

Cloud Software Pricing

Introduction

Digital Modus Ltd has designed a suite of products aimed at the public sector and highly regulated organisations, all built on the Salesforce platform. All products are designed to enhance efficiency and provide better outcomes for all stakeholders.

Digital Modus has a core focus of working across these industries. Our key aim is to enable our customers to achieve great value when working with our products. We offer combination discounts when customers adopt multiple modules and commit to longer agreements.

Our minimum pricing for software products is based on a commitment of 1 year. Software as a Service (SaaS) subscriptions are paid annually in advance upon installation. All prices quoted in this document are exclusive of VAT, Professional/Implementation Services and any applicable expenses.

All Digital Modus products require an appropriately sized and licensed Salesforce instance (Org). Digital Modus can, if required, provide the underlying licenses as part of an overall procurement.

How we define the market

At Digital Modus, we ensure that our customers pay a price that is appropriate to their size and the complexity of the 'use case'. We have four price bands based on your organisation's overall annual spend. The table below defines the bands.

Banding	Spend Definition
Small	Total spend up to £100M per annum
Medium	Total spend of between £100M and £350M per annum
Large	Total spend of between £350M and £1BN per annum
Enterprise	Total spend over £1BN per annum

*M = £ Millions and BN =£ Billion

Module Combination Spend Discount

We offer discounts for commitment to our products, ensuring 'best value' for the public sector.

Number of products purchased	Discount applied to the combined annual fee
2	5%
3	10%
4	12.5%
5	15%
6	17.5%
7 or more	20%

The discount will be applied to the overall spend from the point at which the volume of product threshold is breached.

Extended product subscription commitment

In addition to our volume purchasing discount, we offer further discounts for commitment to a longer SaaS license agreement.

Minimum Commitment	Additional Discount
2 years	2.5%
3 years	5%
4 years	7.5%

Software Solutions

Supplier Relationship Management (SRM) – All modules

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Planning & Pipeline Management	£4,000	£8,000	£16,000	£20,000
Catalogue Management	£4,000	£8,000	£16,000	£20,000
Procurement	£4,000	£8,000	£16,000	£20,000
Supplier Management	£4,000	£8,000	£16,000	£20,000
Contract Management	£4,000	£8,000	£16,000	£20,000
Framework Management	£4,000	£8,000	£16,000	£20,000
Spend Analytics	£4,000	£8,000	£16,000	£20,000
Travel & Transport Management	£4,000	£8,000	£16,000	£20,000

In addition to these products, we offer a fully managed service that provides end-to-end 'Specification' to 'Spend Analytics' services. Please contact us for details.

Correspondence Management – All modules

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Ministerial Correspondence	£4,000	£8,000	£16,000	£20,000
Treat Official	£4,000	£8,000	£16,000	£20,000
Parliamentary Questions	£4,000	£8,000	£16,000	£20,000
Freedom of Information	£4,000	£8,000	£16,000	£20,000
Data Protection Requests	£4,000	£8,000	£16,000	£20,000
Environmental Information Regulations	£4,000	£8,000	£16,000	£20,000
Subject Access Requests	£4,000	£8,000	£16,000	£20,000
Complaints & Compliments	£4,000	£8,000	£16,000	£20,000

Omnichannel Customer Service Manager

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£10,000	£15,000	£20,000	£25,000
Forms package	£3,000	£4,500	£6,000	£7,500
BOTS package	£3,000	£4,500	£6,000	£7,500
Local Government Back Office Integrations (Per Integration)	£1,500	£1,500	£1,500	£1,500

Stakeholder Management

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£10,000	£15,000	£20,000	£25,000

Interactive Issue Reporting and Case Management

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£10,000	£15,000	£20,000	£25,000

Grant Application and Case Management Solution

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£10,000	£15,000	£20,000	£25,000

Local Government – Planning Solutions

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£4,000	£8,000	£16,000	£20,000

Local Government – Building Control

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£4,000	£8,000	£16,000	£20,000

Local Government – Land Charges

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£4,000	£8,000	£16,000	£20,000

Local Government – Housing

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£45,000	£65,000	£85,000	£105,000

Applicant Tracking System

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Applicant Tracking	£25,000	£45,000	£65,000	£100,000
Scheduling and Rostering (from)	£15,000	£25,000	£35,000	£45,000

Adults Social Care

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£45,000	£65,000	£85,000	£105,000

Children's Social Care

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£45,000	£65,000	£85,000	£105,000

Regulatory Services, Environmental Health and Licensing

MODULE	Customer Size			
	Small	Medium	Large	Enterprise
Core Solution	£4,000	£8,000	£16,000	£20,000

