



Q2 Estates and Facilities Management System G-Cloud 15 Pricing Document

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Introduction

This document gives the pricing methodology for the Q2 Estates and Facilities Management System. It is important to note that all prices given within this document are as at January 2026 and could be subject to future inflationary adjustment.

The contents of each section are as shown below:

Section	Description
1. Sample Pricing	A worked example of pricing methodology which draws costs from other worksheets as required.
2. SaaS Subscription: License Fee and Annual maintenance elements only	This worksheet provides a price list for the License fee and Maintenance elements of the SaaS fee. It includes three price bands, based on the size of the client organisation.
3. Hosting fee	This worksheet gives the Hosting Fee element of the SaaS subscription, again using the 5 bands described above.
4. Support services	This gives the costs our one-off fees for support services.
5. Volume Discounts	This shows the discount rates that will be applied for different subscription levels.

Table 1: Overview of the information provided in each section of this document

Important information regarding pricing:

- 1. All of our web-based modules and some of our mobile apps are supplied on a site wide license*
- 2. Our mobile job processing app has a 'core' cost plus a cost per user. In the Sample Pricing (section 1) it is assumed that there will be 22 maintenance operatives using the app.*
- 3. All costs shown in this spreadsheet are exclusive of VAT at the prevailing rate*
- 4. All recurring fees are subject to annual inflationary increases based on published rates*

1. Worked Example of Pricing

Below is a worked example of the pricing for the Q2 Estates and Facilities Management System.

Assumptions

Organisation size:	Medium
Number of modules:	26
Number of phases:	2 (in this example, the client wanted to rollout the software in two phases over two years)
Number of maintenance operatives:	22 (this is used in the pricing of the Mobile Job Processing app)

The table below shows all contract costs including:

- One-off fees for implementation support
- Recurring fee for SaaS subscription
- Volume / annual discount based on size of annual SaaS subscription
- All of the above spread over two implementation phases

Pricing Summary

					Invoicing and payment arrangements
One off fees	Discount %	Phase 1	Phase 2	Total	
Consultancy and Training (see below):		8,155.00	2,685.00	10,840.00	Invoiced as each service is delivered. Payment within 30 days.
Technical support (2 Days at £650)		650	650	1,300.00	
Project management (5 days at £1,050)		3675	1575	5,250.00	
Total one-off fees		12,480.00	4,910.00	17,390.00	
Recurring fees					
SaaS Subscription, license and maintenance elements (see below)		53,910	26,370	80,280	Invoiced annually, can be paid annually or monthly in advance.
Hosting fee (per annum)		4,800	0	4,800	
Total recurring SaaS subscription (per annum)		58,710	26,370	85,080	
Volume Discount	10%	5871	2637	8508	
Annual SaaS subscription (after discount)		52,839	23,733	76,572	

Table 2: Pricing summary for medium sized organisation based on 26 Q2 Modules

A breakdown of the License and Maintenance elements of the Recurring Fee is provided below along with a breakdown of the Consultancy and Training fees

All other elements in the above pricing summary are drawn from the tables within sections 3 to 5 of this document.

License and maintenance elements of the annual SaaS subscription:

Module	License type	Qty	Unit cost	SaaS Subscription (per annum)
Phase 1				
Q2 Helpdesk	Site wide	1	4,028	4,028
Q2 Space Management	Site wide	1	4,028	4,028

Q2 Interactive Drawings	Site wide	1	4,028	4,028
Q2 Asset Management	Site wide	1	2,678	2,678
Q2 Asset Importer	Site wide	1	1,778	1,778
Q2 Uniclass 2015 Importer	Site wide	1	1,778	1,778
Q2 SFG20 PPMs	Site wide	1	4,028	4,028
Q2 Standard PPMs	Site wide	1	2,678	2,678
Q2 Flexible Forms (helpdesk add-on)	Site wide	1	1,553	1,553
Q2 Resource Scheduler	Site wide	1	4,028	4,028
Q2 Mobile Job Processing (core)	Site wide	1	2,678	2,678
Q2 Mobile Job Processing (user)	Per user	22	248	5,445
Q2 Risk Assessments	Site wide	1	2,678	2,678
Q2 Permits to Work	Site wide	1	4,028	4,028
Q2 Asbestos Management	Site wide	1	4,028	4,028
Q2 Risks and Hazards Register	Site wide	1	2,228	2,228
Q2 Maintenance Contracts	Site wide	1	2,228	2,228
Q2 Supplier / Contractor Management	Site wide	1	2,228	Included above
Sub total				53,910
Phase 2				
Q2 Project Management	Site wide	1	4,028	4,028
Q2 Condition Management	Site wide	1	2,678	2,678
Q2 Stock Management	Site wide	1	4,028	4,028
Q2 Financials	Site wide	1	4,028	4,028
Q2 Mobile Requests	Site wide	1	4,028	4,028
Q2 Asbestos Reinspections (Android app)	Site wide	1	2,678	2,678
Q2 Shared / Central Reporting	Site wide	1	2,228	2,228
Q2 API	Site wide	1	2,678	2,678
Sub total				26,370
TOTAL FOR BOTH PHASES				80,280

Table 3: License and Maintenance elements of the annual SaaS Subscription fee

Consultancy and training costs based on a recommended number of days for the selected modules:

Module	Training days	Cost per day (off site)	Total Training / Consultancy (one-off fee)
Phase 1			
Q2 Helpdesk	2	895	1,790.00
Q2 Helpdesk Consultancy	1	995	995.00
Q2 Space Management	0.5	895	447.50
Q2 Interactive Drawings	0.5	895	447.50
Q2 Asset Management	0.5	895	447.50
Q2 Asset Importer	Inc above		

Q2 Uniclass 2015 Importer	Inc above		
Q2 SFG20 PPMs	0.5	895	447.50
Q2 Standard PPMs	0.5	895	447.50
Q2 Flexible Forms (helpdesk add-on)	Inc above		
Q2 Resource Scheduler	0.5	895	447.50
Q2 Mobile Job Processing (core)	1	895	895.00
Q2 Mobile Job Processing (user)	Inc above		
Q2 Risk Assessments	0.5	895	447.50
Q2 Permits to Work	0.5	895	447.50
Q2 Asbestos Management	0.5	895	447.50
Q2 Risks and Hazards Register	0.25	895	223.75
Q2 Maintenance Contracts	0.25	895	223.75
Q2 Supplier / Contractor Management	Inc above		
Sub total	9.00		8,155.00
Phase 2			
Q2 Project Management	0.5	895	447.50
Q2 Condition Management	0.25	895	223.75
Q2 Stock Management	0.25	895	223.75
Q2 Financials	0.25	895	223.75
Q2 Mobile Requests	0.25	895	223.75
Q2 Asbestos Reinspections (Android app)	0.5	895	447.50
Q2 Shared / Central Reporting	0.5	895	447.50
Q2 API	0.5	895	447.50
Sub total	3.00		2,685.00
TOTAL FOR BOTH PHASES	12.00		10,840.00

Table 4: Consultancy and Training fee for the worked example

2. SaaS Subscription: License Fee / Annual Maintenance Elements

The tables below provide the license fee and maintenance elements of the annual SaaS subscription for three price bands based on organisation size: Large, Medium and Small.

For each module, the tables provide:

- License fee list price
- License fee element of the SaaS subscription
- Maintenance and support element of the SaaS subscription
- SaaS subscription for both elements (see final column of each table)

We are keen to support small to medium-sized organisations and the banding mechanism allows us to tailor costs according to the size and potential resource limitations of the client organisation.

Price Band 1: Large organisation

Large organisations that have large estates often require many of the available modules. As a result, the volume discounts shown in section 5 will often apply.

Ref	Operational area and modules	License type	Module License List Price	Annual license fee under SaaS agreement	Annual maintenance and support contract	Total annual subscription (Year 1: 2026/2027)
1	Q2 Property Management					
1.01	Q2 Space management	Site wide license	10,950	2,738	2,190	4,928
1.02	Q2 Space returns (online space auditing tool)	Site wide license	7,950	1,988	1,590	3,578
1.03	Q2 Lease management	Site wide license	7,950	1,988	1,590	3,578
1.04	Q2 Space & Asset Importer	Site wide license	4,950	1,238	990	2,228
1.05	Q2 Space Surveys	Site wide license	7,950	1,988	1,590	3,578
2	Q2 Interactive Drawings					
2.01	Q2 CAD Links and interactive drawings	Site wide license	10,950	2,738	2,190	4,928
2.02	Drawing PDFs	Site wide license	7,950	1,988	1,590	3,578
3	Q2 Maintenance and Facilities Management					
3.01	Q2 Helpdesk	Site wide license	10,950	2,738	2,190	4,928
3.02	Q2 Helpdesk - Welsh language Act Compliance	Site wide license	4,450	1,113	890	2,003
3.03	2nd and subsequent Q2 Helpdesk (eg. where different configurations are required for different departments)	Site wide license	4,450	1,113	890	2,003
3.04	Q2 Maintenance contracts	Site wide license	6,950	1,738	1,390	3,128
3.05	Q2 Resource Scheduler	Site wide license	10,950	2,738	2,190	4,928
3.06	Q2 Enhanced client feedback	Site wide license	4,450	1,113	890	2,003
3.07	Q2 Flexible Forms for Helpdesk (Car parking, incidents, accidents etc)	Site wide license	4,450	1,113	890	2,003
3.08	Q2 Mobile apps for helpdesk					
3.08.01	Mobile helpdesk requestor app	Site wide license	10,950	2,738	2,190	4,928
3.08.02	Mobile job processing application (Core)	Site wide license	7,950	1,988	1,590	3,578
3.08.02.01	Mobile job processing application (User)	Per user	750	188	150	338
4	Q2 Assets, PPM and Condition					
4.01	Q2 Assets	Site wide license	7,950	1,988	1,590	3,578
4.02	Q2 PPMs	Site wide license	7,950	1,988	1,590	3,578
4.03	Q2 SFG20 PPMs	Site wide license	10,950	2,738	2,190	4,928
4.04	Q2 SFG20 - Facilities IQ	Site wide license	10,950	2,738	2,190	4,928
4.04.01	Q2 SFG20 - Facilities IQ - Upgrade from standard SFG20 PPMs	Site wide license	3,000	750	600	1,350
4.05	Q2 Condition Management	Site wide license	7,950	1,988	1,590	3,578
4.06	Q2 Asset Importer	Site wide license	4,950	1,238	990	2,228
4.07	Q2 Asset & Space data importer	Site wide license	4,950	1,238	990	2,228
4.09	Q2 Uniclass 2015 Importer	Site wide license	4,950	1,238	990	2,228
5	Compliance					
5.01	Q2 Risk assessments	Site wide license	7,950	1,988	1,590	3,578
5.02	Q2 Permits to work (including specialist permits)	Site wide license	10,950	2,738	2,190	4,928
5.03	Q2 Incidents and accidents via flexible forms in HD	See helpdesk section				
5.04	Q2 Asbestos Management	Site wide license	10,950	2,738	2,190	4,928
5.04.01	Q2 Asbestos Importer	Site wide license	4,950	1,238	990	2,228
5.05	Q2 Asbestos Reinspections Importer	Site wide license	4,950	1,238	990	2,228
5.06	Q2 Asbestos Reinspections (Android app)	Site wide license	7,950	1,988	1,590	3,578
5.07	Q2 Asbestos data transfers	Site wide license	4,450	1,113	890	2,003
5.08	Q2 Risks and Hazards register	Site wide license	6,950	1,738	1,390	3,128
5.09	Q2 Hazard Management	Site wide license	7,950	1,988	1,590	3,578
6	Q2 Financials and Stock					
6.02	Q2 Stock control	Site wide license	10,950	2,738	2,190	4,928
6.01	Q2 Financials	Site wide license	10,950	2,738	2,190	4,928
6.03	Q2 Recharges	Site wide license	4,450	1,113	890	2,003
6.04	Q2 Valuations	Site wide license	4,450	1,113	890	2,003
6.05	Q2 Contractor Costs Importer	Site wide license	4,950	1,238	990	2,228
7	Project Management					
7.01	Q2 Project management	Site wide license	10,950	2,738	2,190	4,928
7.02	Q2 Flexible Forms for Project Management	Site wide license	4,450	1,113	890	2,003
8	Q2 Reporting					
8.01	Q2 Property Portfolio (data analytics)	Site wide license	7,950	1,988	1,590	3,578
8.02	Q2 Flexible reporting	Site wide license	7,950	1,988	1,590	3,578
8.03	Q2 Central / Shared Reporting	Site wide license	6,950	1,738	1,390	3,128
9	Q2 Central resources					
9.01	Q2 API/Integration module	Site wide license	7,950	1,988	1,590	3,578
9.02	Q2 Departments Importer	Site wide license	4,950	1,238	990	2,228
9.03.01	Q2 People and Resources Importer	Site wide license	4,950	1,238	990	2,228
9.04	Q2 Contractor Management	Site wide license	6,950	1,738	1,390	3,128
9.05	Q2 User Management	No charge - part of core system				
9.03	Q2 People and Resources	No charge - part of core system				
9.06	Q2 Core Schedules	No charge - part of core system				
10	Q2 User authentication tools					
10.01	Q2 Azure authentication interface	Site wide license	3,950	988	790	1,778
10.02	Q2 LDAP Importer	Site wide license	3,950	988	790	1,778

Table 5: License fee and maintenance elements of the annual SaaS: Large organisation

Price Band 2: Medium organisation

Medium sized organisations often require between 10 and 20 main modules to support the management of their estates as well as other associated sub-modules. The worked example in Section 1 assumes a total of 26 modules and sub-modules.

Ref	Operational area and modules	License type	Module License List Price	Annual license fee under SaaS agreement	Annual maintenance and support contract	Total annual subscription (Year 1: 2026/2027)
1	Q2 Property Management					
1.01	Q2 Space management	Site wide license	8,950	2,238	1,790	4,028
1.02	Q2 Space returns (online space auditing tool)	Site wide license	5,950	1,488	1,190	2,678
1.03	Q2 Lease management	Site wide license	5,950	1,488	1,190	2,678
1.04	Q2 Space & Asset Importer	Site wide license	3,950	988	790	1,778
1.05	Q2 Space Surveys	Site wide license	5,950	1,488	1,190	2,678
2	Q2 Interactive Drawings					
2.01	Q2 CAD Links and interactive drawings	Site wide license	8,950	2,238	1,790	4,028
2.02	Drawing PDFs	Site wide license	5,950	1,488	1,190	2,678
3	Q2 Maintenance and Facilities Management					
3.01	Q2 Helpdesk	Site wide license	8,950	2,238	1,790	4,028
3.02	Q2 Helpdesk - Welsh language Act Compliance	Site wide license	3,450	863	690	1,553
3.03	2nd and subsequent Q2 Helpdesk (eg. where different configurations are required for different departments)	Site wide license	3,450	863	690	1,553
3.04	Q2 Maintenance contracts	Site wide license	4,950	1,238	990	2,228
3.05	Q2 Resource Scheduler	Site wide license	8,950	2,238	1,790	4,028
3.06	Q2 Enhanced client feedback	Site wide license	3,450	863	690	1,553
3.07	Q2 Flexible Forms for Helpdesk (Car parking, incidents, accidents etc)	Site wide license	3,450	863	690	1,553
3.08	Q2 Mobile apps for helpdesk					
3.08.01	Mobile helpdesk requestor app	Site wide license	8,950	2,238	1,790	4,028
3.08.02	Mobile job processing application (Core)	Site wide license	5,950	1,488	1,190	2,678
3.08.02.01	Mobile job processing application (User)	Per user	550	138	110	248
4	Q2 Assets, PPM and Condition					
4.01	Q2 Assets	Site wide license	5,950	1,488	1,190	2,678
4.02	Q2 PPMs	Site wide license	5,950	1,488	1,190	2,678
4.03	Q2 SFG20 PPMs	Site wide license	8,950	2,238	1,790	4,028
4.04	Q2 SFG20 - Facilities IQ	Site wide license	8,950	2,238	1,790	4,028
4.04.01	Q2 SFG20 - Facilities IQ - Upgrade from standard SFG20 PPMs	Site wide license	3,000	750	600	1,350
4.05	Q2 Condition Management	Site wide license	5,950	1,488	1,190	2,678
4.06	Q2 Asset Importer	Site wide license	3,950	988	790	1,778
4.07	Q2 Asset & Space data importer	Site wide license	3,950	988	790	1,778
4.09	Q2 Uniclass 2015 Importer	Site wide license	3,950	988	790	1,778
5	Compliance					
5.01	Q2 Risk assessments	Site wide license	5,950	1,488	1,190	2,678
5.02	Q2 Permits to work (including specialist permits)	Site wide license	8,950	2,238	1,790	4,028
5.03	Q2 Incidents and accidents via flexible forms in HD					
5.04	Q2 Asbestos Management	Site wide license	8,950	2,238	1,790	4,028
5.04.01	Q2 Asbestos Importer	Site wide license	3,950	988	790	1,778
5.05	Q2 Asbestos Reinspections Importer	Site wide license	3,950	988	790	1,778
5.06	Q2 Asbestos Reinspections (Android app)	Site wide license	5,950	1,488	1,190	2,678
5.07	Q2 Asbestos data transfers	Site wide license	3,450	863	690	1,553
5.08	Q2 Risks and Hazards register	Site wide license	4,950	1,238	990	2,228
5.09	Q2 Hazard Management	Site wide license	5,950	1,488	1,190	2,678
6	Q2 Financials and Stock					
6.02	Q2 Stock control	Site wide license	8,950	2,238	1,790	4,028
6.01	Q2 Financials	Site wide license	8,950	2,238	1,790	4,028
6.03	Q2 Recharges	Site wide license	3,450	863	690	1,553
6.04	Q2 Valuations	Site wide license	3,450	863	690	1,553
6.05	Q2 Contractor Costs Importer	Site wide license	3,950	988	790	1,778
7	Project Management					
7.01	Q2 Project management	Site wide license	8,950	2,238	1,790	4,028
7.02	Q2 Flexible Forms for Project Management	Site wide license	3,450	863	690	1,553
8	Q2 Reporting					
8.01	Q2 Property Portfolio (data analytics)	Site wide license	5,950	1,488	1,190	2,678
8.02	Q2 Flexible reporting	Site wide license	5,950	1,488	1,190	2,678
8.03	Q2 Central / Shared Reporting	Site wide license	4,950	1,238	990	2,228
9	Q2 Central resources					
9.01	Q2 API/Integration module	Site wide license	5,950	1,488	1,190	2,678
9.02	Q2 Departments Importer	Site wide license	3,950	988	790	1,778
9.03.01	Q2 People and Resources Importer	Site wide license	3,950	988	790	1,778
9.04	Q2 Contractor Management	Site wide license	4,950	1,238	990	2,228
9.05	Q2 User Management	Site wide license	No charge - part of core system			
9.03	Q2 People and Resources	Site wide license	No charge - part of core system			
9.06	Q2 Core Schedules	Site wide license	No charge - part of core system			
10	Q2 User authentication tools					
10.01	Q2 Azure authentication interface	Site wide license	2,950	738	590	1,328
10.02	Q2 LDAP Importer	Site wide license	2,950	738	590	1,328

Table 6: License fee and maintenance elements of the annual SaaS: Medium sized organisation

Price Band 3: Small Organisation

Small organisations may only require between 5 and 15 main modules to support their estate management operation. Total costs might typically be in the region of £30,000 to £50,000 plus vat.

Ref	Operational area and modules	License type	Module License List Price	Annual license fee under SaaS agreement	Annual maintenance and support contract	Total annual subscription (Year 1: 2026/2027)
1	Q2 Property Management					
1.01	Q2 Space management	Site wide license	5,950	1,488	1,190	2,678
1.02	Q2 Space returns (online space auditing tool)	Site wide license	3,950	988	790	1,778
1.03	Q2 Lease management	Site wide license	3,950	988	790	1,778
1.04	Q2 Space & Asset Importer	Site wide license	2,450	613	490	1,103
1.05	Q2 Space Surveys	Site wide license	3,950	988	790	1,778
2	Q2 Interactive Drawings					
2.01	Q2 CAD Links and interactive drawings	Site wide license	5,950	1,488	1,190	2,678
2.02	Drawing PDFs	Site wide license	3,950	988	790	1,778
3	Q2 Maintenance and Facilities Management					
3.01	Q2 Helpdesk	Site wide license	5,950	1,488	1,190	2,678
3.02	Q2 Helpdesk - Welsh language Act Compliance	Site wide license	2,450	613	490	1,103
3.03	2nd and subsequent Q2 Helpdesk (eg. where different configurations are required for different departments)	Site wide license	2,450	613	490	1,103
3.04	Q2 Maintenance contracts	Site wide license	2,950	738	590	1,328
3.05	Q2 Resource Scheduler	Site wide license	5,950	1,488	1,190	2,678
3.06	Q2 Enhanced client feedback	Site wide license	2,450	613	490	1,103
3.07	Q2 Flexible Forms for Helpdesk (Car parking, incidents, accidents etc)	Site wide license	2,450	613	490	1,103
3.08	Q2 Mobile apps for helpdesk					
3.08.01	Mobile helpdesk requestor app	Site wide license	5,950	1,488	1,190	2,678
3.08.02	Mobile job processing application (Core)	Site wide license	3,950	988	790	1,778
3.08.02.01	Mobile job processing application (User)	Per user	350	88	70	158
4	Q2 Assets, PPM and Condition					
4.01	Q2 Assets	Site wide license	3,950	988	790	1,778
4.02	Q2 PPMs	Site wide license	3,950	988	790	1,778
4.03	Q2 SFG20 PPMs	Site wide license	5,950	1,488	1,190	2,678
4.04	Q2 SFG20 - Facilities IQ	Site wide license	5,950	1,488	1,190	2,678
4.04.01	Q2 SFG20 - Facilities IQ - Upgrade from standard SFG20 PPMs	Site wide license	2,000	500	400	900
4.05	Q2 Condition Management	Site wide license	3,950	988	790	1,778
4.06	Q2 Asset Importer	Site wide license	2,450	613	490	1,103
4.07	Q2 Asset & Space data importer	Site wide license	2,450	613	490	1,103
4.09	Q2 Uniclass 2015 Importer	Site wide license	2,450	613	490	1,103
5	Compliance					
5.01	Q2 Risk assessments	Site wide license	3,950	988	790	1,778
5.02	Q2 Permits to work (including specialist permits)	Site wide license	5,950	1,488	1,190	2,678
5.03	Q2 Incidents and accidents via flexible forms in HD					
5.04	Q2 Asbestos Management	Site wide license	5,950	1,488	1,190	2,678
5.04.01	Q2 Asbestos Importer	Site wide license	2,450	613	490	1,103
5.05	Q2 Asbestos Reinspections Importer	Site wide license	2,450	613	490	1,103
5.06	Q2 Asbestos Reinspections (Android app)	Site wide license	3,950	988	790	1,778
5.07	Q2 Asbestos data transfers	Site wide license	2,450	613	490	1,103
5.08	Q2 Risks and Hazards register	Site wide license	2,950	738	590	1,328
5.09	Q2 Hazard Management	Site wide license	3,950	988	790	1,778
6	Q2 Financials and Stock					
6.02	Q2 Stock control	Site wide license	5,950	1,488	1,190	2,678
6.01	Q2 Financials	Site wide license	5,950	1,488	1,190	2,678
6.03	Q2 Recharges	Site wide license	2,450	613	490	1,103
6.04	Q2 Valuations	Site wide license	2,450	613	490	1,103
6.05	Q2 Contractor Costs Importer	Site wide license	2,450	613	490	1,103
7	Project Management					
7.01	Q2 Project management	Site wide license	5,950	1,488	1,190	2,678
7.02	Q2 Flexible Forms for Project Management	Site wide license	2,450	613	490	1,103
8	Q2 Reporting					
8.01	Q2 Property Portfolio (data analytics)	Site wide license	3,950	988	790	1,778
8.02	Q2 Flexible reporting	Site wide license	3,950	988	790	1,778
8.03	Q2 Central / Shared Reporting	Site wide license	2,950	738	590	1,328
9	Q2 Central resources					
9.01	Q2 API/Integration module	Site wide license	3,950	988	790	1,778
9.02	Q2 Departments Importer	Site wide license	2,450	613	490	1,103
9.03.01	Q2 People and Resources Importer	Site wide license	2,450	613	490	1,103
9.04	Q2 Contractor Management	Site wide license	2,950	738	590	1,328
9.05	Q2 User Management	Site wide license	No charge - part of core system			
9.03	Q2 People and Resources	Site wide license	No charge - part of core system			
9.06	Q2 Core Schedules	Site wide license	No charge - part of core system			
10	Q2 User authentication tools					
10.01	Q2 Azure authentication interface	Site wide license	1,950	488	390	878
10.02	Q2 LDAP Importer	Site wide license	1,950	488	390	878

Table 7: License fee and maintenance elements of the annual SaaS: Small organisation

3. Cloud Hosting fee

The cloud hosting fee is set out below, based on the same size bands as those used in section 2.

Organisation size	Per month	Per annum
Large	600	7,200
Medium	400	4,800
Small	200	2,400

Table 8: Cloud hosting fee element of SaaS Subscription

4. Quantarc support services

The table below gives our support services fees based on off-site delivery in each case. For on-site work, we will provide a quotation to include accommodation, travel and subsistence, as appropriate to the client's location.

Service	Off site		
	Full day	Half day	Hour
Project management	1050	650	200
Consultancy (either technical or user)	995	615	195
Training	895	550	170
Technical support	650	420	135
Bespoke software development (off site)	895	550	170
Data processing	600	380	120
Data scripting	650	420	135

Table 9: Quantarc support services (one-off costs)

5. Volume Discounts

Volume discounts are available on SaaS subscriptions that exceed the values shown in column 1 of Table 10.

For Subscriptions that Exceed (£)	Discount will be (%)
25,000	5.0%
50,000	7.5%
75,000	10.0%
100,000	12.5%
150,000	15%

In the sample pricing in Section 1, the SaaS subscription value is £85,080 per annum and the discount rate used is therefore 10%.

Table 10: Discount % by SaaS Subscription Value

In addition, volume discounts will be available for annual call off orders according to their contract value. Those given in the online G-Cloud 15 online portal are given in the table below.

Annual Call off order value (£)	Discount will be (%)
<250,000	17.5%
£250,000 to £500,000	20.0%
£500,001 to £1,000,000	22.5%
£1,000,000 to £2,500,000	25.0%
£2,500,000 to £5,000,000	27.5%
Over £5,000,000	30.0%

Table 11: Discount % by Annual Call-off Value

6. Further information

If you have any queries or require further information regarding this document, please do not hesitate to contact us. We will be pleased to answer any queries you may have.



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