Tile Hill – G-Cloud 15 SFIA Rate Card

The costs associated with engaging Tile Hill consultants will vary depending on the scope and complexity of the requirement. All resources deployed through this solution will be charged in line with the SFIA-based day rates set out below. All prices are per person, per day, excluding VAT.

SFIA Level	Strategy & Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & Management Support
1. Follow	£500	£500	£425	£425	£500
2. Assist	£600	£600	£600	£600	£600
3. Apply	£700	£700	£700	£700	£700
4. Enable	£825	£825	£825	£825	£825
5. Ensure / Advise	£900	£900	£900	£900	£900
6. Initiate / Influence	£1,200	£1,200	£1,200	£1,200	£1,200
7. Set Strategy / Inspire	£1,300 – £1,750	£1,300 – £1,750	£1,300 – £1,750	£1,300 – £1,750	£1,300 – £1,750

- *Final SFIA level selection will be agreed based on role scope, accountability and delivery complexity.*
- *Rates may vary for blended teams or outcome-based Statements of* Work.

Rate Card standards

- Consultant working day: 8 hours, exclusive of travel and lunch
- Working week: Monday to Friday, excluding UK public holidays
- Travel and subsistence: Included for primary work location; travel and subsistence will apply for work conducted outside of primary location
- Professional indemnity insurance: Included in day rate

Tile Hill applies the Skills Framework for the Information Age (SFIA) to ensure transparent, consistent and fair role definition and pricing across all G-Cloud services. SFIA levels are determined by assessing the autonomy, influence, complexity and business skills required for each role, rather than job title alone. We work with buyers to agree the appropriate SFIA level at the outset of an engagement, based on the scope, accountability and delivery context of the role. This approach ensures clarity on expectations, value for money, and alignment between capability, responsibility and day rate throughout the contract.

SFIA Level	Autonomy	Influence	Complexity & Business Skills
1. Follow	Works under close supervision. Uses little discretion and seeks guidance in most situations.	Interacts with immediate colleagues only.	Performs routine tasks in a structured environment. Demonstrates basic communication skills and an organised approach to work.
2. Assist	Works under routine supervision. Uses limited discretion to resolve issues.	Interacts with and may influence immediate colleagues.	Performs a range of tasks in structured environments. Uses appropriate tools and methods and plans own work within short time horizons.
3. Apply	Works under general supervision. Uses discretion to resolve complex problems and determines when to escalate.	Influences team members and works with customers and suppliers at an operational level.	Performs a broad range of non-routine tasks. Demonstrates analytical problem solving, effective communication and planning skills.
4. Enable	Works under general direction within a clear framework of accountability. Exercises substantial personal autonomy.	Influences peers, teams and customers at an account or programme level.	Performs complex technical or professional work. Selects appropriate standards and methods and plans work to meet quality and time objectives.
5. Ensure / Advise	Works under broad direction. Fully accountable for own work and the work of others.	Influences organisation-wide decisions, customers, suppliers and peers.	Performs a wide range of complex activities. Provides authoritative advice, applies fundamental principles and manages significant risk.
6. Initiate / Influence	Has defined authority and responsibility for a significant area of work.	Influences policy, strategy and senior stakeholders internally and externally.	Performs highly complex work. Contributes to strategy, assesses risk and applies advanced technical and leadership skills.
7. Set Strategy / Inspire	Has authority and accountability at the highest organisational level.	Influences organisations, policy and the wider industry.	Sets strategy and leads transformational change. Applies the highest level of leadership, strategic thinking and business acumen.

How to get in touch

For further details on our services or to discuss further how we may support you, please contact a member of our team:

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