



Appstrato SAM & ITAM Support

Pricing Approach

Appstrato offers flexible pricing options tailored to public sector needs. Prices are quoted transparently without Price on Application, price ranges, or “from” pricing. Our pricing model includes the following options:

1. **Standard Monthly Support**
A fixed monthly fee for a defined package of SAM & ITAM activities including compliance assessment, optimisation guidance, and regular reviews.
2. **Time-based Professional Support**
Day-rate or hourly engagements for specified advisory work, deep-dive assessments, or project-based tasks.
3. **Outcome-linked Pricing** *(Optional)*
Agreed gain-share arrangements may be offered where measurable financial benefits are realised through licence optimisation or cost avoidance. Terms and thresholds for gain-share are defined in the call-off contract.
4. **Additional Services**
Custom reporting, workshops, or on-site engagements can be provided at agreed rates.

All prices exclude VAT and are subject to public sector ordering and contract terms. Detailed unit pricing, volume discounts (if applicable), and any data extraction costs are included in the pricing sheet submitted alongside this document.