



G-Cloud 15 Service Definition Document

Cyber Security Posture Review

Executive Summary

A Cyber Security Posture Review is a comprehensive assessment of your organisation's current cyber security capabilities, risks, and resilience. An effective security posture spans people, processes, and technology, focusing on prevention, detection, response, and cyber resilience.

Our Security Posture Review Service assesses policies, processes, and platforms against industry best practice, producing a maturity score, identifying risks, and prioritising remediation to strengthen organisational security. It provides a clear view of how effectively your organisation can prevent, detect, and respond to cyber threats while meeting regulatory and industry requirements.

About Inductive Solutions

We are a specialist consultancy delivering Cyber Security, Red Teaming, Cloud FinOps, and Predictive Intelligence. Founded by a veteran, we bring a disciplined approach to complex government challenges.

Our team is built on three core pillars:

1. **Strategic Command:** We apply proven leadership principles to bring order to complex programmes.
2. **Cybersecurity:** We integrate security into the foundation of every service, not as an afterthought.
3. **Data Science & Insight:** We model outcomes using data and facts, providing certainty in decision making.

Social Value & Corporate Responsibility

We are committed to delivering value beyond the contract:

- **Veteran founded:** We bring the ethos of service and discipline to our engagements.
- **Disability Confident:** We are committed to recruiting diverse talent to ensure we have varied perspectives required to solve complex challenges.



- **Armed Forces Covenant Pledge:** We are in the process of submitting our Armed Forces Covenant Pledge to formalise our support to the Armed Forces community.
- **Women in STEM:** We actively promote gender diversity to close the skills gap in technical roles.
- **Net Zero:** We are on track to achieve Net Zero by 2030 through sustainable business architecture and remote-first working practices.

Service Overview

Our Security Posture Review Service assesses policies, processes, and platforms against industry best practice, producing a maturity score, identifying risks, and prioritising remediation to strengthen organisational security. The review identifies gaps in governance, processes, technology, and culture, delivering actionable recommendations. This service is ideal for organisations seeking assurance, prioritisation of improvements, or preparation for audits and compliance initiatives.

Features and Benefits

Service Features

- **Governance Assessment:** Reviewing existing policies, procedures, and accountability structures.
- **Technology Evaluation:** Assessment of technology, network security, endpoints, access management, and monitoring tools.
- **Risk Assessment & Gap Analysis:** Identification of vulnerabilities, threats, and areas of non-compliance.
- **Incident Readiness Review:** Evaluation of detection, response, and recovery capabilities.
- **Compliance Review:** Alignment check against relevant standards and frameworks (e.g., ISO 27001, NIST, GDPR, Cyber Essentials).
- **Culture Assessment:** Security awareness and culture assessment, evaluating staff knowledge and training.
- **Technical Scanning:** Network vulnerability scan, internal and external attack surface evaluation.
- **Firewall Review:** Firewall configuration and rule review.
- **Reporting:** Recommendations and a prioritised roadmap for improvement.

Service Benefits

- **Informed Decision Making:** Enables informed decision making with understanding of current cyber-security posture.
- **Vulnerability Identification:** Identification of gaps and vulnerabilities, reducing exposure to cyber threats.



- **Risk Mitigation:** Prioritised recommendations for risk mitigation and improvement.
- **Compliance Alignment:** Improves alignment with regulatory and industry standards, reducing compliance risks.
- **Incident Preparedness:** Enhance incident preparedness, minimising potential business impact.
- **Strategic Planning:** Support strategic planning, including cyber-security investments and roadmap development.
- **Stakeholder Confidence:** Increase confidence for stakeholders, including customers, partners, and regulators.
- **Security Culture:** Strengthen security culture across the organisation through awareness and insights.
- **Long-term Resilience:** Foundation for ongoing cyber maturity improvement, enabling sustainable, long-term resilience.

Our Methodology

Our methodology evaluates the organisation across people, processes, and technology to produce a maturity score and prioritised roadmap.

Governance, Risk & Culture

We conduct a governance and policy assessment, reviewing existing security policies, procedures, and accountability structures. This includes a security awareness and culture assessment to evaluate staff knowledge, training programs, and adherence to security best practices. We also perform a risk assessment and gap analysis to identify threats and non-compliance.

Technical Assessment & Control Evaluation

We perform a comprehensive technology and security controls evaluation, assessing network security, endpoints, access management, and monitoring tools. This includes specific technical activities such as network vulnerability scans (internal and external attack surface evaluation) and firewall configuration and rule reviews.

Readiness & Reporting

We conduct an incident readiness review to evaluate detection, response, and recovery capabilities. Finally, we deliver a detailed report highlighting strengths, weaknesses, and a prioritised roadmap for improvement to support strategic planning and investment.



Onboarding and Offboarding

Pre-boarding Process

To ensure compliance from the start of the engagement we follow a standard pre-boarding protocol in preparation for project delivery.

1. **Compliance & Contracting:** Exchange of Contracts, NDAs, and Statements of Work via secure digital signing to prevent administrative delays.
2. **Security Vetting:** Pre-submission of all consultant details to the Client Security Controller to ensure site and network access upon start of project.
3. **Technical Access:** We provide a prerequisite list of technical access requirements to allow the client to issue IT permissions.

Onboarding Process

Our Onboarding process is designed to ensure our team is operational and delivers value from Week 1, without administrative delays:

1. **Success Criteria & Scope:** A formal workshop to introduce the team, define specific outcomes, Key Performance Indicators (KPIs), and boundaries of the project.
2. **Communication Schedule:** We establish a clear routine for updates, agreeing on the exact format and timing of reports to ensure transparency.
3. **Stakeholder Mapping:** We identify key decision-makers and subject matter experts required for interviews and data gathering.
4. **Evidence Gathering:** We move immediately into discovery and access logs, billing data, or legacy documentation to establish a factual baseline.
5. **Early Value Delivery:** We aim to deliver an initial findings report within the first few weeks (if applicable to the project scope).

Offboarding & Knowledge Transfer

We plan for offboarding from the start of the engagement. Our goal is to leave the client capable of managing the service independently, ensuring sustainable long-term value.

1. **Knowledge Transfer:** We conduct structured handover sessions with permanent staff to explain strategies, operational processes, or maintenance requirements. We focus on upskilling your internal teams to ensure operational independence.
2. **Documentation & Deliverables:** We provide a full handover of all contractually agreed outputs.
3. **Intellectual Property:** While the Client owns the specific deliverables created for them and specified in the contract, Inductive Solutions retains ownership of its methodologies, models and all other Intellectual Property. We do not transfer our



proprietary internal tools or code libraries unless explicitly agreed to in the contract prior to the start of the engagement.

4. **Secure Data Deletion & Asset Return:** Upon project closure, we execute a secure data destruction process. Client data is permanently deleted from our systems in compliance with GDPR and government security standards, with a confirmation certificate provided if required. Any assets belonging to the client are dutifully returned.
5. **Closure Report:** We submit a final engagement report summarising the outcomes achieved, lessons learned, and recommended next steps.

Service Constraints & Requirements

- **Scope:** Services are subject to scope.

Service Levels & Support

Direct access to a dedicated technical contact.

Standard Support Hours

Our standard support hours are 9:00 - 17:00 GMT/BST, Monday to Friday (excluding UK Public Holidays).

Support is available via:

- **Email:** For general enquiries, reporting, and non-urgent issues.
- **Phone:** For urgent matters and immediate escalation.

Account Management

Every engagement is assigned a dedicated Programme Delivery Manager to ensure quality and alignment with strategic goals. Clients also have a direct escalation route to the Company Directors if required.

Security & Business Continuity

Security Vetting & Personnel

- **Clearance:** All consultants hold a minimum of BPSS (Baseline Personnel Security Standard) clearance. We can submit staff for SC (Security Check) and DV (Developed Vetting) clearances for sensitive engagements upon request, if sponsorship is provided by the Client.
- **Training:** All staff undergo regular security awareness training and data handling instruction.



Data Security and Encryption

- **Data Residency:** Client data is processed and stored within the United Kingdom and the European Union (EU), in full compliance with UK GDPR and the Data Protection Act 2018.
- **Data Sovereignty:** Strict Data Sovereignty (guaranteed processing and storage solely within the UK) is available upon request, subject to a minimum contract size.
- **Encryption:** We enforce strict encryption policy. All data is encrypted in transit and at rest to ensure confidentiality and integrity.
- **Secure Communication:** Standard email communication is secured via TLS. Enhanced End-to-End Encryption is available upon request, subject to a minimum contract size.
- **Accreditation:** We are Cyber Essentials certified, demonstrating our commitment to fundamental cybersecurity controls.

Business Continuity & Resilience

- **Cloud Native Model:** We operate a secure, cloud-native business model. We do not rely on physical on-premise servers or single-site infrastructure. This ensures that our services are resilient to physical site failures.
- **Remote Working:** Our systems and security architecture support secure remote working. In the event of a physical office disruption, our team can continue to deliver services remotely without operational downtime.
- **Backup & Recovery:** All critical business data is backed up securely in the cloud with redundancy to ensure data availability and rapid recovery.

Pricing

Pricing is directly linked to the Project Scope and complexity of the requirement.

- We work with the Client to define the specific deliverables and timeline.
- We estimate the resource effort required to deliver that scope.
- We apply the corresponding daily rates from our SFIA Rate Card to calculate the total engagement cost.

All daily rates are listed in our separate SFIA Rate Card (Skills Framework for the Information Age). Our daily rates are fully inclusive of all consultant overheads, equipment, software tools (except client systems), and insurance. We do not charge administrative fees.

Discounts

To deliver maximum value to the public sector, we offer the following discounts:

- **Educational Discount:** We offer a standard discount to schools, colleges, and universities (institutions with [.ac.uk](https://www.ac.uk) domains).



- **Volume Discounts:** Volume discounts are available for long-term engagements or large team deployments. These are applied on a sliding scale based on the total number of days purchased.