

PharmaEthical Services — SaaS R&D Delivery Day Rates (UK)

Purpose

This pricing schedule covers PharmaEthical's professional services for research, discovery, design, build, and delivery of a SaaS application. Rates are **per person, per day**, based on **UK-based delivery**.

Commercial assumptions

- **Day rate basis:** 7.5 hours/day, Monday–Friday, UK business hours.
- **Engagement model:** time & materials (T&M) unless a fixed-scope SOW is agreed.
- **VAT:** All rates **exclude VAT** (added at the prevailing rate).
- **Minimum booking:** 5 days per resource (can be mixed across roles).
- **Remote delivery included** as standard; on-site available (expenses apply).

Day rates (UK delivery)

Role	Typical responsibilities	Day rate (GBP)
Business Analyst (BA)	Discovery, requirements, user stories, process mapping, acceptance criteria, backlog grooming	£650/day
Senior Business Analyst / Product Analyst	Complex domain discovery, prioritisation, MVP definition, stakeholder workshops, benefits mapping	£800/day
Project Manager (PM)	Delivery governance, RAID, plan & dependency management, status reporting, budget tracking	£700/day
Senior PM / Programme Lead	Multi-workstream delivery, supplier coordination, senior governance, delivery assurance	£900/day
Product Manager (Product Lead)	Product strategy, roadmap, value proposition, GTM alignment, metrics/OKRs	£950/day
Solution Architect	Target architecture, cloud patterns, security-by-design, NFRs, integration design	£1,050/day

Role	Typical responsibilities	Day rate (GBP)
UX/UI Designer	User research, journeys, wireframes, prototypes, UI design system	£700/day
Tech Lead (Full-stack)	Technical leadership, code standards, reviews, architecture decisions, delivery acceleration	£1,000/day
Software Developer (Mid-level)	Feature build, API/UI development, unit tests, CI/CD contributions	£750/day
Software Developer (Senior)	Complex build, performance, scalability, mentoring, integration work	£950/day
QA Engineer (Manual)	Test plans/cases, exploratory testing, UAT support, defect management	£550/day
QA Automation Engineer	Automated test frameworks, CI test integration, regression suites	£750/day
DevOps / Cloud Engineer	AWS setup, IaC, CI/CD pipelines, monitoring, scaling, release engineering	£900/day
Security Engineer (AppSec)	Threat modelling, secure SDLC controls, security testing, remediation guidance	£1,050/day
Data Engineer	Data modelling, pipelines, reporting foundations, analytics enablement	£900/day

What's included in the day rate

- Delivery time for the named specialist
- Standard collaboration (Teams/Zoom), routine meetings
- Use of PharmaEthical delivery templates (backlog, RAID, status reporting, test artefacts where relevant)
- Standard tooling within our environment (e.g., documentation templates).
If you require work inside your tooling (Jira/Azure DevOps/GitHub, etc.) we can accommodate.

Not included (charged at cost where applicable)

- On-site travel, accommodation, subsistence

- Specialist 3rd-party licences/tools required specifically for your engagement
 - Penetration testing by an external CREST provider (can be arranged)
 - Cloud infrastructure/runtime costs (AWS/Azure/GCP) unless explicitly included in SOW
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Typical team packs (optional, for budgeting)

These are indicative starting points; we'll tailor to your scope.

1) Discovery & MVP Definition (2–4 weeks)

- BA (10–20 days), UX/UI (5–10 days), Solution Architect (3–5 days), PM (5–10 days)

2) MVP Build Sprint Team (6–12 weeks)

- Tech Lead (10–30 days), 2× Developers (each 30–60 days), QA (15–30 days), DevOps (5–15 days), PM (10–20 days), BA (5–15 days)

3) Scale & Harden (ongoing)

- Senior Developer/Tech Lead, DevOps, AppSec, QA Automation on a rolling basis
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Commercial terms (standard)

- **Invoicing:** monthly in arrears (or weekly for shorter engagements)
- **Payment terms:** net 14 days (can be adjusted by agreement)
- **Notice to change/cancel bookings:** 5 business days to avoid charges for reserved capacity
- **Rate review:** rates reviewed annually (or for long programmes >6 months)