

Pricing overview

This document sets out pricing for the Theta Sleep tech-enabled sleep medicine service available through the G-Cloud framework. Pricing applies to delivery of tech-enabled sleep pathways supported by the Theta Sleep platform and associated clinical service components, as described in the service definition.

Pricing is structured to support flexible deployment and is on a per-patient basis. Standard onboarding, service operation and clinically safe exit arrangements are included unless otherwise stated. Commercial terms, including invoicing and payment arrangements, are agreed at call-off under the G-Cloud framework.

Pathways and pricing

Pre-consultation pathway: £325 per patient

Full diagnostic pathway: £475 per patient

End-to-end care pathway: £475 per patient + treatment package

A range of treatment packages are available to support sleep apnoea treatment. Options include continuous positive airway pressure (CPAP) models such as monthly rental with wraparound clinical support or device purchase with ongoing support. Treatment packages are agreed at call-off based on local clinical and operational requirements.

A software-only model is available to support delivery of the Optimal Sleep Pathway without any clinical input or delivery by Theta Sleep. Pricing for the software-only model is agreed at call-off based on scope, configuration and expected volumes.

Standard onboarding, configuration, training, operational support, and clinically safe exit arrangements are included within the pathway prices set out above. Accelerated exits, extended clinical follow-up after contract end, and non-standard data extracts are not included and would require separate agreement.

Payment and commercial terms

Invoices are issued monthly in arrears based on service usage. Where a patient does not attend or disengages from the pathway after onboarding, charges may still apply where material service delivery has already taken place, such as diagnostics or clinical review. Did Not Attend (DNA) handling and any associated charges are applied in line with agreed pathway definitions and local operational arrangements.

Payment terms are 30 days from the date of invoice. Contract length, volumes and any optional services are agreed at call-off under the G-Cloud framework. All prices are exclusive of VAT. Clinical services are VAT exempt.