



# Pricing Document

## NatQuest – SFIA-Based Rate Card (Lot 3: Cloud Support Services)

| SFIA Level                | Strategy & Architecture (£/day) | Change & Transformation (£/day) | Development & Implementation (£/day) | Delivery & Operation (£/day) | People & Skills (£/day) | Relationships & Engagement (£/day) |
|---------------------------|---------------------------------|---------------------------------|--------------------------------------|------------------------------|-------------------------|------------------------------------|
| 1. Follow                 | 428                             | 428                             | 428                                  | 428                          | 428                     | 428                                |
| 2. Assist                 | 473                             | 473                             | 473                                  | 473                          | 473                     | 473                                |
| 3. Apply                  | 563                             | 563                             | 563                                  | 563                          | 563                     | 563                                |
| 4. Enable                 | 653                             | 653                             | 653                                  | 653                          | 653                     | 653                                |
| 5. Ensure / Advise        | 743                             | 743                             | 743                                  | 743                          | 743                     | 743                                |
| 6. Initiate / Influence   | 855                             | 855                             | 855                                  | 855                          | 855                     | 855                                |
| 7. Set Strategy / Inspire | 1,346                           | 1,346                           | 1,346                                | 1,346                        | 1,346                   | 1,346                              |

### NatQuest Commercial Rate Assumptions and Pricing Compliance

- **Standard working day:** Up to 8 hours of professional service, excluding breaks and travel time.
- **Working pattern:** Monday to Friday, excluding UK public holidays.
- **Core service hours:** 09:00 to 17:00 (UK local time), unless otherwise agreed at call-off.
- **Framework pricing:** All rates shown are **maximum framework prices** and may not be exceeded.
- **Call-off flexibility:** NatQuest may offer **lower rates or blended team pricing** at call-off to support value for money.
- **Price integrity:** No uplift is applied for risk, contingency, or inflation.
- **Framework compliance:** Rates fully comply with **Framework Schedule 3 (Framework Prices)**.
- **Travel:** Charged in line with the contracting authority's approved travel and subsistence policies.
- **Mileage:** Reimbursed in accordance with agreed travel arrangements and applicable public sector rates.
- **Insurance:** Professional Indemnity Insurance is maintained and covered within day rates or agreed service charges