

G-Cloud 15

Pricing

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Smartsheet Platform Fees

As an authorised Smartsheet partner, we don't set or publish Smartsheet pricing ourselves, all licence prices are defined and issued directly by Smartsheet, and partners simply pass through the official Smartsheet-quoted rates.

By purchasing Smartsheet products via Prodactive, you also get Prodactive linked to your account ongoing, so you can count on us for additional ongoing adhoc support and guidance to ensure you are getting the most out of your Smartsheet package.

Smartsheet offers two Core licence plans:

Smartsheet Business Licence

- A Business licence provides the full Smartsheet core platform for managing projects and workflows, giving teams powerful no-code tools, collaboration features, and Premium Support options to drive execution.

Enterprise Business Licence

- An Enterprise licence adds advanced security, governance, and administration capabilities, plus access to premium applications and enterprise-grade controls for organisation-wide scalability.

Support Plans

Both Core plans come with one of the following support plans and are priced accordingly:

- No Support
- Standard Support comes with 24x7 global live phone, email and live chat agent support from the Smartsheet Support team and access to Smartsheet University.
- Premium Support offers the above but also access to Pro-Desk where each user receives 10 x 30-minutes annually with a dedicated Smartsheet expert, where you can share your screen over video conferencing to get their opinion on better ways of working.

Resource Management

Smartsheet Resource Management is a powerful planning and forecasting tool that brings people and project data together, helping organisations match the right people to the right work, balance workloads, track time, and forecast future capacity with confidence. It gives teams visibility into roles, skills, availability, utilisation, and staffing needs, ensuring projects are delivered on time, on budget, and without burnout.

Premium Applications

These are available as standalone add-ons or included in the Advanced Work Management platform. As required, we are able to demonstrate the capabilities of the Premium Apps on a call or information can be found on our YouTube channel @smartsheetexpert

- [Smartsheet Control Center](#) (SCC)
- [Data Shuttle](#)
- [Dynamic View](#)
- [Calendar App](#)
- [Pivot App](#)
- [Data Mesh](#)
- [Bridge by Smartsheet](#)
- [Smartsheet Connectors](#) (including Jira and Salesforce)
- [Brandfolder](#) (Digital Asset Management)

Smartsheet Professional Services

With Proactive's deep platform expertise with strong PPM capability and strategic direction, you don't just get a Smartsheet expert, you get a partner laser-focused on outcomes, efficiency, and making your teams unstoppable. All prices exclude VAT.

Smartsheet support services / 10-hour blocks

Offered in 10-hour blocks, this time is drawn down and used as required by the client for remote training, support and offline solution building for Smartsheet applications (including Resource Management). This works best for clients who want some initial support to help them upskill on particular aspects of Smartsheet and develop small-scale solutions, e.g., a sheet with a form, reports and a dashboard. This is not suitable for larger implementations with a defined scope (e.g., building an integrated PPM solution).

From £200 / hour - £2,000 for 10 hours (prices exclude VAT)

PPM Implementation

Proactive's world-class PPM solution has been developed based on industry experience with leading PMOs at a global level. It includes a wide range of assets expected within a PPM solution, with additional advanced functionality and flexibility to adapt the deliverables required by each organisation e.g., dashboards, governance frameworks, intake systems, and portfolio-level reporting assets.

PPM needs differ widely across organisations, so the right solution should match each organisation's scale and ambition. We offer three tiers of PPM implementation—basic,

standard, and advanced. Our basic tier provides a simple, ready-to-deploy PPM solution. The standard tier includes a small amount of customisation, and if you require additional capabilities beyond the defined scope, we will review these with you to confirm whether they can be delivered within the package or require further development time.

Priced individually according to scope.

- **PPM implementation non-Control Center (manual project creation)**
 - Requires Smartsheet Core Application and includes a wide range of assets expected within a PPM solution, branding and automations with additional advanced functionality developed in-house.
- **PPM implementation with Control Center (automated project creation and global updates)**
 - Requires Smartsheet Control Center Single Blueprint (purchased separately) and includes one Blueprint configuration plus a wide range of assets expected within a PPM solution, branding and automations with additional advanced functionality developed in-house.

Bespoke Solutions

Prodactive's approach to bespoke Smartsheet solutions centres on understanding each client's unique requirements and designing tailored, outcome-focused systems that go far beyond out-of-the-box functionality. Drawing on deep Smartsheet expertise and cross-industry experience, the team assesses desired inputs, outputs, and workflows to determine the best combination of core Smartsheet features, advanced applications, integrations, or custom APIs. This enables the creation of flexible, scalable solutions that solve real business challenges and enhance operational efficiency. Whether delivering lightweight builds or complex enterprise ecosystems, Prodactive blends creativity, technical capability, and client partnership to unlock the full potential of Smartsheet.

Priced individually according to scope.

Monthly Retainers

Priced individually according to scope.

Training

Priced individually according to scope.