

RM1557.15

G-CLOUD 15 FRAMEWORK

LOT 3: CLOUD SUPPORT

PRICING DOCUMENT

Supplier: Backyard Technologies Ltd.

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All prices exclusive of VAT



1. AI-READINESS AUDIT PRICING

Service: Backyard AI-Readiness Audit & Data Governance Roadmap

Organisation Size	Scope	Fixed Price
Small (< 50 employees)	Up to 3 departments, 5 data sources	£8,000
Medium (50-250 employees)	Up to 6 departments, 10 data sources	£15,000
Large (250+ employees)	Enterprise-wide, complex data landscape	£25,000

2. COMPLIANCE-AS-A-SERVICE (CaaS) PRICING

Service: Backyard CaaS - Managed Cyber Security & Sustainability Reporting

Tier	Monthly	Annual (10% saving)	Key Features
Starter	£750	£8,100	Asset monitoring, patch reporting, quarterly reviews
Business	£2,500	£27,000	+ Live dashboard, ESG pipelines, monthly clinics, 4hr SLA
Enterprise	Bespoke	Bespoke	+ 24/7 support, dedicated manager, custom integrations

3. STRATEGIC CLOUD MIGRATION PRICING

Package	Description	Price Range
Migration Assessment	Cloud readiness, architecture review, roadmap	£12,000 - £20,000
G-Cloud Procurement Support	Tender prep, supplier evaluation, call-off support	£8,000 - £15,000
Full Migration Implementation	Planning and execution support	£25,000 - £75,000
Workforce Upskilling (5-day)	AI and cloud governance training	£6,500 per cohort

4. SFIA RATE CARD (TIME & MATERIALS)

Consultancy and Professional Services Rates

SFIA Level	Role Title	Day Rate	Hourly Rate
Level 7	Principal Consultant / Strategic Advisor	£950	£118.75
Level 6	Senior Consultant / Solutions Architect	£850	£106.25
Level 5	Consultant / Senior Engineer	£750	£93.75
Level 4	Associate Consultant / Engineer	£650	£81.25
Level 3	Junior Consultant / Analyst	£500	£62.50

Note: Day rate based on 8-hour working day.

5. SaaS PRODUCT PRICING (LOT 2b REFERENCE)

Service	Unit of Measure	Unit Price Range
Backyard HealthPulse	Per Managed Patient / Month	£0.45 - £1.20
Backyard MyTutor	Per Active Learner / Month	£5.50 - £12.00
Backyard PCN 360	Per Processed Ticket / PCN	£0.85 - £2.10
Consultancy / Integration	SFIA Rate (Professional)	£650 - £950 per day

6. DISCOUNTS

Discount Type	Discount	Conditions
Educational Institution	10%	Schools, colleges, universities on one-off audits
Annual CaaS Commitment	10%	12-month upfront payment
Multi-Service Bundle	5-15%	Purchasing 2+ services together
Volume (T&M over 100 days)	5%	Engagements exceeding 100 days

7. PRICING TERMS

- All prices are in GBP and exclude VAT at the prevailing rate.
- Prices are ceiling rates; further competition may result in lower pricing.

- Travel expenses charged at cost with prior approval.
- Payment terms: 30 days from valid invoice.
- CCS Management Charge: 0.75% on all call-off spend.
- Out-of-hours: 1.25x evenings, 1.5x weekends, 2.0x bank holidays.

CONTACT

Backyard Technologies Ltd.

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