

Intelligent surgical scheduling made simple, with Tetra

Tetra Operating Theatre Scheduling
G-CLOUD 15
Pricing Document
Lot 2b Software as a Service (SaaS)



Pricing

According to an NHSI report in 2019*, the cost of running an operating theatre is estimated to be ~£1,200 per hour. This cost is now likely to be significantly higher.

As this is a cost per scheduled session-hour, not per hour of actual surgery delivered, early finishes result in this capacity being wasted. Late finishes could incur overtime at even higher costs, or result in even more serious consequences like patient cancellations, and staff fatigue or burnout.

Tetra is designed to scale with your benefit, while providing fixed cost certainty.

Prices are agreed at the start of the contract based on the amount of activity estimated for the theatres that Tetra will be used to book for. A single “theatre capacity unit block” covering 1 theatre, is the equivalent of one full-time operating theatre (40 hours per week, 48 weeks a year = 1,920 hours). If multiple specialties share theatres, it’s the combined activity that’s counted, not the number of physical theatres.

All prices are exclusive of VAT.

Breakdown

Implementation cost (one-off) – £15,000

Core platform license (per organisation, per annum) – £15,000

Theatre Capacity Unit Blocks	Number of full-time theatre activity covered	Annual Cost
Block 1	1	£30,000
Block 2	3	£70,000
Block 3	10	£130,000
Block 4	20	£220,000
Block 5	30	£320,000
Block 6	40	£370,000
Block 7	50	£420,000
Block 8	60	£470,000
Block 9	70	£550,000
Block 10	80	£600,000
Block 11	90	£670,000
Block 12	100	£740,000

* NHSI Report – Operating theatres: opportunities to reduce waiting lists, February 2019

Additional Configuration Unit (optional)

An optional fixed-price unit covering additional configuration or deployment activities using existing service capabilities.

This unit may be used where a customer requires configuration beyond the standard setup, such as accommodating complex site structures, phased rollouts, or additional deployment coordination.

Pricing - £15,000 per unit (one-off)

- Scope and quantity of units required are agreed at order stage
- Uses existing platform features and configuration options only
- Does not include new functionality, integrations, or product development

Day Rate Card

For additional services, including those referenced in the services document, the following rate card applies:

Role	Example services (not extensive)	Maximum daily price
Customer Support	Additional onboarding, offboarding or training services (onsite or remote); enhanced support arrangements, such as extended support hours or additional service channels; problem specification support	£700
Data & Analytics Specialist	Analysis; additional modelling validation; insight development; optimisation support; additional reporting or data exports where required for local operational or governance processes	£900
Technical Consultant	Engineering; data integration support; assistance with data extracts or secure data transfer setup from existing systems; configuration; deployment;	£1100

Additional Notes

Enterprise style deals & time limited discounts may be available.

Individual Prices may increase during the contract as per CCS guidelines at call-off level, where reviews have been agreed by both parties prior to the contract award.