

## **Glowar Ltd – G-Cloud Pricing**

Glowar pricing is designed to be simple, transparent, and suitable for direct award under the G-Cloud framework. Pricing is primarily based on time and materials, with optional fixed-price phases for defined discovery or assessment activities.

### **Day Rates**

| Role                 | Description                                                                        | Day Rate<br>(GBP, ex VAT) |
|----------------------|------------------------------------------------------------------------------------|---------------------------|
| Principal Consultant | Senior advisory, transformation leadership, assurance, and supplier management     | £1,200                    |
| Lead Consultant      | Delivery leadership, operating model design, platform and observability enablement | £950                      |
| Consultant           | Research, analysis, documentation, and delivery support                            | £750                      |

### **Fixed-Price Phases (Indicative)**

- Discovery or assessment phase (2–4 weeks): £12,000 – £25,000
- Service or operating model review: £18,000 – £35,000
- Transformation mobilisation package: £25,000 – £50,000

Fixed-price engagements are scoped and agreed in advance and may combine roles as appropriate.

### **Expenses**

Reasonable travel and subsistence expenses may be charged at cost where on-site attendance is required, subject to prior agreement with the client.

### **Additional Information**

- All prices are exclusive of VAT
- No minimum contract value
- Discounts may be applied for longer engagements by agreement
- Services are typically delivered remotely unless otherwise agreed