



Pricing Document: Cloud Setup & Migration

Cost Category	Phase	Resource	Description	Estimation
Discovery & Assessment	Pre-Migration	Project Manager & Site Manager	Inventory tools, consulting, and audits to evaluate current setup.	£500 per/day
Design	Pre-Migration	Solutions Architect	Consulting and tech design.	£700+ per/day
Infrastructure Setup	Migration	L3 Engineer	Provisioning servers, storage, and networking in the new environment.	£700 per/day
Data Transfer	Migration	L3 Engineer	Fees for uploading/downloading data.	\$0.05-\$0.09/GB outbound; minimize with compression.
Application Rewriting/Refactoring	Migration	Coder	Code changes for cloud-native optimization (e.g., Replatform or Refactor).	£600 per/day+; higher for complex legacy systems.
Personnel & Expertise	All Phases	Trainer	training for staff.	£440 per/day; outsource for specialized skills.
Licensing & Software	Migration/Post	License Officer	New licenses, transfers, or adjustments for cloud compatibility.	£300 per/day; Varies by vendor.
Security & Compliance	All Phases	Security Engineer	Encryption, audits, tools for data protection and regulatory adherence.	£5K-£20K pa initial; ongoing monitoring adds 5-10%.
Backup & Recovery	Post-Migration	L3 Engineer	Cloud services for data redundancy and disaster recovery.	\$0.01-\$0.10/GB/month; align with RTO/RPO needs.
Operational/Maintenance	Post-Migration	L1, L2, L3 Engineer	Ongoing compute, storage, monitoring, and support fees.	15-20% of TCO; rightsize to avoid idle resources.
Business Transformation	Post-Migration	Project Manager	Changes to processes, SLAs, and integration for full cloud benefits.	£500 per/day 10-15% of total; includes productivity savings offsets.

Document	Owner	Date/Version No.	Next Review
Pricing Cloud Setup & Migration	G Cloud	01-Oct-2025-v9	01-Oct-2026