



# Wiz Value Realisation Assessment

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Maximising Value, Optimisation & ROI Across the Microsoft Ecosystem  
Company 86 | [www.c86.tech](http://www.c86.tech)

## Executive Summary

The C86 (Company 86) Wiz Value Realisation Assessment is a comprehensive, business-led engagement designed to help organisations fully realise the value embedded within their Wiz technology estate. As Wiz continues to expand its capabilities across artificial intelligence, security, cloud, data, and IT modernisation, many organisations are unaware of full value from the features, functionality, and licensing already available to them and how to maximise this to meet business needs and reduce risk.

The C86 assessment moves beyond technical deployment and focuses on value realisation. It evaluates currently how Wiz capabilities are being adopted, integrated, and operationalised across people, process, and technology. The value realisation delivers tangible remediation recommendations, measurable business outcomes, financial efficiency, risk reduction, and optimisation.

## The Evolving WIZ & Technology Landscape

Technological advancement is occurring at an unprecedented pace. Within this rapidly evolving environment, the WIZ ecosystem continues to grow in both breadth and depth, delivering powerful capabilities across IT modernisation, artificial intelligence, automation, security, and data-driven decision-making.

Organisations are increasingly expected to adopt these technologies in an integrated, cost-efficient way, while also managing complexity, avoiding duplication, and ensuring strong governance. As WIZ solutions continue to converge, understanding where value is being realised — and where it is not — becomes critical.

A structured WIZ Value Realisation Assessment provides clarity on how WIZ technologies are being used today, how current licenses and deployments can be optimised, in some cases driving significant cost savings. The assessment identifies critical risks and vulnerabilities that if left unresolved could cause serious breaches, whilst the remediation recommendation ensure that future capabilities are leveraged securely and efficiently to support business growth and transformation.

## **Service Overview**

The WIZ Value Realisation Assessment provides a structured evaluation of the WIZ portfolio in use within an organisation. It identifies opportunities to reduce risk and critical vulnerabilities, maximise value across AI, security, productivity, and cloud services, while ensuring financial optimisation and alignment to the organisation's operating model.

## **Key Areas of Value Realisation**

### AI, Security & IT Modernisation

Evaluates how advanced wiz capabilities across cloud, AI, security, and modern infrastructure are being used to improve productivity, reduce risk, and modernise IT environments.

### Financial Optimisation & FinOps

Assesses WIZ licensing and service utilisation to identify and areas of cost optimisation, remove inefficiencies, and improve financial transparency and ROI.

### People, Process & Operating Model Alignment

Reviews how WIZ technologies are embedded into business processes, ways of working, and the IT operating model to ensure greater adoption, governance, and value delivery are optimised.

### Portfolio Rationalisation & Duplication Reduction

Identifies overlap between WIZ services and third-party tools, business adoption of license functionalities, these reviews highlight areas of opportunities to consolidate capabilities, simplify the technology estate, and identify cost savings.

## **Assessment Approach & Methodology**

The assessment follows a structured, value-led approach following C86's Assessment & Operating Model:

- Identify
  - Envisioning & Goal Definition – aligning Microsoft capability to business objectives and KPIs
- Define

- Current-State Analysis – reviewing usage, adoption, security maturity, and financial efficiency
- Execute
  - Gap Analysis & Optimisation – identifying underutilised features and missed value opportunities
  - ROI & Value Quantification – measuring benefits such as cost savings, productivity gains, and risk reduction
- Assure
  - Roadmap Definition – delivering a prioritised, phased value realisation roadmap

## Assessment Outcomes & Deliverables

- Executive-level value realisation summary
- Clear visibility of realised and unrealised Wiz value
- Quantified financial and productivity benefits
- Prioritised recommendations and optimisation opportunities
- A tailored roadmap for continuous value delivery

## Key Benefits

- Improved ROI from existing Wiz investments
- Reduced technology spend through consolidation and optimisation
- Stronger security posture using native Wiz capabilities
- Increased productivity through cloud, AI and automation enablement
- Better alignment between technology, operating model, and business outcomes

## Why C86?

C86 specialises in security, cloud, and IT transformation. Our WIZ Value Realisation Assessment is pragmatic, outcome-focused, and designed to help organisations unlock value, reduce waste, and build a modern, optimised, and future-ready WIZ environment.

## Contact Us

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