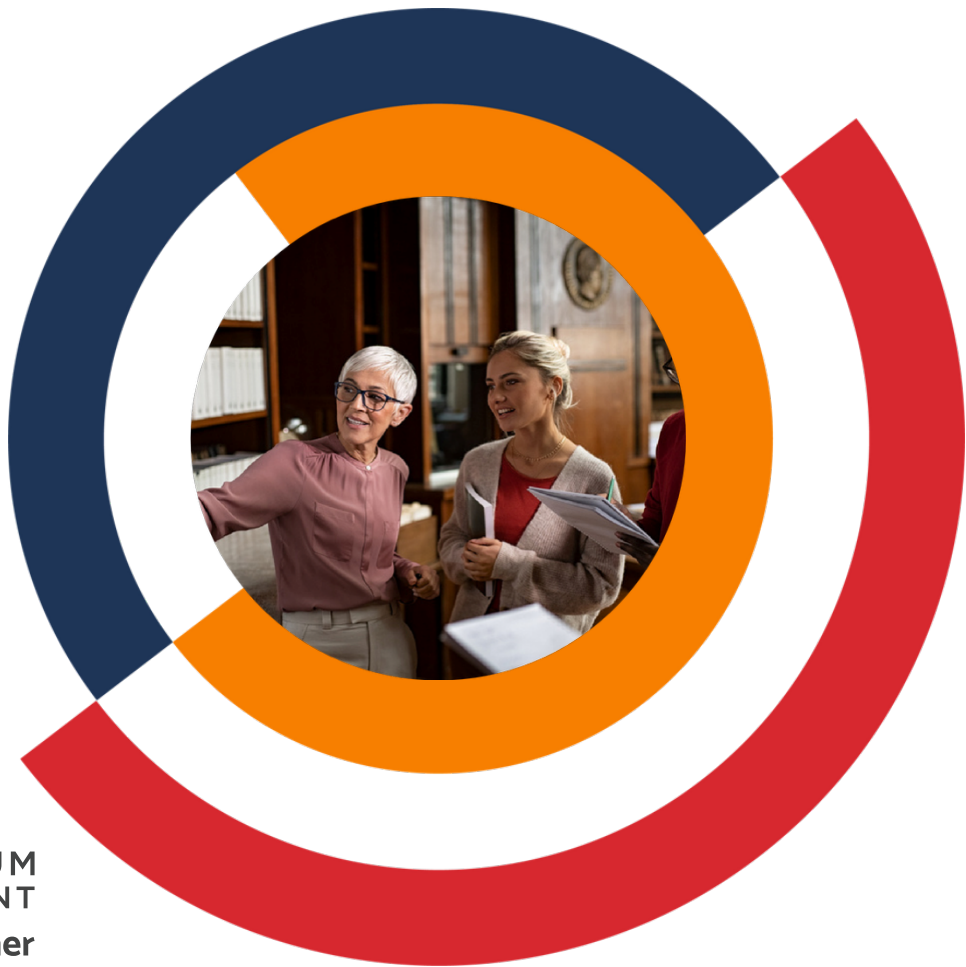


G-Cloud 15
Pricing
Akari Curriculum Management



AKARI CURRICULUM
MANAGEMENT
Transforming Curriculum, Together

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1 Akari Curriculum Management Pricing

The Akari Curriculum Management solution is comprised of a number of software modules core and optional. Pricing for the Akari Curriculum Management solution will be contingent upon the modules required to meet your individual business requirements, your preferred strategy to integration, the size of the organisation, the implementation, data migration and configuration services required.

1.1 Akari Core Curriculum Management Suite

Akari Curriculum Management - The core modules of the application comprises of:

- Akari Curriculum Management – Offers a powerful and comprehensive capability for managing curriculum information that brings clarity, consistency, and confidence to curriculum design and governance. Built on a robust, yet flexible curriculum data model, with structured rule definition, Akari enables institutions to define, manage, and evolve their curriculum with precision. It supports curriculum development and maintenance through configurable templates, review and version comparison, while ensuring full constructive alignment across learning outcomes, assessments, and professional accreditation requirements. Embedded academic integrity checks, business-rule validation, and role-based permissions safeguard quality at every step. With standard reporting, advanced keyword search, and student-centric study planning tools, Akari turns curriculum data into a strategic asset—supporting better decision-making, compliance, and student success.
- Akari Curriculum Review – Transforms curriculum governance into a guided, efficient, and auditable process. Its integrated workflow engine supports structured review cycles with built-in version control, automated notifications, and validation checkpoints, ensuring every change is reviewed, approved, and aligned with institutional standards. Through a highly intuitive user experience, stakeholders can design, review and modify with confidence, ensuring visibility and assurance over curriculum quality and coherence. The same framework extends effortlessly to partner and partnership management, supporting consistent governance across collaborative and transnational delivery models.
- Akari Catalogue - Enables dynamic, real-time publication of curriculum content to students via a simple plug-in Catalogue, removing the need for manual processes or system integrations. Built-in search and PDF download capabilities ensure information is easy to find, access, and share.



The SaaS fees for the core Akari Curriculum Management solution suite additionally include:

- Software licensing, support and maintenance and all cloud-hosting and storage costs
- Unlimited user license for both internal as well as external users of the organisation
- Provision of 3 environments – Development, Test and Production
- All data backups
- Access to all Software Updates and Releases
- User Group membership
- Business Continuity and Disaster Recovery
- API suite
- 2 software releases per annum
- 1 technical version upgrade per annum

The SaaS fees for the core Akari Curriculum Management solution suite are calculated based upon student FTE (excl. VAT) published by HESA (www.hesa.ac.uk):

Core Akari Curriculum Solution - SaaS Fees	£ - Yr 1	£ - Yr 2	£ - Yr 3	£ - Yr 4	£ - Yr 5 (Optional Extension)	£ - Yr 6 (Optional Extension)
Tier 1 - 0-5000 FTE	£	- £ 25,000.00	£ 26,000.00	£ 27,040.00	£ 28,121.60	£ 29,246.46
Tier 2 - 5001-10000 FTE	£	- £ 35,000.00	£ 36,400.00	£ 37,856.00	£ 39,370.24	£ 40,945.05
Tier 3 - 10001-15000 FTE	£	- £ 45,000.00	£ 46,800.00	£ 48,672.00	£ 50,618.88	£ 52,643.64
Tier 4 - 15001 - 20000	£	- £ 55,000.00	£ 57,200.00	£ 59,488.00	£ 61,867.52	£ 64,342.22
Tier 5 - 20001-30000	£	- £ 65,000.00	£ 67,600.00	£ 70,304.00	£ 73,116.16	£ 76,040.81
Tier 6 - 30001-50000	£	- £ 75,000.00	£ 78,000.00	£ 81,120.00	£ 84,364.80	£ 87,739.39
Tier 7 - 50001-80000	£	- £ 85,000.00	£ 88,400.00	£ 91,936.00	£ 95,613.44	£ 99,437.98

SaaS fees are charged annually in advance. SaaS fees are not payable in Year 1.

1.2 Akari Optional Curriculum Management Modules

Akari Software Ltd. offer a number of optional modules which are as follows:

- **Akari Publications** – Provides a structured approach to creating and managing marketing and recruitment copy content using dedicated, user-definable templates. Collaboration, review, version control, and notifications are supported through Akari’s integrated workflow engine, while the Akari open RESTful API suite enables seamless integration with content management systems for efficient website publishing. Operating independent of curriculum approvals, Akari Publications enables organisations to go to market sooner.
- **Akari Partner and Partnership Management** – This module supports the end-to-end management of partners and partnership agreements, covering financial arrangements, terms and conditions, and contractual

detail. It integrates deeply with Akari Curriculum Management, enabling partnerships to be clearly associated with specific programmes, modules, or individual intakes, ensuring accuracy and consistency across curriculum delivery models. Built-in workflow, version control, and full modification auditing support structured review and change management. The module enables institutions to support commercial activity and extend revenue opportunities, while also underpinning HESA requirements for AOR reporting through reliable, structured partnership data.

- **Akari File Manager** – Enables customers to securely upload and store contracts and supporting documents against key items such as programmes, collections of modules, individual modules, partners, or partnership records. With up to 500 GB of available storage, documents remain logically organised, easy to access, and directly linked to the relevant curriculum or partnership context.
- **Akari Business Intelligence and Reporting tool** – Enables customers to create their own dashboards and reports using data from any Akari modules they have purchased. With flexible reporting across curriculum, partnerships, and operations, users can easily tailor views to their needs. Intelligent analytics powered by AI and machine-learning capabilities help surface insights, highlight patterns, and identify emerging trends across the data, supporting more informed analysis and decision-making.

The SaaS fees for optional modules are calculated based upon student FTE (excl. VAT) published by HESA (www.hesa.ac.uk).

Optional Akari Curriculum Modules - SaaS Fees	Tier 1 - 0-5000 FTE	Tier 2 - 5001 - 10000 FTE	Tier 3 - 10001-15000 FTE	Tier 4 - 15001 - 20000 FTE	Tier 5 - 20001-30000 FTE	Tier 6 - 30001-50000 FTE	Tier 7 - 50001-80000 FTE
Price	£	£	£	£	£	£	£
Yr 1	£ 3,750.00	£ 4,250.00	£ 5,250.00	£ 6,250.00	£ 7,250.00	£ 8,750.00	£ 9,250.00
Yr 2	£ 3,750.00	£ 4,250.00	£ 5,250.00	£ 6,250.00	£ 7,250.00	£ 8,750.00	£ 9,250.00
Yr 3	£ 3,900.00	£ 4,420.00	£ 5,460.00	£ 6,500.00	£ 7,540.00	£ 9,100.00	£ 9,620.00
Yr 4	£ 4,056.00	£ 4,596.80	£ 5,678.40	£ 6,760.00	£ 7,841.60	£ 9,464.00	£ 10,004.80
Yr 5 Optional Extension	£ 4,218.24	£ 4,780.67	£ 5,905.54	£ 7,030.40	£ 8,155.26	£ 9,842.56	£ 10,404.99
Yr 6 Optional Extension	£ 4,386.97	£ 4,971.90	£ 6,141.76	£ 7,311.62	£ 8,481.47	£ 10,236.26	£ 10,821.19
Akari File Manager - Module Unit Price							
Price	£	£	£	£	£	£	£
Yr 1	£ 2,750.00	£ 2,750.00	£ 2,750.00	£ 3,250.00	£ 3,250.00	£ 3,250.00	£ 3,250.00
Yr 2	£ 2,750.00	£ 2,750.00	£ 2,750.00	£ 3,250.00	£ 3,250.00	£ 3,250.00	£ 3,250.00
Yr 3	£ 2,860.00	£ 2,860.00	£ 2,860.00	£ 3,380.00	£ 3,380.00	£ 3,380.00	£ 3,380.00
Yr 4	£ 2,974.40	£ 2,974.40	£ 2,974.40	£ 3,515.20	£ 3,515.20	£ 3,515.20	£ 3,515.20
Yr 5 Optional Extension	£ 3,093.38	£ 3,093.38	£ 3,093.38	£ 3,655.81	£ 3,655.81	£ 3,655.81	£ 3,655.81
Yr 6 Optional Extension	£ 3,217.11	£ 3,217.11	£ 3,217.11	£ 3,802.04	£ 3,802.04	£ 3,802.04	£ 3,802.04
Akari Partner Management - Module Unit Price							
Price	£	£	£	£	£	£	£
Yr 1	£ 5,750.00	£ 6,500.00	£ 7,500.00	£ 8,500.00	£ 9,500.00	£ 10,500.00	£ 11,500.00
Yr 2	£ 5,750.00	£ 6,500.00	£ 7,500.00	£ 8,500.00	£ 9,500.00	£ 10,500.00	£ 11,500.00
Yr 3	£ 5,980.00	£ 6,760.00	£ 7,800.00	£ 8,840.00	£ 9,880.00	£ 10,920.00	£ 11,960.00
Yr 4	£ 6,219.20	£ 7,030.40	£ 8,112.00	£ 9,193.60	£ 10,275.20	£ 11,356.80	£ 12,438.40
Yr 5 Optional Extension	£ 6,467.97	£ 7,311.62	£ 8,436.48	£ 9,561.34	£ 10,686.21	£ 11,811.07	£ 12,935.94
Yr 6 Optional Extension	£ 6,726.69	£ 7,604.08	£ 8,773.94	£ 9,943.80	£ 11,113.66	£ 12,283.51	£ 13,453.37
Akari BI/Reporting Tool (Read/Create License - 4 x Create License Users, Unlimited Read/Run Licenses) - Module Unit Price							
Price	£	£	£	£	£	£	£
Yr 1	£ 3,750.00	£ 4,000.00	£ 4,250.00	£ 4,250.00	£ 4,750.00	£ 5,250.00	£ 5,750.00
Yr 2	£ 3,750.00	£ 4,000.00	£ 4,250.00	£ 4,250.00	£ 4,750.00	£ 5,250.00	£ 5,750.00
Yr 3	£ 3,900.00	£ 4,160.00	£ 4,420.00	£ 4,420.00	£ 4,940.00	£ 5,460.00	£ 5,980.00
Yr 4	£ 4,056.00	£ 4,326.40	£ 4,596.80	£ 4,596.80	£ 5,137.60	£ 5,678.40	£ 6,219.20
Yr 5 Optional Extension	£ 4,218.24	£ 4,499.46	£ 4,780.67	£ 4,780.67	£ 5,343.10	£ 5,905.54	£ 6,467.97
Yr 6 Optional Extension	£ 4,386.97	£ 4,679.43	£ 4,971.90	£ 4,971.90	£ 5,556.83	£ 6,141.76	£ 6,726.69

1.3 Akari Optional Services

Akari Software Ltd. additionally offers a number of optional services which are as follows:

- **Additional Environment Instance** – A flat fee of £2,000.00 per annum (excl. VAT).
- **Automated refresh of Production Data to additional instance** – A flat fee of £2,500.00 per annum (excl. VAT)
- **High Availability Services** – A flat fee of £6,000.00 per annum (excl. VAT)
- **Additional File Manager Storage (increments of 500GB)** – a flat fee of £250.00 per 500GB increment of storage (excl. VAT)

2 Implementation Services

Akari Software Ltd. offer a number of different implementation pathways.

Implementation Pathway Options

- **Akari Express** – Standardised implementation approach based upon Akari's good practice templates, with limits and restrictions on the number of workflows, curriculum templates (refer Figure 1). Advanced configuration and features are excluded. This approach excludes data migration and integration with downstream applications. All data is manually entered using the capabilities of the Akari Curriculum Management solution. This approach is available with the purchase of the Akari Curriculum Core solution suite only and excludes optional modules.
- **Akari Express Plus** – Offers the same scope as an Express approach (refer Figure 1), however, includes migration of data from a source system. Integration with downstream systems is excluded. This approach is available with the purchase of the Akari Curriculum Core Solution suite only and excludes optional modules.
- **Standard** – Full unrestricted access to all configuration features and capabilities and no restrictions on workflow, content templates or user defined fields, includes integration with downstream systems and data migration from one or more source systems. This approach is the most prevalent model selected.
- **Transformational** – Offers the same scope as a standard implementation but offers additional integrated time and services for concurrent curriculum initiatives, policy and business process change,



provides higher levels of change management supporting, outsourcing of end user training, etc. This approach is suited to organisations who wish to undertake wide transformational initiatives in tandem with the implementation of a curriculum management solution.

Figure 1 – Implementation Pathway Scope, Features & Functions

AKARI CURRICULUM MANAGEMENT				
	Akari Express (circa 6 months)	Akari Express Plus (circa 9 months)	Akari Standard (circa 12 months)	Akari Transformational (circa 18 months +)
Akari Document (Modules, Groups & Programmes)	✓	✓	✓	✓
System notifications	✓	✓	✓	✓
Workflows	≤4	≤5	Unlimited	Unlimited
Custom fields	≤20	≤30	Unlimited	Unlimited
User Teams	1	1	Unlimited	Unlimited
Organisational roles within workflows	≤9	≤10	≤59	≤59
Standard reports	≤4	All	All	All
Customised labels, tabs and helptext	✓	✓	✓	✓
HTML output	✓	✓	✓	✓
Version Comparison (i.e. Review)	✓	✓	✓	✓
Simple module requisites	✓	✓	✓	✓
Lock to version / copy configuration	✓	✓	✓	✓
Data Dictionary	✓	✓	✓	✓
Discovery report and Gap Analysis	✓	✓	✓	✓
Solution Design report	✓	✓	✓	✓
Learning outcome mapping*	Standard	Standard	Advanced	Advanced
Graphical structures	✓	✓	✓	✓
Accreditation	✓	✓	✓	✓
Akari Catalogue	✓	✓	✓	✓
Deep searching	✓	✓	✓	✓
Recommended Sequence (i.e. student study plans)	✓	✓	✓	✓
Data migration	✓	✓	✓	✓
Switch workflows	✓	✓	✓	✓
Major versioning	✓	✓	✓	✓
Insert or minor versioning	✓	✓	✓	✓
SiSense custom reporting & analytics	✓	✓	✓	✓
Entity subtypes	✓	✓	✓	✓
Linking entity subtypes to workflows and/or fields	✓	✓	✓	✓
Contract cheating risk and academic integrity functionality	✓	✓	✓	✓
Complex requisites	✓	✓	✓	✓
Akari Publications	✓	✓	✓	✓
Akari Partner and Partnership Management	✓	✓	✓	✓
Integration support	✓	✓	✓	✓

* Standard = Modules > Programmes
Advanced = Competencies, National framework, Assessments, Workloads

2.1 Fees for Onboarding and Implementation

2.1.1 Fees for Onboarding

Fees for Onboarding are described in the following table. Onboarding fees are payable upon contract signing.

Onboarding Fees excl. VAT	Tier 1 0-5000 FTE	Tier 2 5001 -10000 FTE	Tier 3 10001-15000 FTE	Tier 4 15001 - 20000 FTE	Tier 5 20001-30000 FTE	Tier 6 30001-50000 FTE	Tier 7 50001-80000 FTE
Payable upon Contract Signing	£ 7,500.00	£ 10,500.00	£ 13,500.00	£ 16,500.00	£ 19,500.00	£ 22,500.00	£ 25,500.00

2.1.2 Fees for Implementation

Fees for Implementation are described below. Professional Services Implementation Fees are invoiced monthly in arrears.

- Akari Express Implementation Pathway - £80,000.00 excl. VAT (Fixed Price)
- Akari Express Plus Implementation Pathway - £125,000.00 excl. VAT (Fixed Price)
- Akari Standard Implementation Pathway - Fees for onboarding and implementation are charged as delivered on the Akari Professional Services day rate card and are calculated based upon the agreed specification and services required.
- Akari Transformational Implementation Pathway - Fees for onboarding and implementation are charged as delivered on the Akari Professional Services day rate card and are calculated based upon the agreed specification and services required.

2.2 Akari Professional Services Day Rates

Services will be charged on the following day rates, exclusive of VAT. Travel, subsistence and accommodation are charged at standard rates where services are to be delivered on site.

Project Director	£1,200.00
Project Manager	£1,100.00
Subject Matter Expert	£975.00
Implementation Consultant	£975.00
Trainer	£875.00
Dev Ops	£850.00
Developer	£875.00
Data Migration Consultant	£975.00
Integration/BI Consultant	£975.00

2.2.1 Volume Discounts

Volume discounts are available on the purchase of Professional Services which are as follows:

Professional Services Role	Volume Discount Banding (Price per Day excl. VAT/Travel/Accommodation & Subsistence)			
	0-19 Day Rate	20-40 Day Rate	41-60 Day Rate	60+ Day Rate
Project Director	£1,200.00	£1,150.00	£1,100.00	£1,050.00
Project Manager	£1,100.00	£1,050.00	£1,000.00	£950.00
Subject Matter Expert	£975.00	£950.00	£925.00	£900.00
Implementation Consultant	£975.00	£950.00	£925.00	£900.00
Trainer	£875.00	£850.00	£825.00	£800.00
Dev Ops	£850.00	£825.00	£800.00	£775.00
Developer	£875.00	£850.00	£825.00	£800.00
Data Migration Consultant	£975.00	£950.00	£925.00	£900.00
Integration/BI Consultant	£975.00	£950.00	£925.00	£900.00