



G-Cloud 15 Pricing: Microsoft Dynamics 365 Licensing

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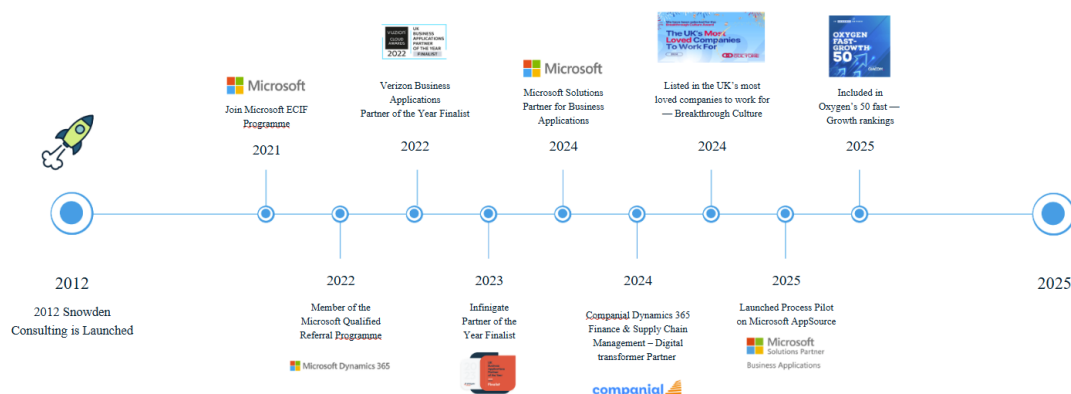
Introduction

SNCL is a Microsoft Partner, based in London. We help organisations of all sizes to maximise IT efficiencies through the use of Microsoft Dynamics 365 solutions. We work with you to deliver a bespoke, tailored solution that helps you achieve your goals.

This document provides information regarding G-Cloud 15 services for Microsoft Dynamics 365.

Company Overview

SNCL was founded in 2012 by Steve Snowden in the UK, who brought extensive experience in operations and change management from the pharmaceutical and construction sectors. During his career, Steve was involved in multiple Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) projects. Frustrated by poor implementations and delivery, he transitioned to his own Dynamics application consultancy. His aim has been to provide quality services with high-performing teams, and as a result he has selectively built up his organisation with best-in-class functional, technical, architectural, project, and change experts.



SNCL helps you get clarity fast and fix what matters most. Our client-centric model prioritises your unique challenges with solutions tailored to your needs. We are not just practitioners with deep certifications and industry knowledge, but highly experienced teams that translate our clients' business objectives to achieve results.

SNCL specialise in Microsoft Dynamics 365 (D365) Finance & Operations, a powerful ERP solution, but getting the most out of it requires the right partner. SNCL brings deep expertise in finance, supply chain, manufacturing, and retail to help you deploy and adapt D365 to your specific goals while fast-tracking transformation and reducing disruption.



SNCL is experienced in the provision of:

- Digital Transformation.
- Microsoft 365 design, implementation, training and deployment.
- Microsoft D365 ERP and CRM support services.
- Agile project and programme delivery in Waterfall, PRINCE2, MSP environments.
- Architectural vision and strategy.
- Data migration strategy and planning.

We have used our delivery experience to develop a catalogue of offerings and capabilities to migrate, modernise, transform and support technology, service, and application landscapes, to advise on changes to processes, ways of working and operating models.

Pricing Information

The specific Microsoft licensing costs will be determined by the subscribed services typically on a per user per month basis. Microsoft has its own pricing structure and is subject to change based on their pricing agreements.

Pricing information from Microsoft can be found on the following pages:

Azure: <https://azure.microsoft.com/en-gb/pricing/>

Microsoft 365: <https://www.microsoft.com/en-gb/microsoft-365/business/microsoft-365-plans-and-pricing>

- Education sector-specific pricing applies.
- All pricing information is quoted in pounds sterling (GBP) and prices are quoted exclusive of VAT at the applicable rate (unless otherwise stated) available at <https://www.gov.uk/vat-rates>
- The SFIA rate card defines capability-based pricing for Fuse CS services and is separately downloadable from the relevant service web page
- Prices quoted on the SFIA rate card represent the maximum rate charged for each SFIA level
- All prices are quoted without volume or combination discounts. These may apply if appropriate and will be subject to negotiation and agreement during the purchasing stage
- Pricing is also available on a fixed price outcomes basis, by deliverable/ milestone and can be negotiated on a case by case basis but is derived entirely from the published SFIA rate card for this Service.



Our Experience

"SNCL solved issues that our previous partners couldn't. Integration is finally smooth and scalable."

- John B, CIO

"Our procurement team estimated 3–4 months to assess ERP replacement options. SNCL delivered a full fit-gap and cost analysis in just weeks, and at no cost."

- Devan W, COO

"We delayed for years moving off our current ERP due to time and resource constraints. SNCL helped us clear the first big hurdle of defining requirements, and at very little effort on our part."

- Raphael S, CFO

"We cut our processing times by 50% on average, thanks to insights we didn't know we needed. SNCL helped us find the answers in weeks, and it didn't take my staff away from their day jobs."

- Mark S, CFO

Contact Details

If you would like to speak to us about your Microsoft Dynamics 365 requirements, please contact our team.

Email: contact@sncl.tech

