Framework Prices – Lot 2b (Software as a Service)

Service Name

Scaleout Edge Platform – SaaS Subscription

Units of Measure

Deployment Unit

One fully managed, single-tenant Software-as-a-Service (SaaS) deployment of the Scaleout Edge Platform, hosted and operated by the Supplier.

Each deployment is charged as a separate Unit.

Deployment Unit Capacity Limits

Each subscription unit includes one supplier-managed deployment including up to ten (10) TB of model and metadata storage capacity and 30-day backup retention.

Storage Expansion Unit

Provides an additional **5TB** of managed storage capacity for the same SaaS deployment.

Charged as a fixed annual Unit Price; £8000 per annum.

Multiple Storage Expansion Units may be purchased and applied to a single deployment.

Deployment Unit Prices (exclusive of VAT, per annum)

The Unit Price is determined by the selected capacity tier for each SaaS deployment:

Capacity Tier (Edge Nodes per Deployment)	Unit Price (£ per annum)
1–50 nodes	£75,000
51–200 nodes	£100,000
201–500 nodes	£125,000
501–2000 nodes	£150,000

All prices represent the **maximum annual charge per Unit**.

Edge Node - means any individual machine, device, sensor, or server authorized by Customer to run or connect to the Software

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What is Included in the Unit Price

Each SaaS subscription includes:

- Fully managed, single-tenant SaaS hosting
- Scaleout Edge Platform licence
- Platform maintenance and updates
- Access to new stable and experimental features as released
- Enterprise-grade support, included as part of the SaaS subscription
- Deployment hosted in a supplier-managed cloud VPC as part of the SaaS service

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Framework Discount (Lot 2b)

The following **Framework Discounts** apply to the **annual call-off contract value** (exclusive of VAT) in accordance with Framework Schedule 3:

Annual Call-Off Contract Value	Discount
Less than £250,000	0%
£250,000 – £500,000	5%
£500,001 – £1,000,000	10%
£1,000,001 – £2,500,000	15%
£2,500,001 – £5,000,000	20%
Over £5,000,000	25%

The Framework Discount is fixed for the duration of the Framework Contract Period.

Time-Limited Discounts

None.

Onboarding Costs

None. No Fixed Onboarding Costs apply for Lot 2b services.

Indexation

Framework Prices are **not subject to indexation**, in accordance with Framework Schedule 3.

Currency

All Framework Prices are expressed in **British Pounds Sterling (GBP)**.