

SNO G Cloud Pricing - ZTNA

All prices exclude VAT.

This Service is subject to a Call-Off Period of 36 months and a Minimum Period of Service of 12 months.

One Time Costs

Table 1 – Set-up and installation, inclusive of project management

Item	Description	One off Charge
Install + PM	ZTNA (Remote User)	£200
Install + PM	ZTNA (Branch)	£600
Install + PM	ZTNA (HQ)	£800
Install + PM	ZTNA (DC)	£1,000

2 days of design consultancy is provided free of charge. Additional Professional Services rates for services are on the SFIA rate card from SNO and defined in consultation with the customer.

Recurring Costs

Software

Item	Description	Monthly Recurring Charge (per User)
ZTNA <500	ZTNA subscription per user, Cloud-delivered security (ZTNA/VPN) 50-499 users	£30
ZTNA <2000	ZTNA subscription per user, Cloud-delivered security (ZTNA/VPN) 500-1999 users	£25
ZTNA >2000	ZTNA subscription per user, Cloud-delivered security (ZTNA/VPN) 2000 users+	£15

Management and Orchestration software, and cloud hosting costs are additional based on the vendor price book and a discount of **10%**

Management and Monitoring

Item	Description	Monthly Recurring Charge (per User)
SASE <500	ZTNA subscription per user, Cloud-delivered security (ZTNA/VPN) 500-1999 users	£7
SASE <2000	ZTNA subscription per user, Cloud-delivered security (ZTNA/VPN) 500-1999 users	£5
SASE >2000	ZTNA subscription per user, Cloud-delivered security (ZTNA/VPN) 2000 users+	£3

Fortinet firewall devices and other software are available with a discount of **20%** from list price.