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SUSTAINABLE FUTURES WITH PEOPLE & DATA



G-Cloud Service Definition

Data Literacy, Cloud Training & Upskilling Academy (Fabric, Power BI, GCP)



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Service Name

Data Literacy, Cloud Training & Upskilling Academy (Fabric, Power BI, GCP)

Service Description

Comprehensive training and upskilling services to build data literacy across the public sector. We deliver hands-on workshops, 'Train-the-Trainer' programmes, and mentoring for cloud data technologies including Microsoft Fabric, Power BI, Google Cloud (Vertex AI/BigQuery), Databricks, and Python. Tailored for varying skill levels, from non-technical leaders to advanced data engineers.

Service Category

Training

Service Features

1. Data Literacy: Workshops for leaders on data-driven decision making.
2. Power BI & Fabric: Dashboards to advanced DAX.
3. Cloud Bootcamps: Python, SQL, and dbt training for civil servants.
4. AI & Prompt Engineering: Practical guides to using Copilot safely.
5. Databricks & Spark: Technical deep-dives for data scientists.
6. User Adoption: Change management strategies to drive tool uptake
7. Train-the-Trainer: Equipping internal champions to sustain learning.
8. Hackathons: Facilitated events solving real problems using client data
9. GCP Vertex AI: Specialized training for Google Cloud users
10. Content Creation: Recording bespoke video tutorials and user guides.

Service Benefits

1. Closes the digital skills gap within the civil service.
2. Increases ROI on software licenses by ensuring staff actually use them.
3. Reduces reliance on external consultants for "business as usual" tasks.
4. Boosts staff morale and retention through investment in skills.
5. Tailored curriculum using your organisation's real data (not generic samples).
6. Scalable delivery (classroom, remote, or hybrid).

7. Accentuates self-service analytics capabilities.
8. Practical, role-based learning (e.g., "Power BI for Finance").
9. Supports the government's "One Big Team" upskilling agenda.
10. Immediate application of skills to live projects

Scope of Work

Delivery of structured training programmes, workshops, and enablement sessions. Scope includes Training Needs Analysis (TNA), curriculum customisation, live delivery (virtual or classroom), and provision of learning materials (slides, lab guides, recordings). Includes post-training "clinic" support sessions to ensure skills adoption.

Service Constraints

Class Sizes: Hands-on technical workshops (e.g., Python/Power BI) are limited to 12 delegates per session to ensure quality support. Seminar-style sessions are unlimited.

Cancellation Policy: Training sessions cancelled with less than 5 working days' notice will remain chargeable at 100% of the agreed fee.

Intellectual Property: Training materials provided remain the Intellectual Property of the consultancy. The client is granted a perpetual, non-exclusive license to use materials for internal staff training only; resale or external distribution is prohibited.

Facilities: For on-site delivery, the client is responsible for providing a suitable venue, AV equipment, and reliable internet connectivity for all delegates..

Onboarding Process

1. **Kick-off:** Initial workshop to define success criteria, ways of working, and access requirements.
2. **Mobilisation:** Allocation of security-cleared staff (typically 5-10 days from contract signature).
3. **Discovery:** Review of existing documentation, architecture, and data sources.
4. **Plan:** Agreement of the Project Plan or Sprint Backlog.

Offboarding & Exit

1. **Knowledge Transfer:** Structured handover sessions with internal staff.
2. **Documentation:** Delivery of all technical documentation, code repositories (Git), and architecture diagrams.

3. **Data Deletion:** Secure deletion of any client data held on consultancy devices (certified disposal).
4. **Revocation:** Return of all passes, laptops, and removal of system access.
5. **Warranty:** A 30-day warranty period on all code delivered (for "Build" services only).

Service Pricing

Prices are based on our G-Cloud 15 Lot 3 Rate Card. Final contract value is determined by the scope, complexity, and resource mix required, which we establish during the initial discovery phase.

We offer flexible commercial models, including Time & Materials (T&M), Fixed Price, and Capped T&M, to be agreed and documented in the Call-Off Order Form. Volume discounts may be available for longer-term engagements