

Welford IAG[®]

Welford Identity & Access Governance (IAG)

Pricing Document

Lot 2: iSaaS
G-Cloud 15
2026

Overview

This pricing document provides list pricing for Welford SaaS services under Lot 2b (Software as a Service). Pricing is subscription-based and provided as bands for transparency. An Order Form/Call-Off Contract will confirm the final quantities, term and options.

Definitions

Managed Identity: a named user/account onboarded into Welford IAG and governed by its workflows, policies, logging and evidence.

Subscription terms

Managed Identity: a named user/account onboarded into Welford IAG and governed by its workflows, policies, logging and evidence.

- ✓ **Billing:** Monthly or Annual (annual prepay discount applies).
- ✓ **Minimum term:** 12 months (unless otherwise agreed in the Order Form).
- ✓ **Free trial:** 30 days on request (time-limited evaluation; non-production use).

Discounts

- ✓ **Educational organisations:** 10% discount on SaaS subscription fees (eligibility verification may apply).
- ✓ **Annual prepay:** 10% discount on SaaS subscription fees.
- ✓ **Volume discount:** reflected in the pricing bands below.

Welford Identity & Access Governance (IAG) – SaaS pricing

Pricing unit: per Managed Identity per month. All user roles (requesters, approvers, auditors and administrators) are included for onboarded Managed Identities, subject to fair use and role-based access control.

Managed identity band	Price per managed identity / month	Notes
1 – 250	£15.00	All-in governance + privileged access governance + JIT/time-bound access + audit evidence.
251 – 1,000	£12.00	Volume pricing
1,001 – 5,000	£9.00	Volume pricing
5,001+	On request	Pricing based on scale and integration scope

Included (high level):

- ✓ Access request and approval workflows.
- ✓ Just-in-time (JIT) and time-bound access with automatic expiry/revoke.
- ✓ Privileged access governance and audit-ready evidence.
- ✓ Just-In-Time Password-less Linux access (no standing keys/certs).
- ✓ Automated provisioning/de-provisioning where integrated; ticket-orchestrated fulfilment where automation not supported.
- ✓ Dashboards, reporting and standard exports.

Professional services and support add-ons

These services are optional and priced separately unless included in the Order Form.

Item	Unit price (Excl. VAT)	Unit	Notes
Onboarding / implementation (remote)	£2,000	One-off per tenant	Tenant setup, admin training, initial configuration
Integration setup	£1,500	One-off per target system	Complexity dependent; buyer access required
Data import / migration assistance	£750	Per day	Time & materials
Onsite workshop / training	£1,250 + expenses	Per day	By agreement
Enhanced Support (08:00– 20:00 Mon–Fri)	£250	Per tenant / month	Phone for P1/P2 during enhanced hours; scope in Order Form
24x7 P1 Incident Response	From £1,000	Per tenant / month	Acknowledge/triage ≤60 mins; 24x7 phone/on-call for P1 incidents only; scope/limits in Order Form.

What's included and exclusions

These services are optional and priced separately unless included in the Order Form.

- ✓ **Included:** SaaS access, standard updates, standard support via ticketing/email during UK business hours.
- ✓ **Excluded unless purchased:** bespoke development, complex custom integrations, dedicated environments, onsite services, premium/24x7 support.
- ✓ **Buyer responsibilities:** provide required access/credentials for integrations, nominate administrators, and comply with system requirements.

Ordering and invoicing

Ordering is via Digital Marketplace in accordance with the G-Cloud Call-Off process. An Order Form/Call-Off Contract will confirm the services, quantities, term, and any agreed options. Invoicing is monthly or annually as agreed; VAT will be added where applicable.



For more information, please contact us at +44 203 442 0741
E-mail: info@welfordsystems.com
or visit us online at www.welfordsystems.com

© 2026 Welford Systems Limited. All rights reserved. Welford Systems and the Welford Systems logo are trademarks of Welford Systems Limited in the UK and/or other countries. All other trademarks are the property of their respective owners.