



Fully Managed Shieldworkz OT Cyber Security Monitoring – Pricing (Per Device)

Pricing Model

Pricing is based on the number of monitored OT devices within the agreed service scope. A device is defined as an OT or ICS asset generating security telemetry.

Pricing is provided as a **monthly fully managed service subscription**. Redtail Consulting is responsible for implementation, configuration, operation, monitoring, incident coordination and reporting.

Maximum Catalogue Pricing (Excluding VAT)

Fully Managed 24x7 Service – Per Device Pricing

Device Count	Price per Device	Effective Discount	Maximum Monthly Price
Up to 50	£800.00	0%	£40,000
51-150	£760.00	5%	£114,000
151-300	£720.00	10%	£216,000
301-500	£680.00	15%	£340,000
Over 500	By agreement at call-off	Scaled from bands	By agreement

Prices shown are maximum catalogue prices. Final pricing is agreed at call-off based on confirmed device count and service scope.

XFLO Solutions Limited t/a Redtail Consulting