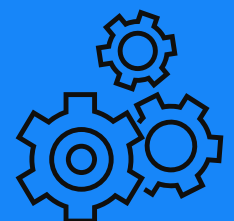
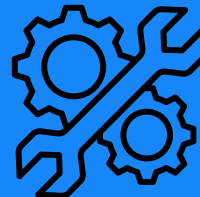
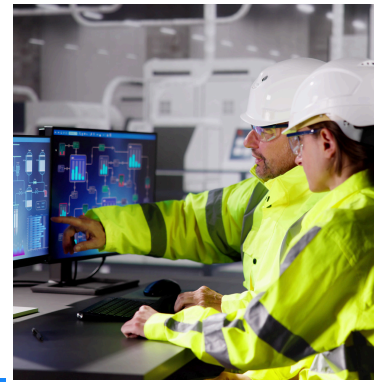


G-Cloud 15 Pricing Document

IBM® Engineering
Lifecycle Management
on SaaS



Pricing Model Overview

IBM® Engineering Lifecycle Management (ELM) SaaS is priced on a subscription basis using a per-user, per-month charging model. Buyers subscribe to a committed number of either authorised or concurrent users for the duration of the contract term.

Subscriptions are available for contract terms of 12, 24, 36, 48 or 60 months, subject to minimum user commitments.

Example:

You subscribe to 100-users-per-month for 12 months.

- During month 1, 80 users are registered and they all login. You are charged for 100 subscribed users for the first month.
- During month 2, the number of registered users increases to 150 but only 110 login. You are charged for 100 subscribed users with an overage charge for 10 users. These 10 users are charged by using overage part numbers, which carry a 25% premium.
- During month 3, the number of registered users increase to 350 but only 95 users log in. You are charged for 100 subscribed users.

You can start with a minimum of 10 users a month for a commitment of 12 to 60 months.

You can't reduce the number of subscribed users during the term of your contract, such as starting with 205 users and then reducing the number of users to 150. You can cancel your subscription at the end of the contract term, and enter into a new subscription, with a lower number of users.

For full details on the IBM® Cloud/SaaS subscription model, see the service definition document.

Definitions

Authorised User (AU): A named user permitted to access the service. Pricing is based on the number of Authorised Users subscribed.

Concurrent User: The maximum number of users who can access the service simultaneously. Concurrency is a service configuration control and may be increased by agreement.

Minimum Commitment

The minimum order is 10 AUs with 5 concurrent users. Authorised User subscriptions can be increased during the contract but not reduced until renewal. Concurrency can be reviewed and adjusted where required.

Volume Discount

While standard pricing applies, we may consider discounts on a case-by-case basis depending on contract requirements, contract length, and overall service volume.



Indicative Subscription Pricing

The following tables show indicative pricing, excluding VAT. Final pricing and service configuration will be confirmed during pre-contract engagement based on buyer requirements.

For full subscription comparison, visit: <https://www.ibm.com/docs/en/engineering-lifecycle-management-suite/lifecycle-management/7.2.0>

IBM® ELM Base SaaS - Authorised User

Part Number	Description	Quantity Tier	Indicative Cost / Per user / Per Month
D1J4TLL	IBM Engineering Lifecycle Management Base SaaS per Authorized User Subscription per Month	1	£250.00
D1J4TLL	IBM Engineering Lifecycle Management Base SaaS per Authorized User Subscription per Month	51	£238.00
D1J4TLL	IBM Engineering Lifecycle Management Base SaaS per Authorized User Subscription per Month	201	£225.00
D1J4TLL	IBM Engineering Lifecycle Management Base SaaS per Authorized User Subscription per Month	1001	£213.00



IBM® ELM Extended SaaS - Authorised User

Part Number	Description	Quantity Tier	Indicative Cost / Per user / Per Month
D1J4ZLL	IBM Engineering Lifecycle Management Extended SaaS per Authorized User Subscription per Month	1	£286.00
D1J4ZLL	IBM Engineering Lifecycle Management Extended SaaS per Authorized User Subscription per Month	51	£272.00
D1J4ZLL	IBM Engineering Lifecycle Management Extended SaaS per Authorized User Subscription per Month	201	£261.00
D1J4ZLL	IBM Engineering Lifecycle Management Extended SaaS per Authorized User Subscription per Month	1001	£248.00



IBM® ELM Extended SaaS - Concurrent Licencing

Part Number	Description	Quantity Tier	Indicative Cost / Per Concurrent User / Per Month
D1TBLLL	IBM ELM Extended Concurrent Licence	1	£701.00
D1TBLLL	IBM ELM Extended Concurrent Licence	51	£677.00
D1TBLLL	IBM ELM Extended Concurrent Licence	201	£641.00
D1TBLLL	IBM ELM Extended Concurrent Licence	1001	£614.00
D1TBMML	IBM ELM Extended Plus Concurrent Licence	1	£883.00
D1TBMML	IBM ELM Extended Plus Concurrent Licence	51	£846.00
D1TBMML	IBM ELM Extended Plus Concurrent Licence	201	£798.00
D1TBMML	IBM ELM Extended Plus Concurrent Licence	1001	£774.00

Pay Per Use / Overage

When you subscribe to this Cloud Service, you select a user subscription level, and you can flex usage above your committed level. When you flex above your subscription level, you pay for active user use, above the subscription level as overage. This price is typically 25% more than the subscription price. You can avoid paying overage by subscribing to the same number of unique users that have access to the Cloud Service.

Optimise Engineering Daily Rates - Additional Service Cost

Prices exclude VAT

- Application Support - £1500 / day
- On-site Training - £499 / day
- Helpdesk Service - £1500 / day



Document Information

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