



Pricing document



1. Pricing Approaches

FPT Software aim to provide continuous value for money for our customers and our open to a variety of pricing approaches to best meet our customers needs. We are open to developing tailored and novel pricing mechanisms. This includes:

- Fixed price contracts
- Service fee-based contracts
- Time and materials
- Capped time and materials
- Risk / Gain share

The pricing approach to be used will be agreed in advance as part of our initial engagement and formalised in the Call-off contract. Where parties agree on time and material (including capped T&M) charges for a service, it shall be based on the applicable rate card contained within each Service Offering. Billing will occur monthly in arrears.

2. Volume Discount

FPT Software is open to exploring volume discounts depending on the size and length of each Call-off contract and/or Statement of Work. FPT Software will agree the appropriate models for each Call-off with the client.

3. Standards for Rate Card

The below standards apply to FPT Software's rate card:

- 7.5hr working day exclusive of lunch and travel.
- Monday to Friday working week, excluding national holidays.
- Office hours: 09:00am to 17:00pm Monday to Friday.

4. Contact Details

For further enquiries, contact AlexP@fpt.com



THANK YOU

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