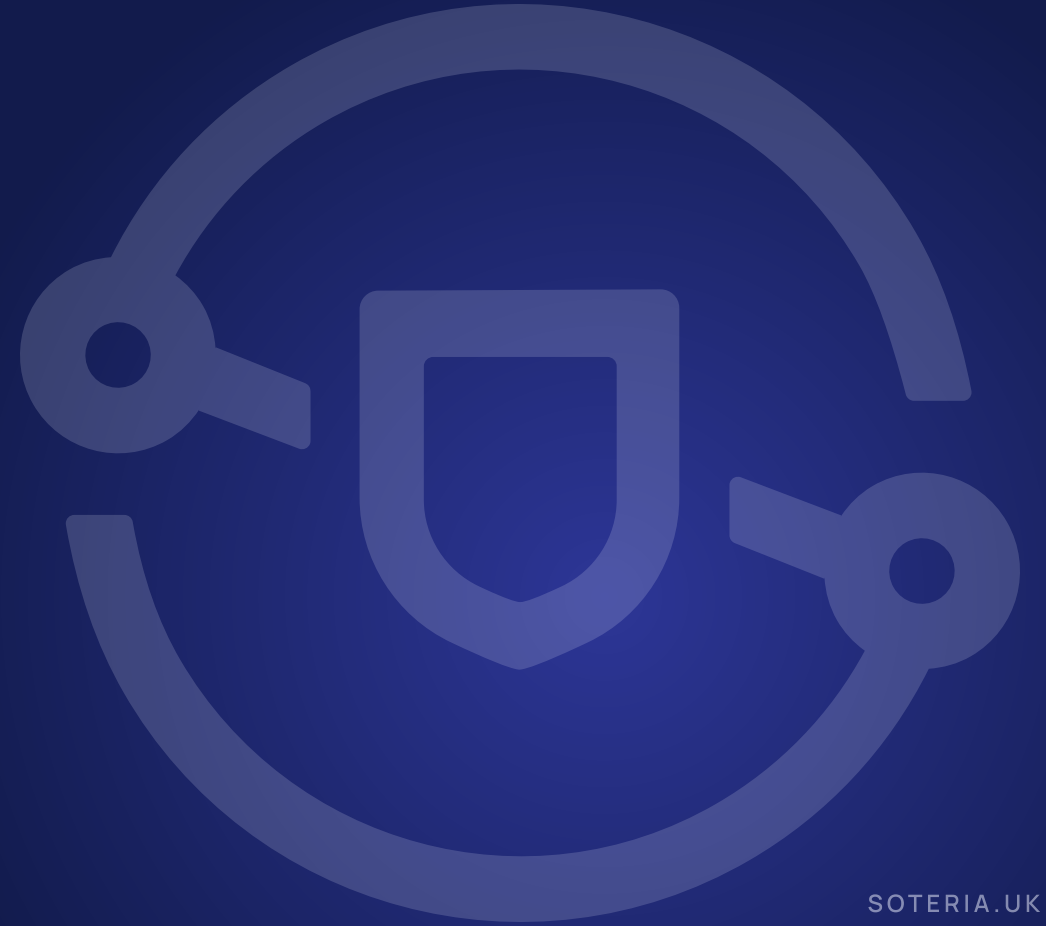




SERVICE DEFINITION DOCUMENT

Secure by Design

Security built in from day one: translating mission into contextualised risk and defensible cloud architecture.



SOTERIA.UK

At **Soteria**, we help organisations build secure, assured and resilient digital capabilities from day one.



Soteria is a trusted partner to government, defence, and critical national infrastructure organisations, providing assurance across complex and sensitive environments. We support clients throughout the Defence Supply Chain, central and local government, and safety-critical industries, delivering clarity and confidence in the face of evolving digital and operational risk.



We have a strong track record of delivering high-quality services while ensuring value for money. Our delivery approach is built on professionalism, integrity, and a commitment to excellence. By employing highly capable, personable, and experienced consultants, we consistently exceed expectations and form long-standing partnerships with the organisations we support.



Our team brings deep expertise in Cyber Security, Information Assurance, Secure by Design, and Technical Risk Management, developed through years of supporting a diverse portfolio of major programmes and high-profile initiatives. This breadth of experience enables us to understand the unique pressures our clients face and provide solutions that are practical, proportionate, and aligned to mission outcomes.



At Soteria, we recognise that no two clients face the same challenges. We take the time to understand organisational goals, operational constraints, and contextual risks, ensuring our advice is tailored, relevant, and actionable. Our flexible and collaborative approach enables us to provide assurance that is both robust and adaptable, supporting our clients in achieving secure, resilient, and compliant outcomes.

OUR SERVICE

Secure by Design

Soteria is an industry leader in **Secure by Design**, ensuring security is built in from day one. We translate business mission into contextualised risk and defensible cloud architecture, so solutions are secure and resilient from concept to disposal.

OFFICIAL

SECRET

ABOVE SECRET

WHAT WE DELIVER

Service Features

Applied consistently across cloud programmes at every classification.

- 01 Application of SbD security principles, policy and guidance.
- 02 Alignment to security policies and standards: NIST, JSP 453, JSP 440, JSP 892.
- 03 Technical risk assessment using cloud solution user requirements and mission.
- 04 Selecting appropriate security controls aligned to agreed risk appetite.
- 05 SbD Delivery Team Security Lead support.
- 06 SbD evidence production including Security Management Plan and SyOps.
- 07 Development of response plans, tabletop exercises, and resilience uplift activities.
- 08 Delivering security assessments and risk-managed planning for secure cloud migrations.
- 09 Establishing and running security boards at system and strategic level.
- 10 Training SROs and Delivery Teams to embed SbD within governance processes.

Service Benefits

- ✓ **Improves cloud security** by consistently applying Secure by Design principles.
- ✓ **Enhances system resilience** by identifying mission-critical risks early and accurately.
- ✓ **Strengthens delivery confidence** with expert security leadership supporting delivery teams.
- ✓ **Improves capability readiness** by rehearsing responses and enhancing operational resilience.
- ✓ **Improves governance outcomes** with well-structured boards enabling informed security decisions.

- ✓ **Reduces compliance overhead** by aligning to essential security standards and policies.
- ✓ **Reduces residual risk** within risk appetite by selecting proportionate controls.
- ✓ **Accelerates assurance success** through clear, complete production of SbD evidence.
- ✓ **Reduces migration risk** through structured assessments supporting secure cloud transitions.
- ✓ **Improves executive decision-making** by strengthening understanding of Secure by Design.

Standards for Consultancy Day Rate

Consultant's working day	7.5 hours, exclusive of travel and lunch.
Working week	Monday to Friday, excluding national holidays.
Office hours	09:00 to 17:00, Monday to Friday.
Travel and subsistence	Payable at the department's standard T&S rates.
Mileage	Payable at the department's standard T&S rates.
Professional indemnity insurance	Included in the day rate.

Why Choose Us?



Proven delivery in complex, high-assurance environments

We bring deep experience from Government, Defence, and Critical National Infrastructure programmes, ensuring our services meet the stringent assurance, compliance, and security expectations of the public sector.



Highly qualified practitioners with real-world expertise

Our consultants are security-cleared, formally certified, and experienced in delivering outcomes-focused assurance across safety-critical and mission-critical systems, not just theoretical frameworks.



Flexible, scalable, and cost-effective delivery models

We tailor our support precisely to the buyer's needs, avoiding unnecessary overheads and providing excellent value for money compared with larger, less agile suppliers.



Clear, actionable, and proportionate advice

We translate complex risk, assurance, and technical challenges into practical recommendations that enable confident decision-making and reduce project and programme friction.



Strong track record of client satisfaction and repeat engagement

Our commitment to collaborative working, transparency, and high-quality delivery has consistently resulted in long-term relationships and successful outcomes across diverse public-sector organisations.