

PRICING

Customer Size	AIGuard		DataGuard		DeviceGuard		IdentityGuard		WatchGuard	
	RRP Per Annum		RRP Per Annum		RRP Per Annum		RRP Per Annum		RRP Per Annum	
	Business Hours	Extended Hours	Business Hours	Extended Hours	Business Hours	Extended Hours	Business Hours	Extended Hours	Business Hours	Extended Hours
Up to 100 Users	£27,000	£33,750	£27,000	£33,750	£22,000	£27,500	£20,000	£25,000	£21,000	£26,250
Up to 500 Users	£32,500	£40,625	£32,500	£40,625	£22,000	£27,500	£20,000	£25,000	£25,200	£31,500
Up to 1000 Users	£37,500	£46,875	£37,500	£46,875	£30,000	£37,500	£25,000	£31,250	£28,980	£36,225
Up to 2000 Users	£46,000	£57,500	£46,000	£57,500	£30,000	£37,500	£31,250	£39,000	£35,000	£43,750
Up to 3000 Users	£53,000	£66,250	£53,000	£66,250	£40,000	£50,000	£37,500	£46,875	£42,000	£52,500
Up to 4000 Users	£62,000	£77,500	£62,000	£77,500	£60,000	£75,000	£49,000	£61,250	£49,000	£61,250
Up to 5000 Users	£70,000	£87,500	£70,000	£87,500	£70,000	£87,500	£64,000	£80,000	£57,000	£71,250

SecureGuard for SMB			
Term			
1	2	3	
£44,000	£40,700	£37,400	

Regulatory Compliance Management									
RRP One-Off		RRP Per Annum		RRP Per Annum		RRP Per Annum		RRP Per Annum	
Set Up		Year 1		Year 2		Year 3		Year 3	
SMB <250	Enterprise >250	SMB <250	Enterprise >250	SMB <250	Enterprise >250	SMB <250	Enterprise >250	SMB <250	Enterprise >250
£15,000	£17,750	£35,000	£51,000	£29,000	£44,000	£29,000	£41,750		
£5,000	£5,850	£5,500	£9,750	£4,250	£7,950	£3,500	£7,250		
£15,000	£17,750	£24,500	£28,250	£24,500	£28,250	£24,500	£28,250		
£5,000	£5,850	£3,000	£6,250	£3,000	£6,250	£3,000	£6,250		

SECUREGUARD DISCOUNT MATRIX			
No. of Services Purchased	Term		
	1	2	3
	0%	7.50%	15%
	5%	12.50%	20%
	10%	17.50%	25%
	15%	22.50%	30%
5	20%	27.50%	35%

Compliance Module	RCM Licence Only	
	SMB <250	Enterprise >250
	£5,250.00	£10,500.00
	£6,350.00	£8,250.00
	£2,250.00	£2,250.00
	TBC	TBC
EU AI Act	TBC	TBC

*50% discount on second module added

Retained Expertise Pricing

	Essential	Elite
Ideal Client Profile	Mid-Size organisations needing regular support & assistance	Security-mature organisations needing strategic support / with complex needs
Minimum Annual Credit	£20,000	£40,000
PS Rate Card Discount	10% (applies to committed credit and any additional PS)	15% (applies to committed credit and any additional PS)
Practice Lead Review Meeting	2 Per Year (Maximum 2 hours, remote)	4 Per Year (Maximum 2 hours, remote)
SLA Engagement Time	8 Business Hours	4 Business Hours
Credit Application	Credits can be applied against any professional services including assessments, consulting, deployments, migrations, support in ALL practice areas	
Rollover Allowed (on renewal)	20%	20%