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GEOSPHERE
INFRASTRUCTURE OPERATIONS SUITE



GGEOWORKS
ASSET MANAGEMENT & MAINTENANCE

G-Cloud 15

GeoWorks Pricing Document

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The GEOSPHERE

Overview

The GeoSphere Infrastructure Operations Suite is designed for multi-site and infrastructure operators to simplify managing compliance, energy, and maintenance.

Think of GeoSphere like Office 365® for your operations: a suite of solutions from one vendor, configured to your challenges rather than one-size-fits-all. This integrated approach provides a comprehensive overview and estate-wide control, enabling intelligent decision-making and streamlined operations.

Standalone, each solution solves a specific problem.

Together, they create a hyperconnected operating system for buildings & infrastructure.

The Geosphere includes:

GeoSpaces

Monitors building performance to ensure comfort, efficiency and compliance with legislation. Key capabilities include damp and mould prevention, water leak detection, indoor air quality monitoring, and space usage optimisation.

GeoEnergy

Combines AI-powered automation with human expertise to reduce energy consumption across your entire estate. Connect, collect and analyse energy data in one place, with adaptive IoT control that learns and optimises continuously.

GeoWorks

GeoWorks is a connected asset management platform for multi-site operators, combining maintenance workflows with native IoT and BMS integration to enable proactive, condition-based maintenance across property and infrastructure estates.

Discover more at thegeosphere.com

The Mountain IoT Group

GeoSphere is a key division of the Mountain IoT Group, a leader in digital transformation of infrastructure management, that has maximised operational efficiency and sustainability for multi-site operators since 2010.

The Mountain IoT Group's mission is to harness the power of IoT, machine learning, AI and data analytics to revolutionise business operations, enabling them to achieve greater efficiency, reduce costs, and foster environmental stewardship.

Discover more at mountain-iot.io

Trusted by Many

Across the GeoSphere platform, our technology manages 1M+ assets across 5,000+ sites, delivering up to 30% energy savings, 15% carbon reduction, and up to £1.5M annual maintenance savings per client.

 Global Cybersecurity Contract (USA)	 1600 Pubs	 Data Centers	 15 Sites
 631 Food Retail Locations	 355 Retail Locations	 420 Retail Locations	 150,000 Public Lights
 498 Retail Locations	 165 Education Sites	 485 Retail Locations	 240 Retail Locations
 UK's Largest Rail Operator - 330 Sites	 Asset Management – 40 Stations	 Thames Barrier	 500+ Hospitality Sites

Overview

The GeoWorks pricing model is designed to be simple and provides the opportunity to be cost-effective for all types of product use. Base pricing is defined in four different plans, each with capacity limitations on object usage.

All prices listed exclude VAT and are due per-month unless stated otherwise.

Base Plans

The first step to determining your pricing is to find the base plan that best suits your requirements. Don't worry if you exceed one or two of the object limits, you can upgrade your users, sites, assets or jobs by purchasing add-ons.

PLAN	MONTHLY COST	OBJECT LIMITS			
		Users	Sites	Assets	Jobs (Month)
STARTUP	£125	2	1	100	100
SME	£2,000	200	150	5 K	2 K
ENTERPRISE	£5,000	500	750	25 K	6 K
LARGE ENTERPRISE	£12,000	1200	2500	80 K	15 K

Add-Ons

Where your usage exceeds a limit in your current plan, we offer add-ons to increase your limits to prevent you having to move to a more expensive plan. The cost of add-ons depends on the base plan you have chosen, and decreases as you upgrade your base plan.

PLAN	OBJECT COST			
	User	Site	Asset	Job (Month)
STARTUP	£50.00	£75.00	£0.80	£2.00
SME	£15.00	£25.00	£0.60	£1.50
ENTERPRISE	£12.00	£10.00	£0.40	£1.00
LARGE ENTERPRISE	£10.00	£4.80	£0.15	£0.80

Pricing Examples

Example 1

If an organisation required 120 users, 400 sites, 3.5K assets and performed 1K jobs per month, the optimal plan for this organisation would be the Enterprise plan. Although they would only exceed the number of sites in the SME plan, the cost of the addons would result in a total monthly cost of £8,250.

CUSTOMER REQUIREMENTS				COST
User	Site	Asset	Job (Month)	
120	400	3.5 K	1 K	£5,000

Example 2

If an organisation required 210 users, 140 sites, 5K assets and performed 1K jobs per month, the optimal plan would be the SME plan. However, they would exceed the user limit by 10 users – requiring an up lift of £150 per month. The total monthly amount is still considerably more cost effective than upgrading to the Enterprise plan.

CUSTOMER REQUIREMENTS				COST
User	Site	Asset	Job (Month)	
210	140	5 K	1 K	£2,150

Example 3

If an organisation required 350 users, 160 sites, 5.5K assets and performed 1.4K jobs per month, the optimal plan would be SME plan. Despite exceeding the limits for all except monthly jobs, the cost of addons does not warrant upgrading to the next plan. The cost of addons would be £2,250 (users), £250 (sites), £300 (assets), resulting in £2,800 of addon-charges.

However, allowing for potential fluctuations in job count and other factors, where the cost to upgrade to the next plan is minimal, it would be advised to upgrade for consistent billing.

CUSTOMER REQUIREMENTS				COST
User	Site	Asset	Job (Month)	
350	160	5.5 K	1.4 K	£4,800

Additional Services

The following services are available for purchase when needed to supplement your asset and works management program.

DESCRIPTION	COST
PROJECT MANAGEMENT (DAY)	£850.00
CONSULTANCY (DAY)	£900.00
DEVELOPMENT (DAY)	£950.00
TRAINING (DAY)	£900.00
ASSET COLLECTION / VERIFICATION (DAY)	£900.00

Payment Terms & Conditions

- All quoted rates are exclusive of VAT
- This quotation will be held open for acceptance for 30 days from the above date, after which time the Company reserves the right to review the rates.
- Acceptance of any quotation must be in writing and must be received prior to the commencement of any works.
- Works shall be carried out to mutually acceptable program dates, agreed prior to our acceptance of an order.
- Unless otherwise agreed, all works shall be carried out during our normal working hours (Monday to Friday inclusive) excluding Public Holidays.
- Value payable 30 days from invoice
- Payment is to be made prior to commencement of the plan – payment each month will be upfront – resulting in 2 months due in the 1st month of the contract.