
ROI E-Solutions Ltd: Pricing Document

1. SFIA Rate Card (Consultancy & Implementation)

Our professional services are priced based on our Skills For the Information Age (SFIA) rate card. These rates apply to SAP BTP development, AI Wave Agent configuration, and mobile app deployment.

SFIA Level	Strategy & Architecture	Development & Implementation	Support & Operations
3. Apply	£550	£500	£450
4. Enable	£700	£650	£600
5. Ensure/Advise	£850	£800	£750
6. Initiate/Influence	£1,050	£950	£850

Rates are per consultant, per day (8 hours), exclusive of VAT and expenses.

2. Fixed-Price Packages

To provide budget certainty, we offer standardized "Quick-Start" packages:

- **SAP BTP Discovery & Setup: £4,500 (Fixed 5-day engagement)**
 - Includes: Account setup, Cloud Connector configuration, and 1x basic app deployment.
- **AI Wave Agent PoC: £9,000 (Fixed 10-day engagement)**
 - Includes: LLM integration, prompt engineering for 1x business process, and security hardening.

3. Managed Support Fees

Ongoing support for deployed solutions is billed monthly based on the complexity of the landscape:

- **Standard Support: £1,200 / month (8x5 coverage, P1 response < 4 hours).**
- **Premium Support: £2,500 / month (Extended hours, P1 response < 1 hour, monthly health checks).**

4. Volume & Educational Discounts

- **Long-term Commitment: 5% discount for contracts exceeding 12 months.**
- **Public Sector/Education: 10% discount for NHS and Educational institutions.**

5. Third-Party Costs

Please note that prices exclude direct licensing fees for SAP BTP, Azure, AWS, or OpenAI API usage. We provide a transparent estimate of these costs during the scoping phase.

Would you like me to create a "Skills For the Information Age (SFIA)" rate card template to accompany this pricing?