

CloudEagle.ai Pricing Document

1. Overview

CloudEagle.ai is a subscription-based AI-powered SaaS management and identity governance platform. Pricing for our services is tailored to each organization based on specific usage and requirements, ensuring optimal value and alignment with business goals.

2. Pricing Model

CloudEagle employs a **gated pricing model**, which means that specific pricing information is provided upon request based on your organization's size, number of users, and SaaS applications managed.

We offer the following pricing components:

- **User-Based Pricing:** Pricing is determined by the number of users or seats within the organization. Discounts may be applied based on the number of users or seats.
- **SaaS Applications Managed:** Pricing is also based on the number of SaaS applications the organization needs to manage, ensuring that each organization only pays for what they use.
- **Volume-Based Discounts:** We offer volume-based discounts for organizations with larger teams or multiple departments.
- **Additional Services:** Pricing for services such as premium support, additional integrations, or custom workflows will be provided on request.

3. Ballpark Price Range

While specific pricing varies based on your organization's needs, here is a general ballpark range based on employee count:

- **For organizations with 50-100 employees:**
 - Estimated pricing: **£8,000 - £25,000** annually
 - Suitable for small to mid-market organizations with a few SaaS applications and a limited number of users to manage.
- **For organizations with 100-500 employees:**
 - Estimated pricing: **£20,000 - £60,000** annually
 - Suitable for medium to large organizations with a wider range of SaaS applications, increasing complexity in user and identity management, and greater need for governance.
- **For organizations with 500+ employees:**
 - Estimated pricing: **£30,000 - £200,000+** annually

- Suitable for large enterprises or organizations with a broad SaaS portfolio, high user count, and complex governance, security, and compliance requirements.

These ranges are **ballpark estimates** and vary based on the specific requirements of your organization, including the number of users, SaaS applications, integrations, and additional services required.

4. Access to Pricing Information

To ensure that each customer receives a tailored solution, **pricing details will be shared directly upon inquiry**. Interested organizations will need to engage with a CloudEagle representative who will assess their specific needs and provide a personalized quote.

5. Service Level Agreements (SLAs)

CloudEagle.ai offers the following standard SLAs as part of its subscription offering:

- **Uptime Guarantee:** 99.9% uptime.
- **Support Response Time:** Initial response within 4 hours for high-priority cases.
- **Onboarding Completion:** 30-minute onboarding and configuration for standard deployments.

6. Billing and Payment Terms

- **Billing Cycle:** Our standard billing cycle is annual, though we may offer monthly or other custom billing arrangements upon request.
- **Payment Methods:** We accept payments via credit card, bank transfer, and invoicing, depending on the contract terms.
- **Renewal Terms:** CloudEagle offers automated renewal processes, and customers will receive reminders 90+ days before their subscription ends to discuss renewals and potential adjustments.

7. Cost Optimization and ROI

- **Average Savings:** Organizations typically realize **10-30%** savings on their SaaS spend through CloudEagle's optimized usage insights and license management.
- **ROI Timeframe:** The typical payback period for CloudEagle's platform is 3-6 months, with immediate cost-saving opportunities visible from the first month of usage.

8. Contact for Pricing

For a detailed pricing quote based on your organization's specific needs, please contact us at: sales@cloudeagle.ai

Conclusion

CloudEagle.ai's pricing is designed to ensure flexibility and scalability for organizations of all sizes. For more information on how CloudEagle can optimize your SaaS and AI ecosystem, reduce spend, and improve security, please reach out to us for a personalized consultation and pricing details.