

SERVICE DEFINITION DOCUMENT
CLOUD FINANCIAL MANAGEMENT SERVICES
ADDITION, VIA ADD PROJECT

- www.additionsolutions.co.uk
- www.addproject.co.uk

ABOUT OUR COMPANY

Building on our strong foundations as a global technical resourcing partner, Addition Solutions developed a dedicated consulting services division, **Add Project**.

Add Project leverages a worldwide network of experienced industry associates, deploying purpose-built, client-specific work packages that enable faster, more effective delivery across the full technology transformation lifecycle.



For over a decade, we have worked alongside senior public sector leaders on the most complex, technology-enabled change and a hard truth persisted across government: Technology investment continues to grow — but accountability for realised value does not.

The issue is not vision or funding. It is the gap between delivery and impact — created by constrained capacity, fragmented accountability, and risk-averse delivery models that optimise activity, not outcomes.

Add Project was built to disrupt that model.

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BESPOKE BY DESIGN



Our Three-Tiered Engagement Framework is designed to support at any stage of the transformation journey and to evolve as needs change.

It uses a flexible, modular approach so our clients get the right expertise, at the right time, without committing to more than they need – ensuring progress without excess cost, delay, or risk.

Clients stay in control by choosing the level of engagement that fits their goals, pace, and constraints.

This enables decisive action, sustained momentum, and smart investment – driving impact without overreach.

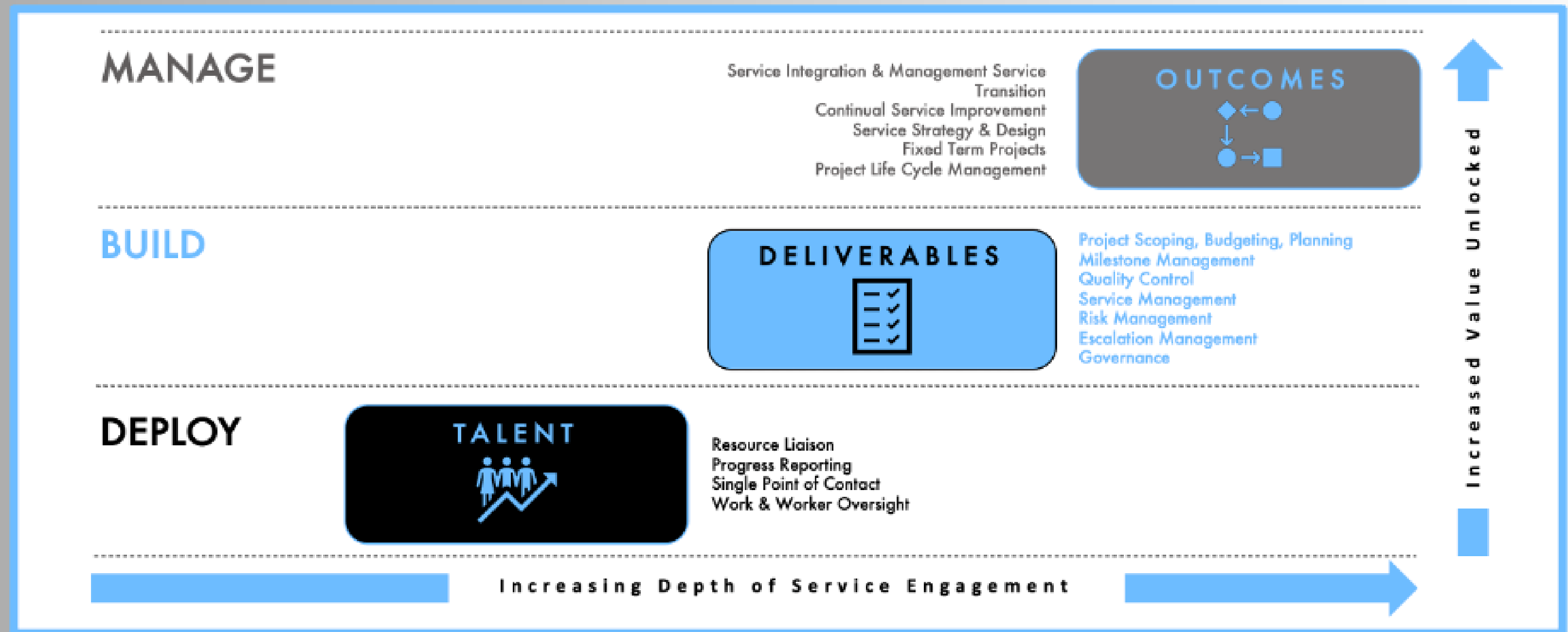
The framework is built to scale, making it easy to deepen or adjust support as priorities shift.

The result is a practical, adaptive partnership that focuses on measurable results and long-term impact, rather than short-term fixes.



WHAT TO EXPECT FROM OUR THREE-TIERED FRAMEWORK

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HOW WE SUPPORT

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DEPLOY gives fast access to specialist independent consultants, aligned to your priorities, with oversight on every engagement.

Includes:

- Resource onboarding & liaison
- Work assignment tracking
- Progress reporting
- Single point of contact
- Issue escalation & resolution

BUILD adds full project and delivery management to Deploy, ensuring consultants deliver the right work on time and at the right quality.

Includes everything in Deploy, plus:

- Scope & backlog management
- Budgeting & scheduling
- Milestone & dependency tracking
- Quality assurance & performance metrics
- Risk, issue & change management

MANAGE offers full delivery accountability, driving outcomes and optimizing performance across the entire lifecycle.

Includes everything in Deploy & Build, plus:

- Outcome ownership & KPI/OKR alignment
- Service & supplier management
- Continuous service improvement
- Operational reporting & executive dashboards
- Fixed-price / outcome-based engagements
- Full governance & compliance

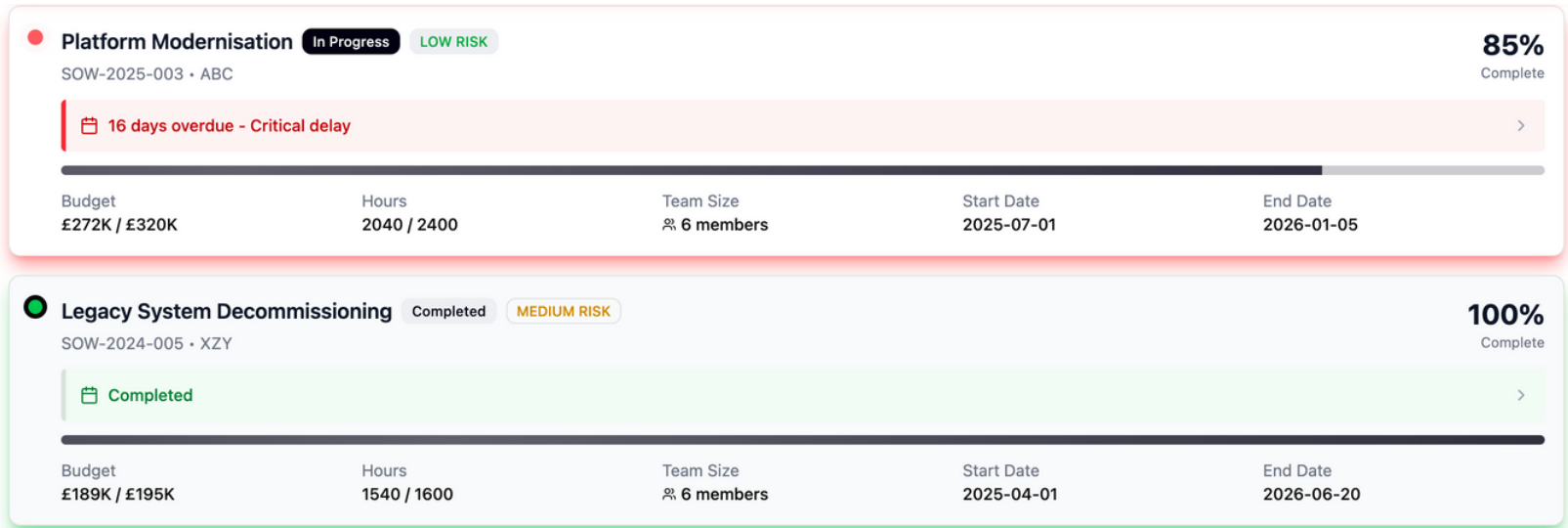
ENSURING MEASURABLE ADVANTAGE

Our AI-powered performance tracker gives you real-time clarity into consultant activity, deliverables, and value creation.

By continuously monitoring scope, milestones, and outcomes, it exposes risk early, enforces accountability, and eliminates costly surprises.

The result: fewer overruns, stronger performance, and confidence that every consultant, commitment, and investment is driving measurable, business impact.

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CLOUD FINANCIAL MANAGEMENT SERVICES

(FINOPS AND GREENOPS)

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Addition via Add Project delivers cloud financial management that controls spend and improves sustainability.

We combine FinOps and GreenOps to optimise costs, forecast demand, allocate charges fairly and reduce carbon impact through right-sizing, scheduling and efficient design—backed by clear governance, reporting and continuous optimisation.

CLOUD FINANCIAL MANAGEMENT SERVICES

(FINOPS AND
GREENOPS)

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Features

- FinOps operating model, roles, cadence and governance
- Cost allocation, tagging standards and chargeback/showback
- Budgeting, forecasting and scenario planning
- Unit economics and cost-to-serve reporting
- Spend anomaly detection and automated alerts
- Reserved capacity and commitment optimisation
- GreenOps baselining for cloud carbon and energy metrics
- Workload right-sizing, scheduling and utilisation improvement
- Policy-as-code guardrails for cost and sustainability
- Executive dashboards and monthly optimisation reviews

CLOUD FINANCIAL MANAGEMENT SERVICES

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Benefits

- Reduced cloud spend without compromising performance
- Predictable budgets and improved financial control
- Faster decisions through clear, trusted reporting
- Fair cost ownership across teams and services
- Fewer bill surprises with proactive alerts
- Improved ROI via optimised commitments and usage
- Lower carbon footprint from efficient cloud consumption
- Better compliance with sustainability and reporting goals
- Stronger stakeholder confidence through governance and transparency
- Continuous savings through an ongoing optimisation pipeline

CLIENTS WE'VE SUPPORTED



Government
Digital Service



Department for
Digital, Culture
Media & Sport



Ministry
of Defence



Department
for Education



FCDO Services



Home Office



HM Courts &
Tribunals Service



GCHQ



Ministry
of Justice



Department
for Work &
Pensions

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