

Pricing Document – Datto RMM Managed Endpoint

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Supplier: Kent MSP Ltd

Service: Datto RMM Managed Endpoint (managed)

1. Pricing approach

This pricing document supports completion of the CCS G-Cloud Order Form and Schedule 2. It describes pricing units and how total price is calculated. It does not amend CCS template terms.

2. Mechanism for establishing price

Total Price = Baseline Pricing + Fixed Onboarding – Framework Discount ± Other Supplier Schemes.

3. Baseline pricing (recurring charges)

3.1 Per-endpoint model:

- Workstation / Laptop (per device per month): £1.23
- Windows / macOS Server (per server per month): £1.23
- Virtual Machine (per VM per month): £1.23
- Network device (SNMP monitored, per device per month): £0.80
- Included: monitoring, alerting, patching, remote tools.

3.2 Advanced Software Management upgrade

- Add-on for enhanced 3rd-party patching intelligence.
- Upgrade price (per endpoint per month): £0.48

3.3 Support tier add-ons

- Standard support: Included
- Enhanced support: £250 per org per month
- Managed service tier: £750 per org per month

4. Fixed onboarding

- Tenant setup: Free
- Agent deployment assistance: Free
- Initial policy design: Free

5. Framework discount

Framework discount: 15%

6. Common additional costs

- On-site services
- Large-scale deployment projects

7. Worked example

Example: 50 endpoints incl. 50 using Advanced Software Management over 12 months.

Baseline = $(50 \times £1.23 + 50 \times £0.48) \times 12 \text{ months} = £1,026$

Discount = 15%