

reveal



Introducing the Reveal AWS Suite

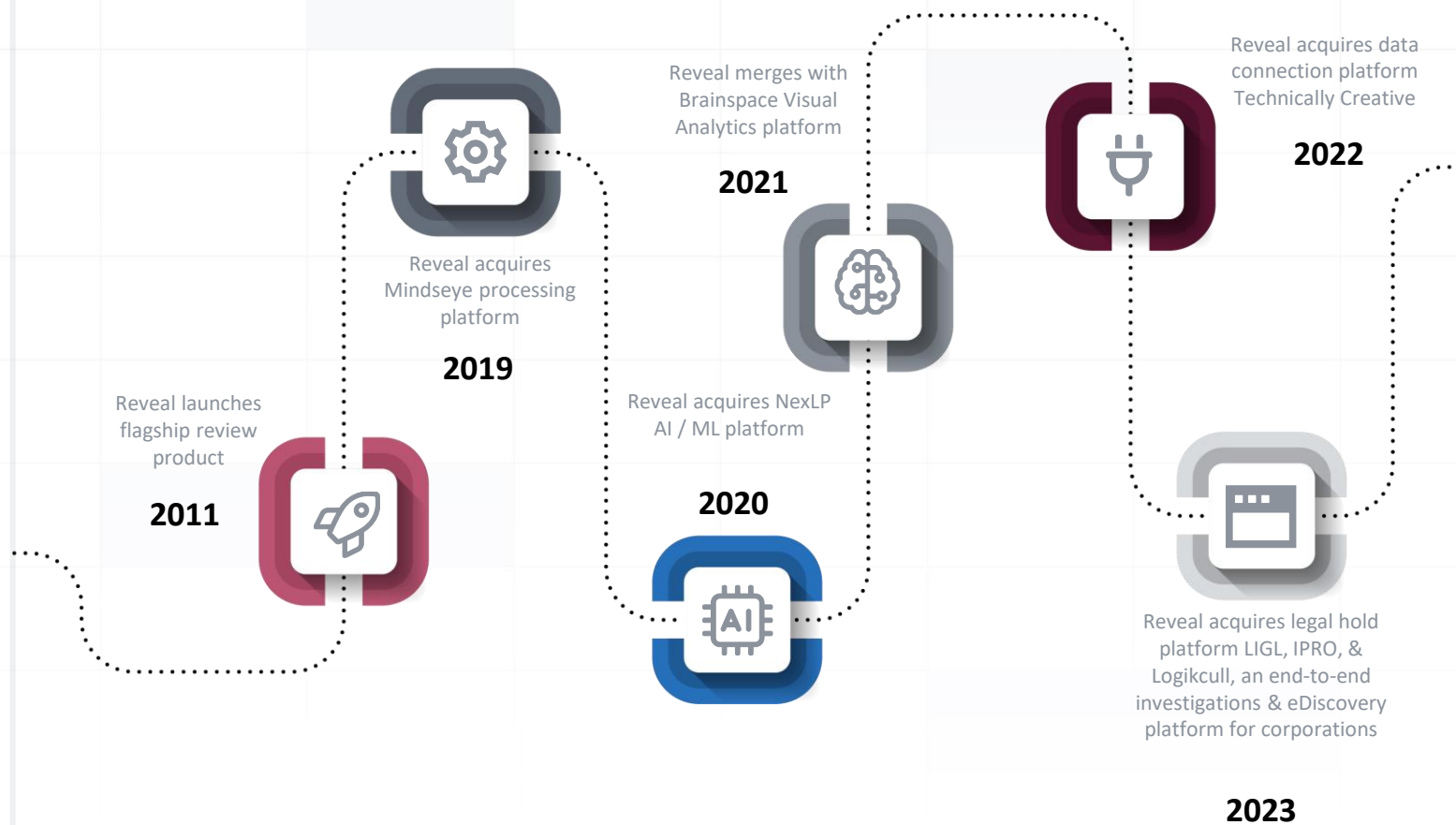
Empowering Professionals with Choice

Company Overview



With best-in-class AI solutions from innovative reusable AI models to ground-breaking generative AI and so much more, Reveal delivers the industry's most advanced and comprehensive set of AI-powered capabilities. Tap into the unprecedented power of Reveal's AI to achieve your goals better, faster, and cheaper.

Acquisition Timeline



Reveal SaaS

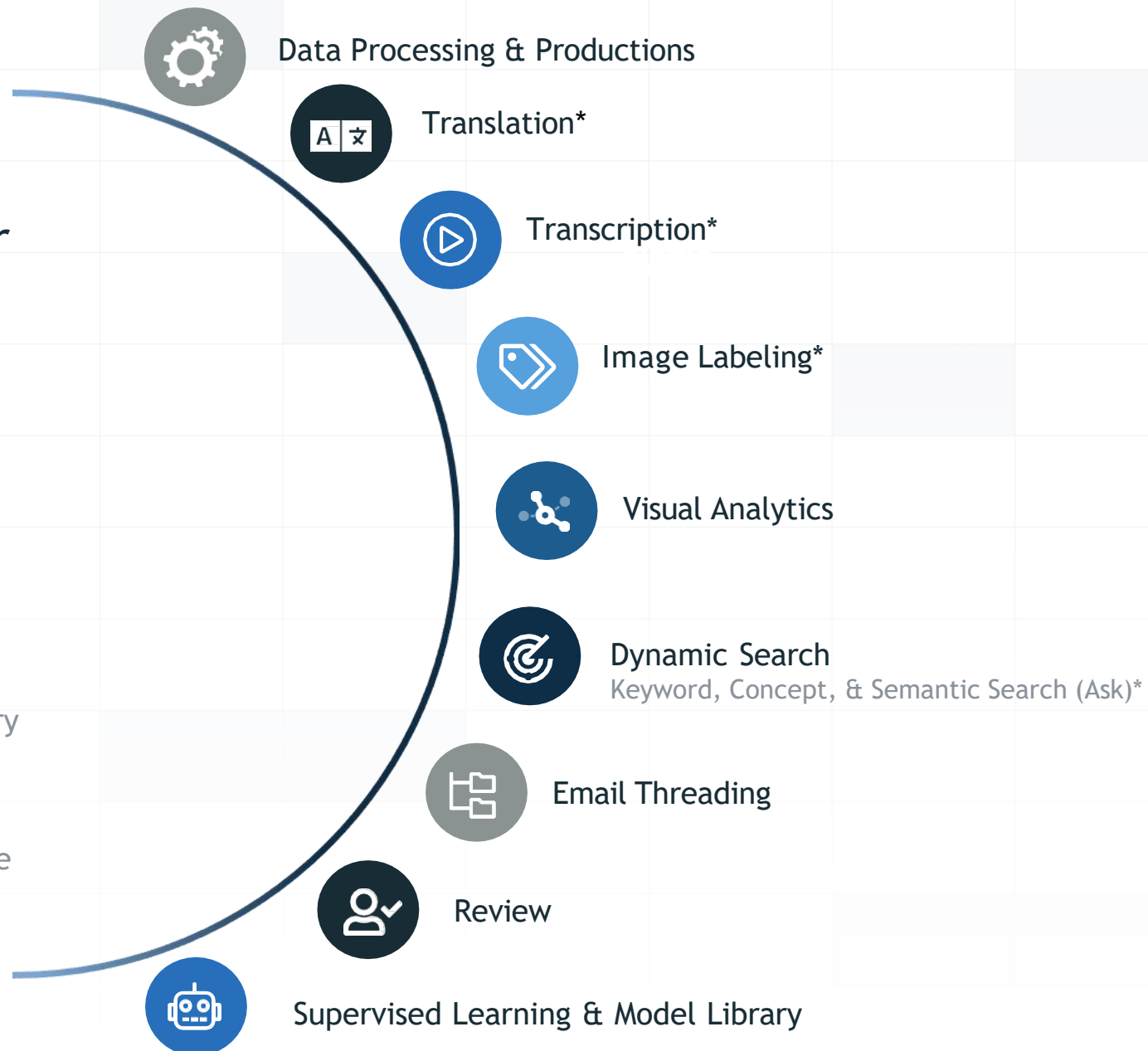
Manage simple or complex eDiscovery & investigation matters with an end-to-end platform that offers comprehensive AI-powered features to enhance data analysis and review

Reveal

Make Informed Decisions Faster

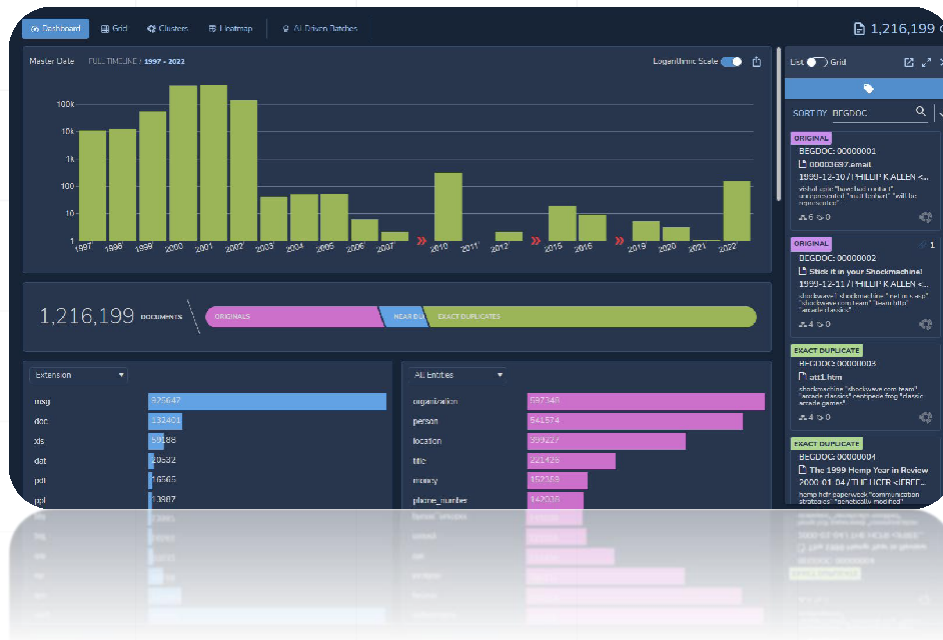
Key Features

- Process over 900+ supported file types regardless of data size
- Use advanced analytics to cull data quickly & isolate relevance
- Leverage AI-enabled features to normalise complex data types
- Train classifiers to prioritized review or build custom AI models for Model Library
- Observe emotional context and detect unusual behavior
- Review documents at scale and produce based on any global production requirements



Visual Analytics - Dashboard

Remove the Noise or Narrow Your Focus with the Metadata Dashboard



- **Interactive Timeline Visualisation:** Dive into the chronology of your dataset with an interactive Timeline graph.
- **Visualise Document Insights:** Identify trends, patterns, and outliers to make informed decisions and drive strategic initiatives.
- **Predictive Tag Scores:** Leverage AI-powered classifier tag relevance groupings to assess document classifications.
- **Email Correspondence Insights:** Explore email sender and recipient data with an intuitive graph display.
- **Emotional Intelligence Analysis:** Enhance understanding of emotional context within your document set for more nuanced analysis and decision-making.

Reveal - Pre Built AI Models



Key Differentiator

Model Library

- Pre-built AI models that detect specific human behavior
- Accelerates investigative workflows & prioritizes document review
- AI Models based on Large Language Models (LLMs) can be applied to over 100 different business languages
- Curated by industry experts
- Pack & Stack (leverage multiple models simultaneously)

AI Model Library - Solutions

PRIVILEGE DOCUMENT DETECTION



DATA CLEAN-UP



KEY DIFFERENTIATORS: General eDiscovery & Investigations

- Sentiment Analysis

Reveal SaaS - AWS Assisted AI Workflows

Reveal - Workflow Accelerators

Translation

Neural Machine Translation for Every Business Language

- Fast, high-quality, and customizable language translation
- Detects and translates 160 different business languages
- Translates up to three languages per document
- Flexibility that enables review of documents in the reviewer's native language

Transcription

Fast and Accurate Audio & Video Transcription

- Ability to automatically transcribe audio and video files into searchable text, enabling the review team to search traditionally problematic file types easily
- Rapid identify potentially high-value content while significantly reducing the manual effort associated with media file review

Image Labeling

Deep Learning Object Recognition

- Leverages machine learning to automatically identify and apply descriptive labels to images
- Descriptions can easily be used to facilitate image search and filter, eliminating the time-consuming process of manually reviewing every image

Reveal - Gen AI Feature *Ask*



Key Differentiator -

Natural Language Questions

Generative AI search tool designed to revolutionize how lawyers and legal professionals interact with their eDiscovery platform at every stage.

- Pose questions using everyday language
- Unleash the power of enhanced semantic search
- Find specific content, not just a document list
- Rapidly learn more about your matter
- Simultaneously sum up and dig deep
- Use More Details to get even richer responses

Reveal - Ask Use Cases



Early Case Assessment

Effortlessly ask what & when questions to uncover valuable insights that can enable quick decision-making and improved case strategy.



Deposition Prep

Use Ask to cut through vast amounts of data to help quickly identify the connections, contradictions, and facts to explore during witness testimony.



Ignite Active Learning

Use Ask to jumpstart the active learning process enabling you to get more accurate machine learning predictions faster.

Reveal - Gen AI Review *Aji* (Coming to EMEA in 2026)

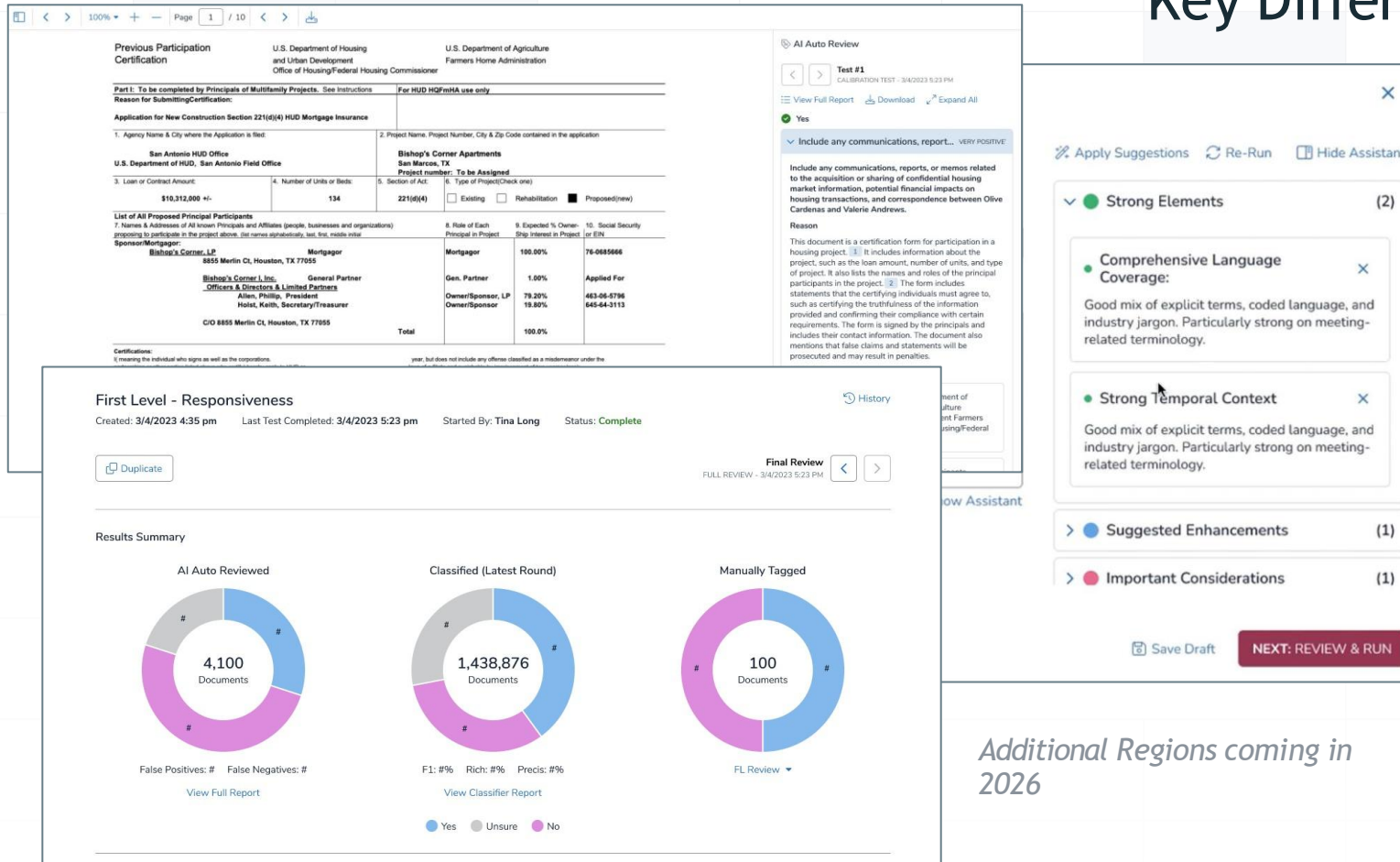
Key Differentiator -

Benefits

- Next-level automation of review tasks
- Expert-driven, AI-guided experience
- Integrated Quality Control (QC) reporting
- Significant potential for time & cost savings

Workflows

- Response to requests for production
- First-level review for relevance
- Hybrid human & AI document review



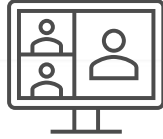
Reveal SaaS Pricing Proposal

Included in your Subscription



SUBSCRIPTION

-  Simple, predictable, and all-inclusive commercial model
-  Unlimited admins and users
-  Translation, transcription and image analytics included
-  Dedicated Customer Service Account Team



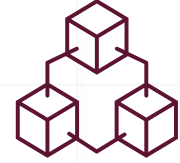
FUNCTIONALITY

-  AI Processing
-  Industry's only Portable AI Model Library
-  Cloud-service Connectors
-  Early Case Assessment and data triage (ECA)
-  Access to latest features and updates



REVEAL CENTRAL

-  Preservation in Place
-  4 Connectors and additional available to buy
-  Customizable interview questionnaires
-  Workflow automation
-  Evidence management system
-  Complete Legal Hold automation system
-  Case Management



SECURITY AND SCALABILITY

-  Highest standards of data security (ISO 27001/SOC-2)
-  Hyper-scalable compute, storage, and resource management capacity
-  Real time network management, tuning, updates, and monitoring
-  Access to global AWS cloud infrastructure with high availability redundancy/replication and disaster recovery

Pricing Tiers - Gov - Committed Spend w/draw down

Minumum cost for Tier	Maximum spend within Tier	Peak Active per GB/month	Cold Storage per GB/month	ECA per GB/Month	Evidence Mgmt. GB/Month	Inactive Data Per Month	Translation per/month	Transcription per/month	ASK Prompts per/month
£ 45,000	£ 89,999	£ 6.21	£ 1.04	£ 3.11	£ 3.11	2.5TB	25m Characters	250 hours	250
£ 90,000	£ 179,999	£ 5.80	£ 1.04	£ 2.90	£ 2.90	5TB	50m Characters	500 hours	500
£ 180,000	£ 314,999	£ 5.49	£ 1.04	£ 2.74	£ 2.74	10TB	100m Characters	1000 hours	1000
£ 315,000	£ 444,999	£ 4.41	£ 0.72	£ 1.98	£ 2.21	30TB	200m Characters	2000 hours	6,000
£ 445,000	£ 674,999	£ 4.05	£ 0.72	£ 1.80	£ 2.03	50TB	250m Characters	2500 hours	10,000
£ 675,000	£ 899,999	£ 3.69	£ 0.68	£ 1.64	£ 1.85	75TB	350m Characters	3500 hours	15,000
£ 900,000	£ 1,349,999	£ 3.51	£ 0.63	£ 1.56	£ 1.76	100TB	400m Characters	4000 hours	22,500
£ 1,350,000	£ 1,799,999	£ 3.15	£ 0.59	£ 1.40	£ 1.13	125TB	500m Characters	5000 hours	30,000
£ 1,800,000	£ 3,149,999	£ 2.61	£ 0.54	£ 1.16	£ 1.31	150TB	600m Characters	6000 hours	37,500
£ 3,150,000	+	£ 2.25	£ 0.50	£ 1.00	£ 1.13	175TB	700m Characters	7000 hours	45,000

- Reveal Platform SaaS Subscription
- Includes use of Reveal Platform (SaaS) and all features including ASK AI (AJI available at £0.07 per AJI unit)
- Each Subscription includes 1 instance within Reveal's global cloud infrastructure
- Includes unlimited users
- Includes Translation/Transcription and ASK as per tier (burst packages available)

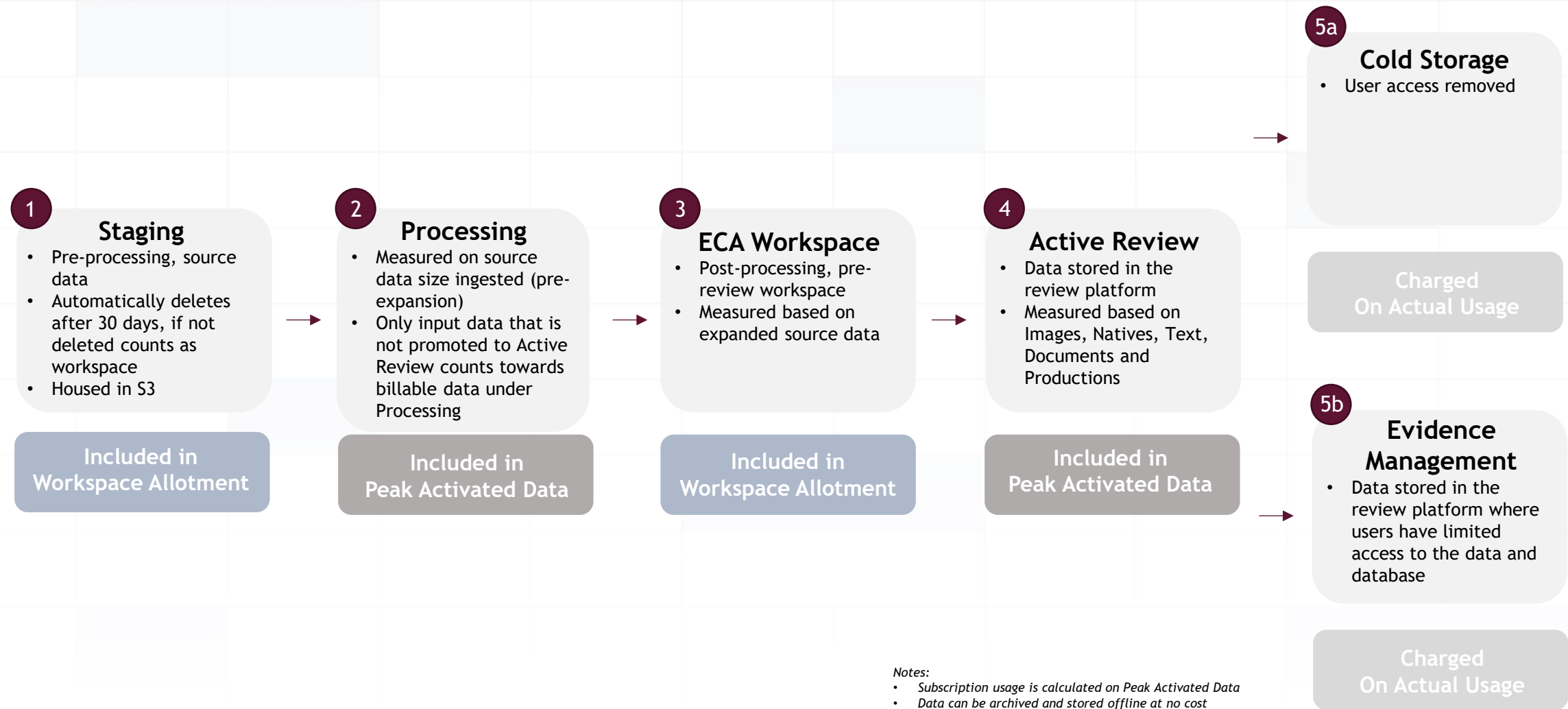
Reveal - Government Data Workflow Example

Data Types for Government

- **“Peak Activated Data”** or **“Peak Active Data”** means the maximum daily total of aggregate data in a respective month calculated as new data processed that is not promoted into the Reveal review application within the Reveal Platform. For clarity, Processed Data is considered **“Peak Activated Data”** in the first month in which such data set is uploaded for processing. Following that first month, any data from such data set that is not promoted to the Reveal review application will be considered **“Inactive Data”** unless subsequently promoted to the Reveal review application.
- **“Cold Storage”** means any case in designated by Customer as not for viewing or review by any of Customer’s users—in the Reveal Platform. A Case moved into Cold Storage will be invoiced at the **“Cold Storage Rate”** in months during which the data from such case is stored in Cold Storage otherwise the data will count towards Peak Activate Data. In order to view or access cases in after they have been put in Cold Storage Customer must de-designate such case from Cold Storage.
- **“Inactive Workspace Data”** or **“Inactive Data”** means the size of all deduplicated and expanded Processed Data including text files, native file size and images which is extracted from imported processing data.
- **“Evidence Management Data”** or **“EMD”** means data that has moved from active hosting into a state where reviewers have limited access to the data and database. The data, when set to EMD, is only required for searching, (pre)viewing, collaborating (comments, highlights, annotations, tags, labels) and for reference. For clarity, Customer may not use the TAR functionality and data visualisation functionalities when data is classified as Evidence Management Data.
- **“Processed Data”** means the size of all deduplicated and expanded data.

Note : In any month in which a data set meets the definition of EMD, Cold Storage, Inactive Data and/or Peak Active Data, Customer will draw down from its Minimum Yearly Committed spend based on the highest fee for the data so classified.

Data Workflow for Government



Available Regions

Available Regions (AWS)

Reveal

- Australia
- Canada
- Germany
- India
- UAE
- UK
- USA

Training & Product Education

(All included in cost)

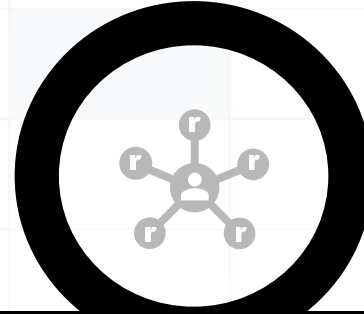
Product Education Goals



Successfully onboard
new customers within
first 60-days of
licensing agreement



Ensure maximum
product utilization
among customer base

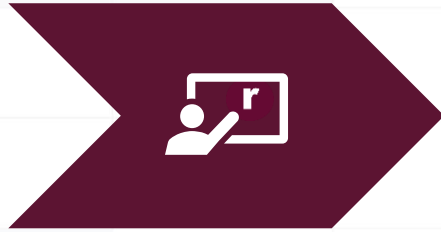


Create global
network of certified
professionals &
industry experts



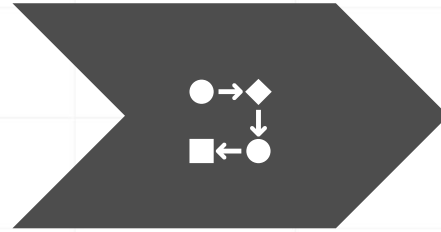
Help build brand
awareness and
position Reveal as the
industry thought
leader in AI powered
technology

Product Training Overview



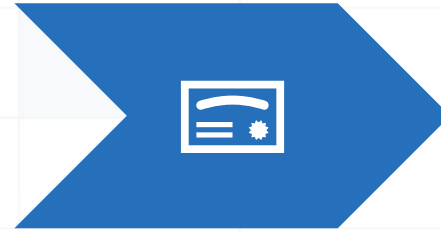
Virtual On-Demand Training

15-20 Minute virtual on-demand courses that provide training on specific functions, feature sets, and techniques



Virtual Live Workflow Training

Virtual live training sessions focused on standard product workflows



Certification Program

Professionals can earn persona-based product certifications by completing a series of courses (course bundles)



Reveal Academy Membership

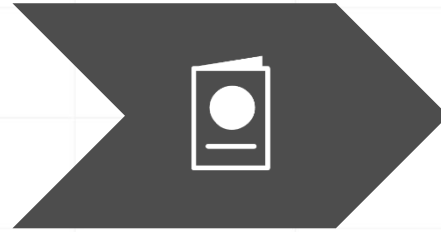
Professionals can become members of Reveal Academy, an elite group of certified users that have earned multiple certifications.

Product Documentation Overview



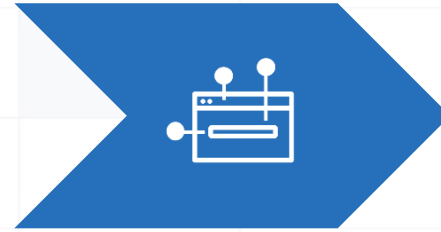
Online *How To Product* Documentation

Online product documentation that explains various features and provides step-by-step instructions on how to perform specific actions within each product



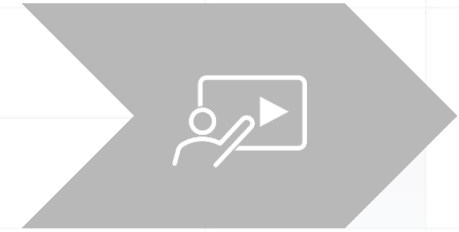
Getting Started Guides

Guides that provide and end to end overview of specific functions such as Processing, Review, and Productions



Quick Reference Cards

One page user interface diagram that describes all the features displayed within the major screens in each product



Feature Tutorials

1 to 2 minute demonstration videos that accompany the step-by-step instructions on how to perform specific actions

Product Certification Program

Current Certifications

- Reveal Review
- Reveal AI
- Reveal Processing
- Reveal Sales
- Reveal AI Modeling Framework
- Brainspace Analyst
- Brainspace Specialist
- Brainspace Administrator
- Brainspace Sales
- Brainspace AI Model Building
- Full breakdown and full course offering can be found here
 - <https://revealacademy.revealdata.com/>



Reveal Academy - Eligibility

A new Reveal membership program that rewards and recognizes professionals who earn multiple Reveal and/or Brainspace user certifications



SCHOLAR

Individual must
have at least 4
active
certifications



SAVANT

Individual must
have at least 6
active certifications

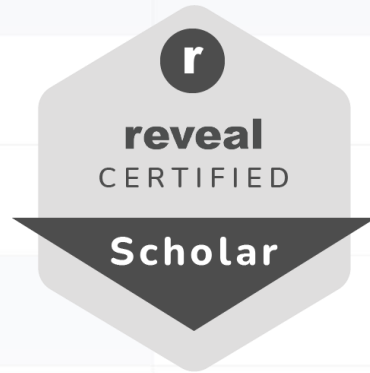


GENIUS

Individual must
have at least 8
active certifications

Reveal Academy - Recognition and Rewards

Membership Level



Benefits include:

- Personalized congratulatory email with membership badge
- Free Gift: Reveal branded lanyard
- Recognized on social media with your peers.
- Receive a special membership badge to place in your corporate email signature along with a Reveal branded gift.



Benefits include:

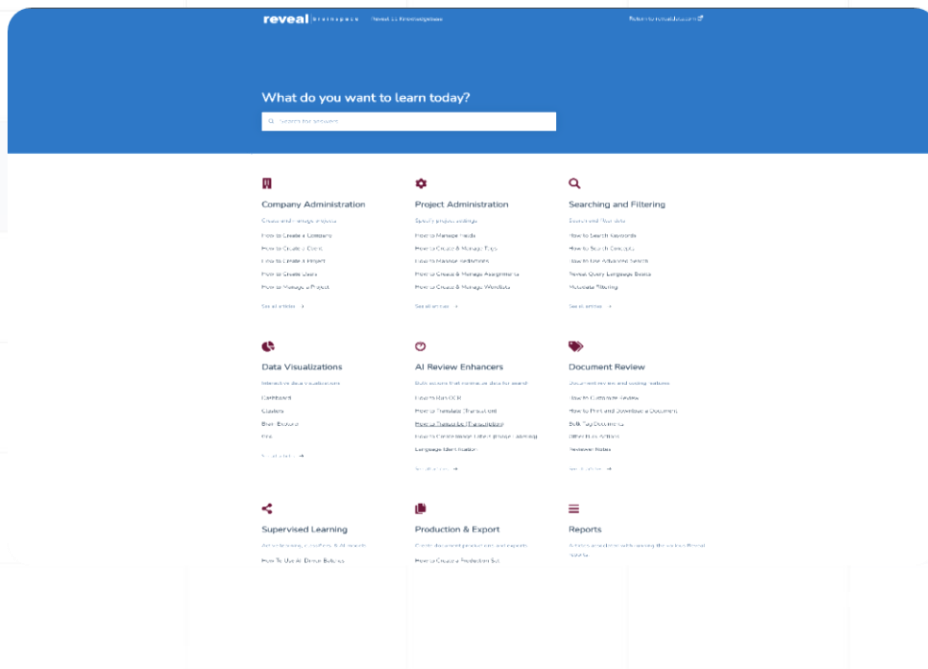
- Personalized congratulatory email with membership badge
- Recognized in promo video at Reveal sponsored tradeshows
- Free Gift: Reveal branded t-shirt
- Recognized on social media with your peers and at Reveal sponsored tradeshows.
- Receive a special membership badge to place in your corporate email signature along with a Reveal branded gift.
- Exclusive access to new courses before they're made available to the general public



Benefits include:

- Personalized congratulatory email with membership badge
- Recognized in promo video at Reveal sponsored tradeshows
- Free Gift: Reveal branded Yeti tumbler
- Individually recognized on social media and at Reveal sponsored tradeshows.
- Receive special membership badge to place in your corporate email signature along with a Reveal branded gift.
- Exclusive access to new courses before they're made available to the general public
- Early access to new features and the opportunity to provide product feedback directly to Reveal Product Team

Reveal Knowledgebase



Reveal's online Knowledgebase has a new look:

Reveal has launched a new online user knowledgebase that provides you with easy access to user documentation and other content designed to get you up to speed on the latest release of Reveal

- ***How To* articles** organized by category for quick access
- **Video Tutorials** provides a brief demo on using features
- **Fast Search** helps you get to the content you need faster
- **Getting Started Guides** helps you expedite onboarding
- **Quick Reference Cards** help you navigate the interface
- **Release Notes** keep you up to date on new releases

Customer Success and Support

(All included in cost)

Reveal Services Teams

Account Management

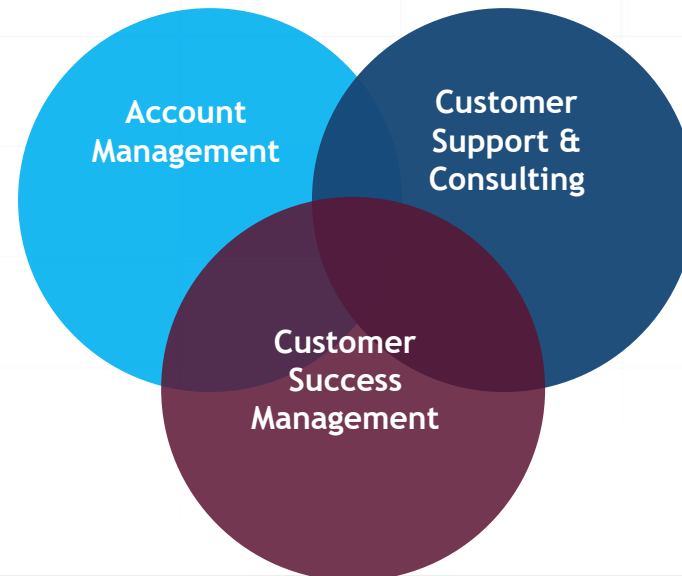
- Maintain **Executive relationships**
- Organize and facilitate **business reviews**
- Responsible for any **commercial activities**
- **Renewal Management**

Customer Success Management

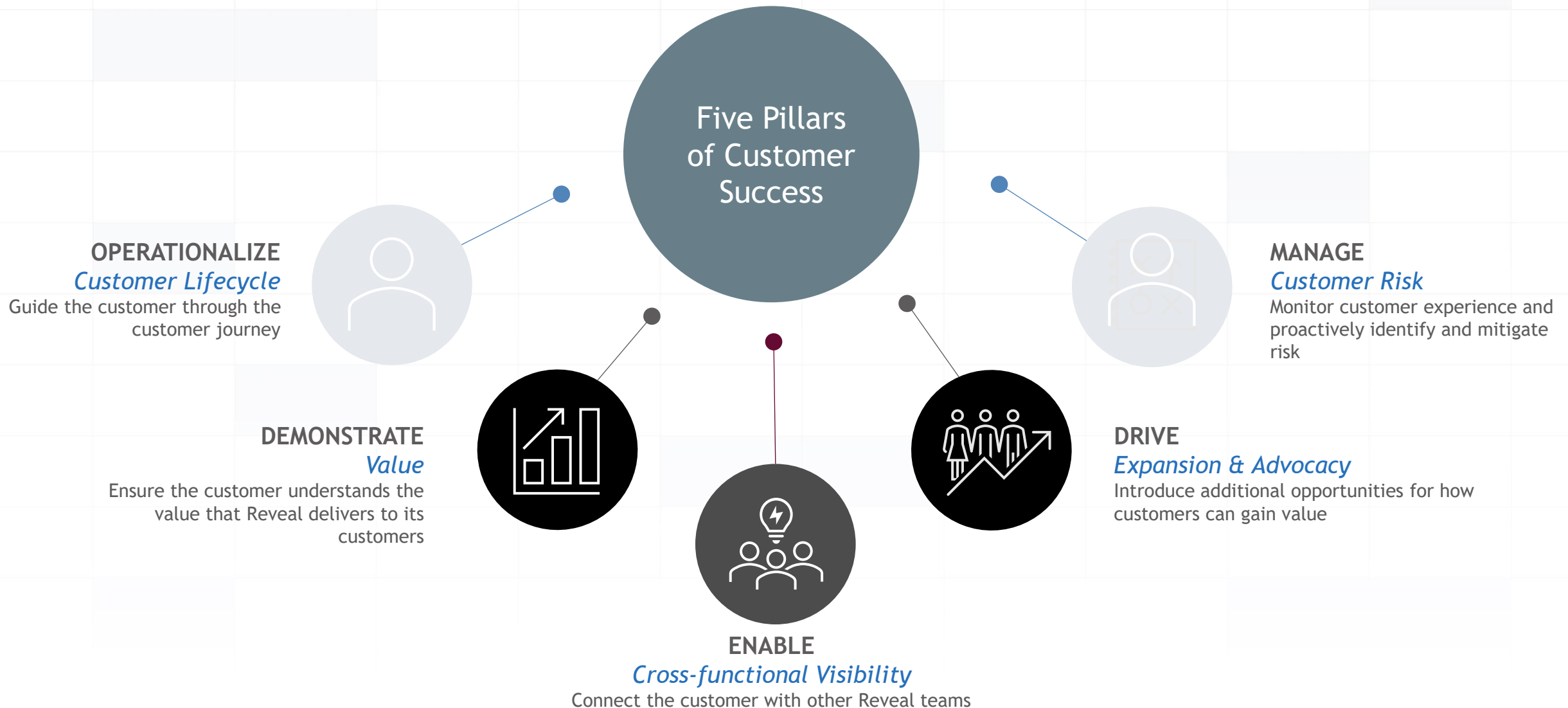
- Engaged with **users and customer champions**
- Manage **product onboarding**
- Understand customer **business objectives** and **success criteria**
- Monitor product **adoption** and **risk**
- Internal customer **advocate**

Customer Support & Consulting

- **Global 24x7 Support**
- **White-glove** product onboarding
- Industry-specific **best practices** and **workflow consulting**
- Upgrade **readiness** and **training**
- **Workflow Integration** sessions as needed to support user adoption and success



Five Pillars of Reveal Customer Success



Customer Journey

We are focused on ensuring our customers' success throughout their entire relationship with Reveal.

Onboard

- Instance setup and configuration
- Kickoff Meeting
- Onboarding project management
- Product training
- Weekly touchpoints
- Workflow configuration
- User Training and Q&A sessions
- Platform validation
- Onboarding completion and signoff

Mature

- Product support and consulting
- Customer advocacy
- Upgrade assistance
- New product feature walkthroughs
- Ongoing product training and certification program
- Executive Business Reviews (EBRs)
- Account planning

Advocate

- Capture product feedback
- Co-branded marketing
- Joint speaking engagements
- Customer wins
- Case studies
- Product focus groups
- Customer Satisfaction / NPS
- Contract Renewal and growth