

Product Name	Product Description
Graph Analyst Application - (Named Users)	Analyst Application (User Interface) credentials for named users with full global data access, federated searching across global data, pre-computed networks, graph analytics, and workflow automation tools.
Sayari Map - Platform License	Sayari Map uses an automated process to accurately map global sub-tier supply chains and identifies potential specific risk in each node as well as providing continuous monitoring with customizable features and settings based on the client's risk and compliance protocols. Platform license enables up to 10 named users to access full analytics and monitor Tier 1 suppliers, upstream supply chains mapped, and continuous monitoring. Platform license must be combined with additional purchase of Tier 1 Supplier Illumination & Risk Mappings to accommodate the volume of suppliers analysed and monitored.
Sayari Map - Supplier Volume Packages	Volume pricing for numbers of Tier 1 Suppliers analysed and continuously monitored in the Sayari Map platform. Each platform license enables up to 10 named users to access full analytics and monitor Tier 1 suppliers, upstream supply chains mapped, and continuous monitoring. Platform license must be combined with additional purchase of Tier 1 Supplier Illumination & Risk Mappings to accommodate the volume of suppliers analysed and monitored.
Negative News	Sayari's negative news tool for Graph, Map, and API users leverages real-time access to negative news articles to enable on-demand negative news screening across a variety of risk domains and jurisdictions worldwide. This tool complements Sayari's existing Acuris adverse media data.
Sayari Services: Standard Support	Customer Success Manager as direct contact, company onboarding and initial user training, on-going training (group), support related to software issues
Sayari Services: Professional Services	Sayari's teams of data scientists, intelligence analysts, and linguists are available to support our Government customers with tailored analytical investigations and data solutions to drive successful mission outcomes. These services are available to wrap around our product and technology subscriptions. Additional risk screening services include: 1.) Data Structure Support: Formatting data into a format more appropriate for risk analysis and compatible with Sayari's batch upload for risk triage. 2.) Review No-Hits: Detailed review of "no-hit" matches to identify the correct matching supplier entity or provide no-match rationale (i.e. missing data fields, incorrect business name, etc). 3.) Screening: Processing the data file through an initial risk review using the Sayari platform to identify initial risk hits against the precomputed Risk Factors. Repeat screening, adjudication, and reporting at an agreed upon cadence. 4.) Alert Adjudication: Analyse & adjudicate any risk hits based on agreed-upon risk threshold criteria. Compilation of adjudication results into a single spreadsheet for partner review.

	5.) Enhanced Due Diligence Reports: Generate executive reports summarizing risk identification methodology, the initial results of the risk screening and adjudication, as well as potential recommendations. 6.) Custom Executive Reporting: Analytical briefings and recommendations for senior stakeholders.
Bulk Data Implementation	To enable the successful deployment of Bulk data to our clients. We will provide: • Data dictionaries and other documentation • Up to 20 hours a month of technical discussion & support from a combination of a Services Consultant, Data Engineer and/or a DevOps Engineer • Integration support for our Bulk Data for building up to two connectors to client applications • API Lite (Bulk Data SDK)
API Implementation	Support to get the API up and running, provide documentation on the API and functionality, support two deployment discussion sessions on functionality with the client's technical team, support the writing of up to three scripts, and support the integration of data from Sayari's API into up to three existing client systems.
Reports Bundle	For clients who desire flexibility over report options to better align with requirements and streamline purchase options. Fees per report will be drawn down as they are used.
Workshop / Advanced Training	Interactive sessions designed to enhance skills and knowledge of Sayari's platform to increase analyst effectiveness, reduce time spent on information gathering, and increase analytical focus and mission impact. Topics could include developing workflows, deep dives into identifying supply chain risk, counter threat finance, product enhancements, and other common use cases across our client base.
FTE	Staff can be a combination of Program Managers, Analysts, Data or DevOps Engineers. Support could include: • Additional technical support for maintenance, sustainment and trouble shooting post deployment of API or Bulk Data. • Support platform functionality (e.g., Alert Adjudications, Data validation and visualization in the UI, Screening support, or Batch Uploads, target enrichment); surge support for time-sensitive requirements. • Analytical Data Engineers to manage customer requests, maintain operational excellence, enhance the data infrastructure, build systems to collect, manage and convert raw data into usable information, and make the data accessible to support mission requirements. • DevOps Engineers to work with developers to deploy and manage code changes and with operations staff to ensure systems run smoothly. This staff category will have a deep understanding of development and operations processes and a strong technical background to ensure success.

Enhanced Due Diligence	In-depth analysis that includes validating the accuracy of records, defining company types, domiciled country for Basel AML / CPI, entity resolution, risk analysis and visualization of beneficial owners, a review of management (directors, board members, etc.), risky trade relationships (suppliers, buyers), former and legacy relationships that present risk, analyst driven validation of content, adverse media / open source research on target entity, litigation items and UBO analysis (upstream ownership information).
Investigations / Network Analysis	Deep dive analysis on targets and networks of interest to identify ownership and control structures, relevant related parties and entity attributes, hidden risk, commercial activity, and other items that pose national security risks. * Source documentation retrieval for items outside of our platform may incur additional fees.
Global Data File	Delivery of Sayari's core global corporate ownership database for ingestion into Customer data warehouse and analytics system with quarterly data refreshes and updates. Data available in CSV, Parquet, or JSON formats. The data is distributed in two sets of files, one set for entities and one set for relationships between those entities. Both files include the indexed attributes that modify each given node or edge. The Sayari repository of 1.9 billion original source documents is not included with the global data file due to size constraints and may be easily accessed using our REST API.
REST API	Production credentials to the Sayari Graph REST API. Graph REST API enables Customer to run customized data enrichment services to process Client and Counterparty information, validate and match against Sayari reference data, enrich with additional identifiers, owners/directors/officers, and upstream ownership information. Product access is provided via API Credits that are consumed with each API call; currently there are 10 API endpoints that offer a variety of flexible search parameters as well as automation, new endpoints are expected throughout the year.
REST API Annual License & Support	Annual license fee for REST API access; includes sandbox testing account, technical onboarding, configuration, and integration support.

SKU	Item	Unit of Issue	Qty	Unit Price (GBP)	Annual Contract Value (GBP)
GA-GOV-1	Graph Analyst Application	Named Users	1	£21,807	£21,807
	Negative News Add On	Per Graph or Map Named User	1	£1,800	£1,800
MAP-PLATFORM	Sayari Map - Platform License	Up to 10 Users	1	£92,000	£92,000
MAP-1	Tier 1 Supplier Illumination & Risk Mapping	Tier 1 Suppliers (Up to)	1,500	£46	£69,000
MAP-2	Tier 1 Supplier Illumination & Risk Mapping	Tier 1 Suppliers (Up to)	5,000	£21	£105,000
MAP-3	Tier 1 Supplier Illumination & Risk Mapping	Tier 1 Suppliers (Up to)	10,000	£14	£140,000
GDF	Global Data File	Enterprise Division License	1	£1,200,000	£1,200,000
API-AF	REST API Annual License & Support	Single Client	1	£27,600	£27,600
API-1	REST API	API Credits	50,000	£2	£100,000
API-2	REST API	API Credits	100,000	£1	£100,000
API-3	REST API	API Credits	500,000	£1	£400,000
API-4	REST API	API Credits	1,000,000	£1	£680,000
Professional Services	Forward Deployed Engineer	Per Day	1	£1,800	
	Forward Deployed Analyst	Per Day	1	£1,600	
	Mission Success Support	Per Day	1	£1,500	
FTE	Professional Services FTE (Day Rate)		1	£1,600	
Packaged Service Products to Support API and Bulk Installation or Specific Mission Support	Advanced Training Package			£8,500	
	Hackathon (per day)			£16,000	
	API Integration SupportPackage			£34,000	
	Bulk Data Integration Package			£100,000	
	Level 1 Due Diligence Report	Per Report	1	£5,500	
	Complex Investigation/Network Assessment	Per Detailed Report	1	£13,000	
	Reports Bundle	Credits to mix Basic and Detailed Reports	1	£120,000	