

Stickytech Integration Pricing Document

1. Pricing Overview

This document describes the pricing approach for the Stickytech Integration Architecture Service. Pricing is designed to be transparent, flexible, and aligned to public-sector procurement models. Services may be delivered on a **Time and Materials (T&M)** or **Fixed Price** basis, depending on scope, risk, and delivery requirements.

All pricing is exclusive of VAT and subject to contract and framework terms.

2. Pricing Models

Pricing is aligned to UK government digital frameworks such as **G-Cloud** and **Digital Outcomes and Specialists (DOS)**, using market-aligned day rates and outcome-based fixed pricing.

2.1 Time and Materials (T&M) – Framework-Aligned Rates

The T&M model is suitable where scope may evolve or where ongoing advisory and assurance support is required.

Indicative Framework Day Rates (G-Cloud / DOS Aligned)

- Principal / Lead Architect: **£850 - £1050 per day**
- Senior Architect (Enterprise, Solution, Technical, Integration): **£700 - £850 per day**
- Architect / Assurance Specialist: **£700 per day**

These rates are inclusive of architecture governance, assurance expertise, and public-sector delivery experience.

2.2 Fixed Price – Outcome Based

The Fixed Price model is suitable for clearly defined, outcome-based engagements with agreed scope and deliverables. Pricing reflects complexity, risk, and assurance depth.

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Indicative Fixed-Price Packages

- Architecture Design (Single Domain): £5,000–£12,000
- Architecture Design (Multi-Domain): £15,000–£30,000

- Design Review & Assurance (Standard): £4,000–£8,000
- High-Risk / Regulatory Assurance: £10,000–£25,000
- Principles, Standards & Guardrails Pack: £8,000–£20,000

3. Service Catalogue Pricing (Indicative – Framework Aligned)

Pricing below reflects **Low, Medium, and High complexity**. Medium complexity is priced at **50% higher than Low**, and High complexity is priced at **50% higher than Medium**.

Service Component	Low Complexity	Medium Complexity (+50%)	High Complexity (+50%)
Advisory & Triage Support (per day, T&M)	£600	£900	£1,350
Architecture Design (Single Domain)	£6,000	£9,000	£13,500
Architecture Design (Multi-Domain)	£12,000	£18,000	£27,000
Design Review & Assurance	£4,000	£6,000	£9,000
Deep / High-Risk / Regulatory Assurance	£8,000	£12,000	£18,000
Principles, Standards & Guardrails Pack	£6,000	£9,000	£13,500
Executive & Audit Support (per day, T&M)	£900	£1,350	£2,025

4. Assumptions and Dependencies

Pricing assumes framework-aligned delivery under G-Cloud or DOS, including: Pricing assumes:

- Timely access to stakeholders and documentation
- Delivery during standard business hours
- Remote delivery unless otherwise agreed
- Scope aligned to agreed service catalogue

Additional costs may apply where scope changes, expedited delivery is required, or on-site attendance is requested.

5. Commercial Flexibility

Stickytech can provide:

- Blended rate models
- Retained service arrangements
- Call-off packages under framework agreements

- Volume-based or multi-engagement discounts

6. Price Validity

Indicative prices are valid for a defined period and subject to confirmation at the time of contracting.