

Unifeye

Turning Data Potential to Business Power

Unifeye

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Agenda



01. Who we are

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About us

Behind the Data Intelligence Platform, there’s expertise

Turning strong data foundations into business growth. Meet the people and capabilities powering data, AI, and innovation on Databricks.

Empowering organisations to see and act on their data

Our edge

We bring structure and intelligence to your data, enabling trusted insights, AI innovation, and confident decision-making, all powered by Databricks.

Who Are We?

Focused Expertise paired with Proven Delivery Capability



100% Databricks focus

deep expertise in the platform you are already investing in.



Expert services

Specialists in Databricks migrations, governance, accelerators, and ML Ops.



Acceleration, not reinvention

pre-built workflows, templates, and governance patterns cut delivery timescales from months to weeks.



Co-delivery model

working side-by-side with client teams, embedding knowledge transfer and capability uplift from day one.



Outcome-driven

every step tied to measurable impact: capacity, consistency, and risk reduction.

Before AI, comes data

Every intelligent outcome starts with trusted data



Human in the loop

AI can accelerate, but trust, transparency, and accountability must remain with human colleagues.



Strong data foundations

Effectively integrating existing and new data sources is as important as the AI solutions themselves.



Explainability breeds confidence

AI outputs must show their working. Clear audit trails and reasoning are essential to credibility and trust.



Validate value, then scale

Experimentation and MVPs de-risk delivery and build trust before full rollout.



Efficiency creates capacity

Automation and efficiency gains free teams to focus on higher-value tasks with and proactive oversight.

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Meet the team

Experts in Databricks. Driven by purpose. Defined by our values.

A team of innovators and problem-solvers united by a shared mission: to deliver data, AI, and outcomes that matter… with kindness, authenticity, and brilliance.

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Our people are our power

Brilliant minds. Real people. United by a shared belief to be kind, be real, be brilliant.



Name Here

Chief Data Officer



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Certification Slide

Deep Databricks mastery, verified by certification. The foundation of solutions we design, build and scale



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Services

Turning Data Intelligence into Business Impact

Unifeye's services and accelerators help organisations operationalise Databricks, reducing time to value, strengthening governance, and enabling AI-driven growth

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Powering Data, AI and Business Growth

Helping turn Databricks investment into measurable outcomes, from modern data foundations to AI-driven intelligence and ongoing enablement

Data Strategy & Innovation

Translate strategic goals into scalable Databricks-driven data solutions

Data-driven CX and intelligence

Turn data into actionable insights aligned to measurable business outcomes

Migration Services

Seamlessly modernise legacy systems and move securely to Databricks

Data Engineering

Design and build reliable, high-performance Databricks data pipelines

Training & Enablement

Upskill teams to own and innovate confidently with Databricks

Centre of Excellence

Centralised expertise, governance and best practice across your Databricks environment

AI That Delivers Business Value

Fast to start, governed to scale and aligned to your industry



Industry ready AI PoCs

We've built a library of repeatable AI and GenAI use cases across retail, housing, public sector and media, giving clients a faster route to value with proven patterns instead of starting from scratch.



Certified GenAI expertise

Our team holds multiple Databricks GenAI, ML and Data Intelligence certifications, ensuring every engagement aligns with best practice on Mosaic AI, Unity Catalog governance and production-grade AI deployment.



Real-world AI Engineering

From RAG to agent workflows and feature engineering, our AI and data engineers specialise in solving business-first problems using open, scalable architectures that get into production, not stuck in proof-of-concept limbo.



Governance-first AI Design

We design every AI workflow with enterprise-grade security, lineage and compliance built in, ensuring models are fully governed, auditable and safe for regulated industries.



Data + AI Platform Expertise

As a pure-play Databricks partner, we help organisations harness the full Data Intelligence Platform, enabling trusted data foundations, rapid experimentation and seamless scaling of AI across the business.

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Our Accelerators

Unifeye accelerators combine speed, governance, and AI-readiness, giving organisations a faster route from data to business value

Housing Insights Accelerator

Transforms public housing data into governed, AI-ready insights on Databricks — from raw data to value in weeks.

Key Outcomes:

Predict tenant satisfaction, forecast affordability, monitor risk & compliance, and support strategic asset planning.

Databricks Platform Deployment Accelerator

Deploys a secure, production-ready Databricks platform in under 30 minutes using automated templates and best-practice guardrails.

Key Outcomes:

Rapid setup, reduced engineering effort, enterprise-grade governance, and faster time to value.

Databricks -in-a-Box

A ready-to-use, governed Databricks environment with ingestion pipelines, data layers, and dashboards — live in hours, not months.

Key Outcomes:

Immediate business insights, scalable data foundation, and repeatable architecture for any sector.

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Meet the team

Delivering with Clarity, Confidence and Control

Our structured delivery framework ensures transparent governance, predictable outcomes, and continuous alignment from proof-of-concept to production.

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Unifeye Delivery Framework

Confidence from day 1 embedded in every project

Collaborative Delivery

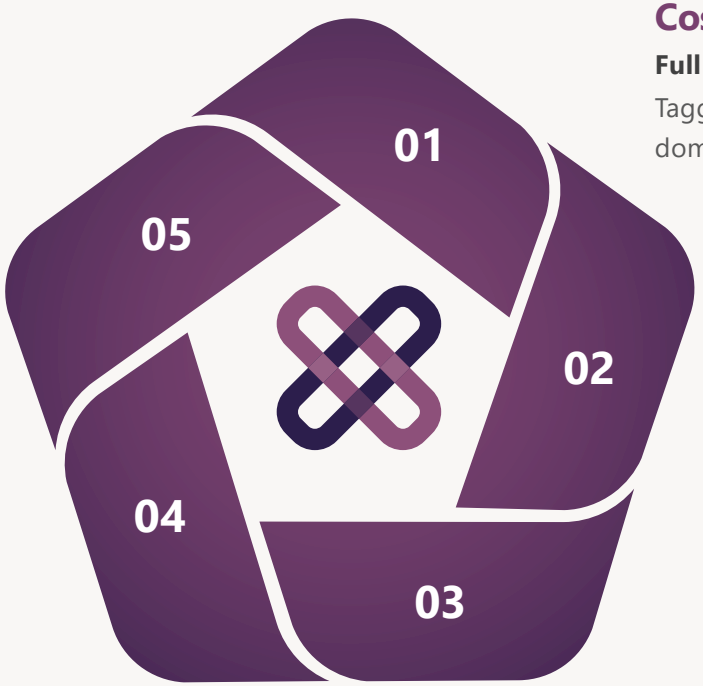
Co-build, not black-box

Client engineers embedded with Unifeye teams for skills transfer, logic validation, and true ownership.

Scale with Confidence

Governed growth from day one

Unity Catalog + RBAC enable secure, multi-team scaling for BI, AI/BI Genie, and self-service analytics.



Cost Visibility & Governance

Full transparency on Databricks consumption

Tagging and dashboards give instant insight by department, domain, and project — no budget surprises.

Smart Tagging & FinOps Strategy

Optimised spend and performance tracking

Automated tags, Power BI dashboards, and Databricks SQL reports monitor costs and performance in real time.

Failure Monitoring by Design

Proactive reliability, not reactive fixes

Workflows and alerts ensure issues are detected and resolved before they impact delivery.

The Unifeye Approach

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How we deliver:

Discover & Align

Collaborative exploration to identify high-value use cases, agree success measures, and check data readiness.

Build Fast

Deliver a working MVP in weeks, using our accelerators and patterns to cut time to value and get rapid feedback.

Prove & Assure

Validate results ensuring outputs are explainable, compliant, and trusted.

Scale & Embed

Expand to wider processes, integrate into other platforms, and transfer knowledge so your teams can run it independently.

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Our Delivery Approach



Discovery Phase

Initial workshops and data readiness checks

MVP Build Phase

Development of focused MVPs with weekly updates

Scale & Embed Phase

Integration into wider processes and continuous improvement

Validation & Assurance Phase

Evaluation against success measures and regulatory sign-off



Stories of success

Data-driven together

Leading organisations choose Unifeye to deliver governed, scalable Databricks solutions - powering data intelligence and AI innovation with measurable impact.

Our expertise

Our experience spans a broad range of industries



Migration

Abri is modernising its legacy data platform with Databricks Lakehouse to reduce complexity, cut costs, and enable scalable, governed, cloud-native analytics.

KANTAR

Migration & Modernisation

Databricks rebuild and migration enabling Kantar Media's multi-region autonomy, data sovereignty, governance flexibility, and post-migration self-management across seven global Azure regions

Foreign, Commonwealth & Development Office

Data & Live Service Support

Providing Data Sphere and Live Services support, implementing cost tagging, designing and migrating workloads to production, and establishing compliant, sustainable access management processes

Case Study

Financial Services Transformation

Challenge

Our banking client faced siloed legacy systems and unstructured data, making it difficult to understand customer churn and predict future departures. Their marketing efforts were broad and ineffective, resulting in low engagement and retention.

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Solution

We implemented Databricks to transform their data approach through a series of strategic steps:

→ Data Unification: Ingested and standardised data from multiple sources (customer transactions, mortgage trends, complaints, external market data) into a single, trusted Lakehouse using Delta Lake or Iceberg.

→ Model Development: Leveraged Databricks AutoML to develop predictive models for customer churn and at-risk business clients, generating daily churn probability scores.

→ Targeted Engagement: Enabled segmentation of customer groups and tailored offers - such as refinancing deals for rate-sensitive mortgage holders and personalised SME support - timed to maximize relevance and impact.

Outcome

This data-driven, predictive approach allowed the bank to move from reactive customer management to proactive engagement. They could anticipate customer needs, personalise interactions, and significantly improve retention, setting a new standard for digital banking excellence.

Stories of success

What’s next for you, and us

Let’s keep the conversation going. Explore upcoming Unifeye events, new content, and ways we can help you accelerate value with Databricks.

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Unifeye Insights & Upcoming Events

Tuesday
5th November

Webinar

Unity Catalog & Governance at Scale with Databricks

Data without governance is not just unmanageable, it's a liability. As organisations scale their data platforms across teams, regions, and clouds, the need for consistent governance becomes critical.

Register here

Tuesday
18th November

Rountable Discussion

AI Readiness & Responsible Innovation with Databricks

As enterprise AI adoption accelerates, many organisations are struggling to balance innovation with governance, ethics, and operational readiness.

Request invite

Wednesday
27th November

White Paper

Unlocking Data Value in the Public Sector

Government departments, NHS trusts, and local authorities sit on a wealth of untapped data. Our latest white paper explores how

Download the white paper

Next Steps

Subtitle Text Here

01 Move to supplier selection and secure team

02 Engage procurement and agree commercial mechanism

03 Complete onboarding and commercials

04 Start Delivery – Nov 2025



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Thank You!

Any Questions or Queries?

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