

# G-Cloud 15 Pricing Document

Supplier: Experienced Training Ltd (trading as PivotingToAI)

Service: Microsoft Copilot Training & Adoption

Lot: 3 (Cloud Support)

Date: 13 January 2026

## 1. Instructor-led training rates

| Service item                       | Description                                                                 | Constraints / notes                               | Unit price (ex VAT) |
|------------------------------------|-----------------------------------------------------------------------------|---------------------------------------------------|---------------------|
| Face-to-Face Core Training         | On-site delivery of standard Copilot curriculum.                            | Max 15 delegates. Daily rate (up to 7.5 hours).   | £2,500 per day      |
| Face-to-Face Sector Specific       | Tailored delivery using sector-specific scenarios and constraints.          | Max 15 delegates. Daily rate (up to 7.5 hours).   | £3,000 per day      |
| Virtual Facilitated Workshop       | Live interactive delivery via Microsoft Teams (or buyer-approved platform). | Max 15 delegates. Daily rate (up to 7.5 hours).   | £2,000 per day      |
| Virtual Large Audience (Town Hall) | Broadcast-style delivery for general awareness. Limited interaction.        | Unlimited attendees. Per session (up to 4 hours). | £3,500 per session  |

## 2. Advanced and leadership options

| Service item      | Description                                                                  | Constraints / notes                                    | Unit price (ex VAT) |
|-------------------|------------------------------------------------------------------------------|--------------------------------------------------------|---------------------|
| AI Manager Day    | Governance training for managers: checking output quality and governing use. | Max 6 delegates. Daily rate (up to 7.5 hours).         | £5,000 per day      |
| AI Agent Workshop | Hands-on workshop to configure and customise agents for specific roles.      | Max 8 delegates. Prerequisite: Core Course completion. | £2,500 per day      |

## 3. Digital assets (eLearning)

| Service item                | Description                                                                | Delivery / licence                                                            | Unit price (ex VAT) |
|-----------------------------|----------------------------------------------------------------------------|-------------------------------------------------------------------------------|---------------------|
| Standard eLearning          | Interactive SCORM course with practice simulations (generic context).      | Delivered as SCORM package for buyer's LMS. One-off organisational licence.   | £9,500 one-off      |
| Industry Specific eLearning | Sector-aligned SCORM course reflecting agreed regulatory and risk context. | Annual enterprise licence including annual content review and update release. | £12,000 per year    |

## 4. Commercial terms and assumptions

VAT: All prices exclude UK VAT (charged at the prevailing rate where applicable).

Travel and subsistence: Remote delivery has no travel costs. Onsite travel/subsistence are charged at cost (no markup) for delivery outside South Yorkshire.

Payment terms: 30 days from invoice date (unless the Call-Off Contract states otherwise).

Validity: Prices are valid for the duration of the G-Cloud 15 Framework.

Education pricing: No education discount; standard rates apply.

Notes: Optional follow-up clinics and additional support can be purchased using the relevant day rates above, unless otherwise agreed in writing.