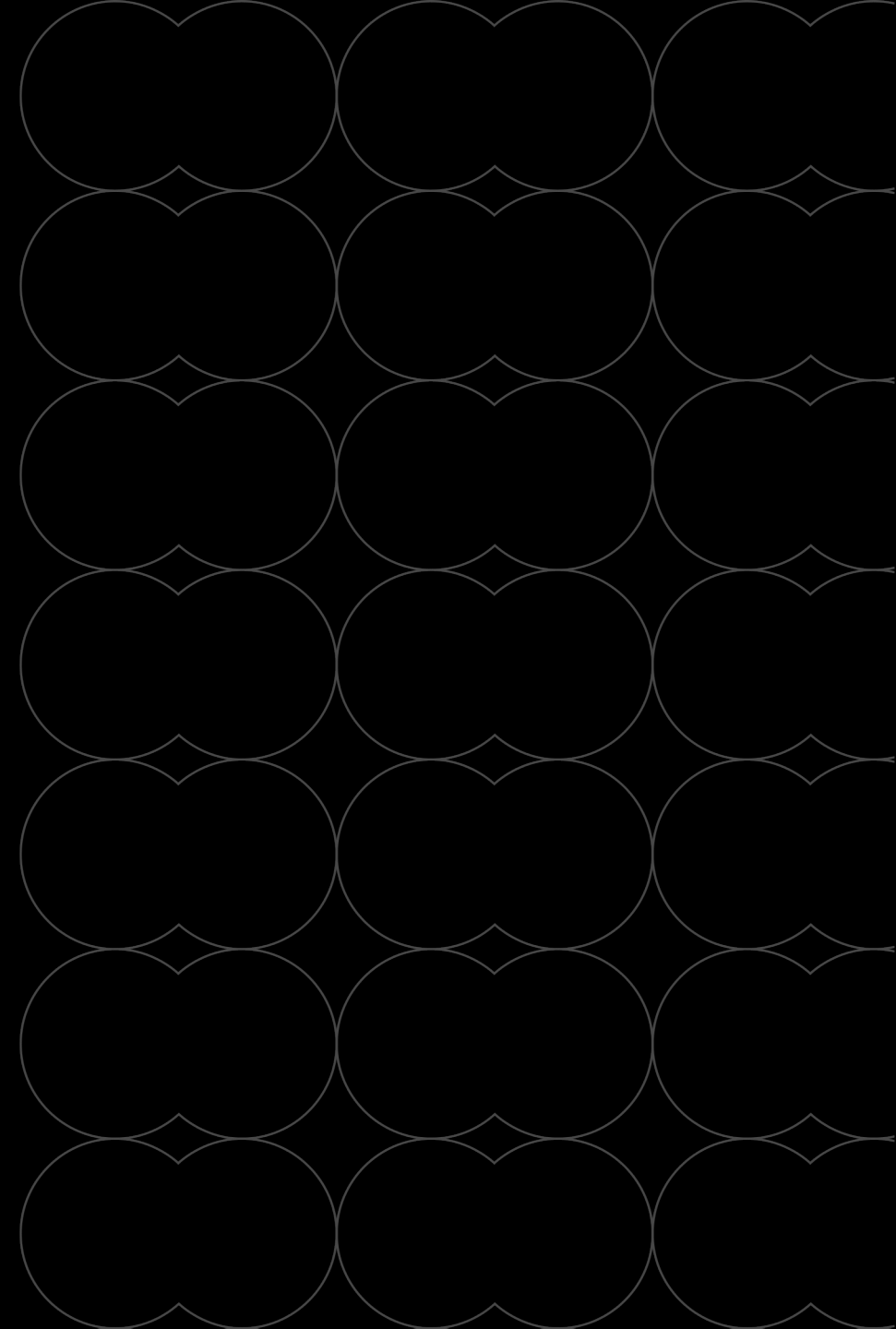


Emergn G-Cloud 15

Pricing



Summary of Day Rates

EMERGN LEVEL	SFIA	ONSHORE	NEARSHORE/EU
Associate	1-2	£827	£160 - £409
Specialist	3	£1049	£213 - £507
Senior	4	£1420	£302 - £700
Lead	5	£1667	£356 - £606
Head of	6	£1852	£400 - £800
CxO	7	£1950	£916 - £1150



Onshore Rate Card

JOB FAMILY	JOB ROLE	ROLE LEVEL	ONSHORE DAILY RATE GBP
Architecture roles	Data architect	1. Data architect	1420
		2. Senior data architect	1852
		3. Chief data architect	1950
Chief digital and data roles	Chief data officer	1. Chief data officer	1950
	Chief technology officer	1. Chief technology officer	1950
Product and delivery roles	Business analyst	1. Trainee business analyst	N/A
		2. Junior business analyst	827
		3. Business analyst	1049
		4. Senior business analyst	1420
		5. Lead business analyst	1667
		6. Head of business analysis	1852
	Delivery manager	1. Associate delivery manager	827
		2. Delivery manager	1049
		3. Senior delivery manager	1420
		4. Head of (Agile) delivery management	1852
	Digital portfolio manager	1. Digital portfolio analyst	1049
		2. Digital portfolio manager	1420
		3. Senior digital portfolio manager	1667
		4. Head of portfolio	1852
	Product manager	1. Associate product manager	827
		2. Product manager	1049
		3. Senior product manager	1420
		4. Lead product manager	1667
		5. Head of product	1852
	Programme delivery manager	1. Programme delivery manager	1667
	Service owner	1. Service owner	1852
User-centred design roles	Technical writer	1. Technical writer	576
		2. Lead technical writer	716



Nearshore/EU Rate Card – Architecture

JOB FAMILY	JOB ROLE	ROLE LEVEL	OFFSHORE DAILY RATE GBP
Architecture roles	Business architect	1. Trainee business architect	329
		2. Associate business architect	409
		3. Business architect	507
		4. Lead business architect	569
	Data architect	1. Data architect	507
		2. Senior data architect	569
		3. Chief data architect	916
	Enterprise architect	1. Enterprise architect	409
		2. Senior enterprise architect	507
		3. Lead enterprise architect	569
		4. Principal enterprise architect	800
	Solution architect	1. Associate solution architect	329
		2. Solution architect	409
		3. Senior solution architect	507
		4. Lead solution architect	569
		5. Principal solution architect	800
	Technical architect	1. Associate technical architect	329
		2. Technical architect	409
		3. Senior technical architect	507
		4. Lead technical architect	569
		5. Principal technical architect	800



Nearshore/EU Rate Card – Data & Digital

JOB FAMILY	JOB ROLE	ROLE LEVEL	OFFSHORE DAILY RATE GBP
Chief digital and data roles	Chief data officer	1. Chief data officer	1150
	Chief technology officer	1. Chief technology officer	1150
Data roles	Analytics engineer	1. Trainee analytics engineer	311
		2. Analytics engineer	356
		3. Senior analytics engineer	400
		4. Lead analytics engineer	462
		5. Head of analytics engineering	622
	Data analyst	1. Associate analyst	311
		2. Data analyst	382
		3. Senior data analyst	444
		4. Principal data analyst	489
	Data engineer	1. Data engineer	356
		2. Senior data engineer	400
		3. Lead data engineer	462
		4. Head of data engineering	622
	Data governance manager	1. Data governance manager	507
		2. Lead data governance manager	569
		3. Head of data governance	800
	Data scientist	1. Trainee data scientist	196
		2. Associate data scientist	196
		3. Data scientist	311
		4. Principal data scientist	400
		5. Lead data scientist	533
		6. Head of data science	622
	Machine learning engineer	1. Senior machine learning engineer	400
		2. Lead machine learning engineer	533
	Performance analyst	1. Associate performance analyst	311
		2. Performance analyst	382
		3. Senior performance analyst	444
		4. Lead performance analyst	489
		5. Head of performance analysis	622



Nearshore/EU Rate Card – IT & Product

JOB FAMILY	JOB ROLE	ROLE LEVEL	OFFSHORE DAILY RATE GBP
IT operations roles	Infrastructure engineer	1. Associate infrastructure engineer	267
		2. Infrastructure engineer	329
		3. Senior infrastructure engineer	400
		4. Lead infrastructure engineer	551
		5. Principal infrastructure engineer	622
	Infrastructure operations engineer	1. Associate infrastructure operations engineer	267
		2. Infrastructure operations engineer	329
		3. Senior infrastructure operations engineer	400
		4. Lead infrastructure operations engineer	551
		5. Principal infrastructure operations engineer	622
	Problem manager	1. Problem analyst	302
		2. Problem manager	373
Product and delivery roles	Business analyst	1. Trainee business analyst	222
		2. Junior business analyst	222
		3. Business analyst	302
		4. Senior business analyst	373
		5. Lead business analyst	444
		6. Head of business analysis	622
	Delivery manager	1. Associate delivery manager	373
		2. Delivery manager	462
		3. Senior delivery manager	533
		4. Head of (Agile) delivery management	622
	Digital portfolio manager	1. Digital portfolio analyst	373
		2. Digital portfolio manager	462
		3. Senior digital portfolio manager	533
		4. Head of portfolio	622
	Product manager	1. Associate product manager	N/A
		2. Product manager	N/A
		3. Senior product manager	700
		4. Lead product manager	N/A
		5. Head of product	N/A



Nearshore/EU Rate Card – Software Dev

JOB FAMILY	JOB ROLE	ROLE LEVEL	OFFSHORE DAILY RATE GBP
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	1. Tester (QAT)	160
		2. QAT analyst	267
		3. Senior QAT analyst	302
		4. Lead QAT analyst	356
	Test engineer	1. Tester (test engineer)	249
		2. Test engineer	284
		3. Senior test engineer	391
		4. Lead test engineer	444
	Test manager	1. Test manager	444
		2. Head of test	622
Software development roles	Development operations (DevOps) engineer	1. Apprentice DevOps engineer	267
		2. Junior DevOps engineer	267
		3. DevOps engineer	329
		4. Senior DevOps engineer	400
		5. Senior DevOps engineer - management	440
		6. Lead DevOps engineer	551
		7. Lead DevOps engineer - management	606
		8. Principal DevOps engineer	622
		9. Principal DevOps engineer - management	684
	Frontend developer	1. Apprentice frontend developer	178
		2. Junior frontend developer	178
		3. Frontend developer	213
		4. Senior frontend developer	311
		5. Lead frontend developer	382
		6. Head of frontend development	622
	Software developer	1. Apprentice developer	178
		2. Junior developer	178
		3. Developer	231
		4. Senior developer	391
		5. Senior developer - management	430
		6. Lead developer	436
		7. Lead developer - management	479
		8. Principal developer	622
		9. Principal developer - management	684



Nearshore/EU Rate Card – Design

JOB FAMILY	JOB ROLE	ROLE LEVEL	OFFSHORE DAILY RATE GBP
User-centred design roles	Accessibility specialist	1. Junior accessibility specialist	267
		2. Accessibility specialist	311
		3. Senior accessibility specialist	373
		4. Head of accessibility	453
	Content designer	1. Associate content designer	267
		2. Junior content designer	267
		3. Content designer	311
		4. Senior content designer	373
		5. Lead content designer	453
		6. Head of content design	622
	Interaction designer	1. Associate interaction designer	267
		2. Junior interaction designer	267
		3. Interaction designer	311
		4. Senior interaction designer	373
		5. Lead interaction designer	453
		6. Head of interaction design	622
	Service designer	1. Associate service designer	267
		2. Junior service designer	267
		3. Service designer	311
		4. Senior service designer	373
		5. Lead service designer	453
		6. Head of service design	622
	Technical writer	1. Technical writer	329
		2. Lead technical writer	409
	User researcher	1. Associate user researcher	267
		2. Junior user researcher	267
		3. User researcher	293
		4. Senior user researcher	329
		5. Lead user researcher	356
		6. Head of user research	622



Fixed-price offerings

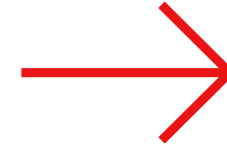
- All Lot 3 service offerings are offered on a T&M basis, scaled to client demand.
- In addition, our learning-focused service, *Product Management Capability Building*, includes some fixed-price learning pathways built on Emergn's experience and intellectual property.
- Each learning pathway is comprised of an instructor-led cohort of up to 12 people, runs for up to 12 weeks, and is offered at a fixed priced of £49,500 (excluding VAT).
- The learning pathways offered comprise:
 - Product Manager Pathway
 - Agile Practitioner Pathway
 - Leadership Education Pathway



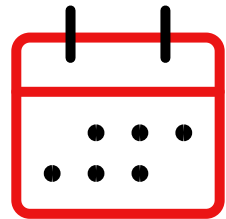
Rate card standards



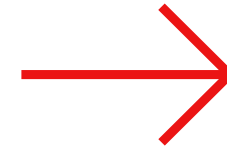
**WORKING
DAY**



7.5 hours
excluding breaks



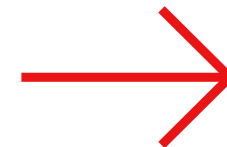
**WORKING
WEEK**



Monday to Friday
excluding national holidays



**OFFICE
HOURS**



9:00 – 17:00
Monday to Friday



THANK YOU
THANK YOU
THANK YOU
THANK YOU