

## Proxximos Safer Care Pricing Summary

Proxximos has created an Infection Prevention & Control Solution to help prevent the costly and harmful spread of infection. This is built on a high precision real-time location & tracking system (RTLS). The Solution consists of an Application and an RTLS comprising static anchors, wearable tags & asset trackers. Proxximos can supply the RTLS or use an existing RTLS if already installed and sufficiently accurate enough.

### Infection Prevention & Control Solution (including asset tracking features)

This is priced per person or item tracked for the purpose of preventing the spread of infection. There are two components: a set-up charge and an ongoing subscription charge

| Component                                                                                                                                                  | Charge |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Set-Up Charge per person or item tracked for prevention of the spread of infection (includes RTLS infrastructure costs)                                    | £51.50 |
| Monthly Subscription Charge (Software-as-a-Service) per person tracked for prevention of the spread of infection (includes tags and tag replacement costs) | £14.90 |
| Monthly Subscription Charge (Software-as-a-Service) per asset tracked (includes tags and tag replacement costs)                                            | £7.90  |

## Data Feed from the RTLS to Systems supporting Other Use Cases

This assumes the RTLS is already in place and tracking the people or objects involved. Proxximos is providing a location data feed to another business service, and this is the cost of the data feed. Some use cases require more processing than others and hence the variation between them.

| Use Case                                                                             | Charge                   |
|--------------------------------------------------------------------------------------|--------------------------|
| Patient Flow                                                                         | £2 per patient per month |
| Bed Tracking                                                                         | £2 per bed per month     |
| Medical Device & Asset Tracking (including state management for workflow automation) | £2 per asset per month   |
| Improving Real-World AI Training Data Sets (including event analysis and reporting)  | £4 per person or object  |

## Example scenario pricing

| Scenario              |                                      | IPC     |       | Assets | Data Feed         |               |                  |               | Charges   |                     |
|-----------------------|--------------------------------------|---------|-------|--------|-------------------|---------------|------------------|---------------|-----------|---------------------|
| IPC Use Case          | Other                                | Patient | Staff |        | Patient Locations | Bed Locations | Extra Asset Feed | AI Event Data | Set-Up    | Annual Subscription |
| A: 300 bed hospital   | Nil                                  | 300     | 2,400 | -      | -                 | -             | -                | -             | £ 139,050 | £ 482,760           |
| B: 1,000 bed hospital | Nil                                  | 1,000   | 8,000 | -      | -                 | -             | -                | -             | £ 463,500 | £ 1,609,200         |
| C: 1,000 bed hospital | 6,000 Assets                         | 1,000   | 8,000 | 6,000  | -                 | -             | -                | -             | £ 463,500 | £ 2,178,000         |
| D: 1,000 bed hospital | 6,000 Assets + Patient Location Feed | 1,000   | 8,000 | 6,000  | 1,000             | -             | -                | -             | £ 463,500 | £ 2,180,000         |
| E: 1,000 bed hospital | 6,000 Assets + Bed Locations Feed    | 1,000   | 8,000 | 6,000  | -                 | 1,000         | -                | -             | £ 463,500 | £ 2,180,000         |
| F: 1,000 bed hospital | 6,000 Assets + Extra Asset Feed      | 1,000   | 8,000 | 6,000  | -                 | -             | 6,000            | -             | £ 463,500 | £ 2,190,000         |
| G: 1,000 bed hospital | 6,000 Assets + AI Event Data Feed    | 1,000   | 8,000 | 6,000  | -                 | -             | -                | 1,000         | £ 463,500 | £ 2,182,000         |

## Existing RTLS

If you already have a high precision RTLS solution in place, then Proxximos services will be available at a lower price point. Please contact us if this is the case.

## Economies of scale

For large deployments and where we can manage it as a programme, we would also likely be able to deliver economies of scale. This would be based on larger electronic production runs, efficiencies of install, and a likelihood Trust based IT staff may support the deployment. The preferred choice of deployment model, type and number of wearables required, and building/estate geographic coverage is normally discussed during detailed sales engagements rather than being ordered 'off-the-shelf'.

## Minimum order quantity

Minimum order quantity: 1,000 tags.

Minimum deployment density: 15 tags per 100 m<sup>2</sup>.

Deployments below either threshold require bespoke pricing.